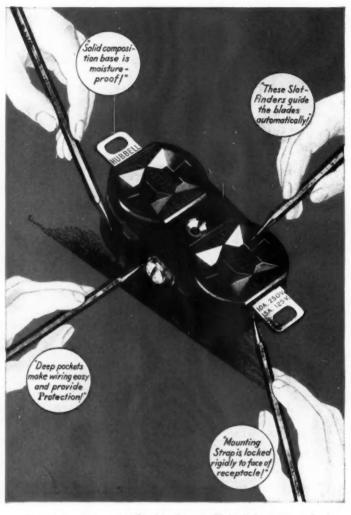
# 

people who will rebuild business are the executives who adopt firm policies and accept no deviation...





National Electric Products Corporation
National Metal Molding Division
Pittsburgh. Pa.



The distinct advantages offered in this new Hubbell Convenience Outlet make it an outstanding development in wiring devices. The enthusiastic approval of architects, engineers, contractors and dealers warrant the statement that the modern trend is toward its popular acceptance wherever better wiring devices are installed.

If you have not received a sample for personal inspection,—send for one now that you may familiarize yourself with it's many features of superiority. It's easy wiring facilities, modernistic Bakelite face, solid composition base, one piece, phosphor contact spring, will recommend it immediately to your better judgment.

Main Office: Bridgeport, Conn.

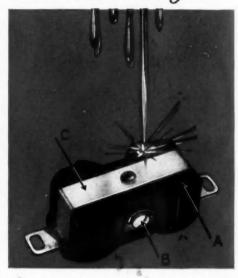
Boston, Mass. 176 Federal St. Atlanta, Georgia 138 Marietta St. H. C. Biglin New York City, N. Y. 122 East 42nd St. Harvey Hubbell Co. of Canada, Ltd. 7-21 Labatt Ave., Toronto Chicago, Illinois 318 W. Washington St. Denver, Colo. 1109 Broadway T. H. Bodfah

Philadelphia, Pa. Fifth St. Philadelphia Bourse (Exhibition Dept.)

San Francisco, Cal. 390 Fourth St. Garnett Young & Co.



# The Modern Trend~ is toward the \*7575 Hubbell Receptacle. because of it's distinct advantages.



- A.—A new, moisture-proof, composition base eliminates the fibre back.
- B.—Binding plates and screws are in deep pockets with heavy composition side bosses, protected and insulated from side of wall and box. Larger screws provide for No. 10 wire. Tapped bushing for plate screw is grounded to mounting strap, grounding the plate.
- C.—Mounting Strap is locked to the face of the plate. Provides greater strength and rigidity.



One-Piece Contact Spring of phosphor bronze guarantees perfect alignment and positive electrical connection.

HARVEY HUBBELL, INC.

BRIDGEPORT, CONNECTICUT

HUBBELL convenience OUTLETS

### Electrical Contracting

VOLUME 30

With which is incorporated The Electragist

NUMBER 3

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### Resale Price News

Only minor price changes, both up and down, have been noticeable during the past month. Price reductions have been made in:

Cords Plugs

Lag screws

Steel taped parkway cable, larger

Price adjustments have been made in contact boxes, fittings, sundries, receptacles, door switches and openers, solder paste, lead and rub-ber commercial wire and cable.

Price increases have been made in some porcelain receptacles, T-slot receptacles, pendant switches, larger sizes of n.c. rubber covered wire, c.m. cable and weather-proof wire.

Killark fuse cabinets, Torrid plugs, Wadsworth 100 amp. cabinets, conduit pennies, canopy receptacles, remote control switches and ace time switches have been added to the listings.

A recent survey shows that more than 85 per cent of the contractors using the resale price service, use it for time and material billing.

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NEW YORK A. R. Carrington, Jr., Manager 280 Madison Avenue Caledonia 9031-9032

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# ON YOUR NEXT JOB— AND EVERY OTHER JOB USE



### RACO PRI-OUT BOXES

HERE'S WHY

Sold only thru Your Jobber RACO PRI-OUT BOXES SPEED INSTAL-LATION and Provide Safety for Wiremen without additional cost and with the following advantages:

- Wiremen do not injure fingers with Pri-Out Boxes.
   Discs do not have to be knocked inwardly and broken off with fingers as in old type boxes.
- (2) The slot in Pri-Out Boxes permits prying tool to be inserted and the disc pried out.
- (3) Pri-Outs are set flush with the box permitting \( \frac{1}{6} \) more room on inside of the box for wiring.
  - (4) All these features over our regular old style line of knockout boxes at no additional cost.

"RACO" PRI-OUT
Boxes are evered by
United States Patents
U. S. No. 1709187. Resissue Ne. 17765. Canadiam No. 289.335 and
other patents pending.
Owned by the ReachAppleton Mig. Ca. Lock
for patent numbers or
date wit



### One Pry Does It!

First again with a valuable improvement in design of outlet box. One pry with any prying tool flips the disc out—not into the box. Pri-Outs are another big triumph for "Raco" Products—"Raco" Pri-Outs are knockouts. Now you can get the entire line of RACO Boxes with this exclusively patented feature. Insist upon RACO Pri-Out Boxes from your jobber.



ROACH-APPLETON MFG. CO.

SOUTH BEND, INDIANA

### **SELLING**

IN searching about for an editorial program for 1931, we asked ourselves and others in what way ELECTRICAL CONTRACTING could be of greatest benefit to the electrical contractor. The answer was, Help him to sell.

So the dominant note in the 1931 issues of Electrical Contracting will be selling. This does not mean that management, installation practice, estimating or accounting are to be abandoned. In fact, the plans call for more material of this kind.

For some time it has been contended that because contractors, as a rule, are graduate mechanics their approach to their work is logically not a selling one but one that is mechanical.

In many ways that argument sounds more like an excuse, than a reason. There are far too many examples of successful salesmanship on the part of electrical contractors to permit one to believe that selling is too much to be expected of the group.

B ECAUSE of their customer contact and their closeness to the work electrical contractors should be the logical and most economical outlet for commodities such as lighting equipment, motors, ventilating equipment, sound apparatus, etc. Many contractors have been discouraged from trying to sell such equipment because of direct competition and the lack of help from manufacturers. We believe, however, that these conditions are changing and that manufacturers are

waking up to the fact that the contractor offers a worthwhile outlet for fixed equipment. Where it has been given a fair trial, the results have been well worth the effort.

The first part of our selling program, therefore, will be the further development of the subject of specialization through case studies and the analysis of opportunities in several fields.

Next the contractor must be able to sell his service in competition with price. This can and is being done all the time. How? That will be the basis of the next part of our program—showing by surveys how contractors in every part of the country are successfully meeting these difficulties.

FINALLY we intend to scour the field for selling methods. Field men will travel thousands of miles in 1931 interviewing contractors. Wherever a successful sales method is found it will be given publicity in the columns of ELECTRICAL CONTRACTING.

Thus, by case studies, by field investigation and by questionnaire studies, ELECTRICAL CONTRACTING expects to help its readers improve their selling methods and become better outlets for electrical materials and equipment.

An aggressive, balanced sales program such as proposed, is a new idea in construction industry education. ELECTRICAL CONTRACTING believes that this is not only worth while but is more necessary this year than ever before.





### ANACONDA WIRING PRODUCTS

Rubber-Covered Wire ABC Armored Cable Flexible Steel Conduit Duraduct Loom **Durax Sheathed Cable** Flexible Cords

Made in two of our twelve mills . . . by Anaconda, the Standard of Quality!

### ANACONDA WIRE & CABLE COMPANY

GENERAL OFFICES: 25 BROADWAY, NEW YORK CHICAGO OFFICE: 20 NORTH WACKER DRIVE

Sales Offices in Principal Cities

Anaconda safeguards quality from mine to consumer – pro-vides a nation-wide service, prompt, dependable, complete.



# Electrical Contracting With Which Is Incorporated The Electragist

JANUARY, 1931

### BIG GAME

By JOHN WISE

The Successful Contractor

I SAW one of those African lion-hunting movies last night that made a great impression on me. The hunters wanted a lot of close-up motion pictures that would show how the big cats would look if they were playing around in your back-yard.

The idea was fine, but getting closer to the lions than anyone had ever been before was a large order. At last one of the hunters had a real idea. He and the rest piled on the truck with the cameras and drove out on the veldt till they sighted a bunch of lions. Then they took a big tire casing and rolled it a-flying right towards the animals. It came to a halt about half way between the quarry and the truck.

Immediately the lions charged the tire. They batted it and clawed it, and one old girl tried to bite off a piece. Just as they were beginning to lose interest because the teething ring wouldn't fight back, one of the boys heaved out a big chunk of meat and bone, which landed about fifty feet from the truck.

The lions hesitated a bit, but the meat smelled so good they finally tackled it, and when they found it was A No. 1 prime western, the job of making them feel at home was well started. Right there the boys showed they knew their stuff. They didn't start grinding the cameras at once, but repeated the free lunch party three days running, and from then on the lions would gallop after the truck like hungry puppies and the boys



got all the close-ups they wanted. In fact, the lions got so bold they all but boarded the truck.

That was one of the finest examples of building customer confidence I ever heard of. To those hunters, lion pictures meant big money, and to get the pictures there could be no carelessness. If the truck had back-fired or if someone had sprung a bottle of warm soda, the lions would have dashed for home, or maybe they would have jumped the truck and grabbed a meal of light and dark meat, and I would never have seen that picture.

The electrical contractor is in the same fix as those hunters. He can't build a big business without customer confidence. It's a grand and glorious feeling when a customer won't have anyone on the job except yourself. And how did you get him in that state of mind? Not by splitting his baseboards, or putting junk in his walls that will go bad in six months, or by slipping him a bargain on one job and robbing him on the next.

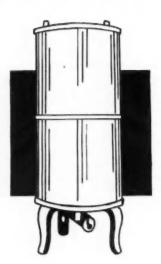
FIRST, get his interest, then give him a real job at the right price and stay with him through thick and thin; keep quality up and trouble down, and you'll have his name in your ledger till the ink fades.

# A\$36,000,000

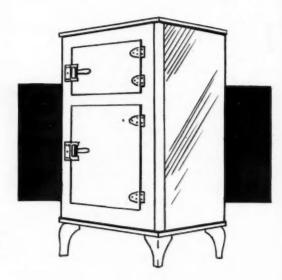
THERE is a market for \$35,877,200 worth of wiring for major appliances and equipment during the year 1931, presenting a real opportunity to contractors who will specialize in these classes of work. This figure is based on estimated sales of this equipment during the year, and as present conditions were taken into consideration, none of the figures are over optimistic. The wiring prices are averages, taking into consideration various types of construction and requirements. None of the prices given include the prices of appliances

### Water Heaters

Estimated	number	to	be	sold	in	1931	 	 			. 55,000
Estimated											
Resulting	amount	of	wir	ing.				 	.\$1	.100	0.000



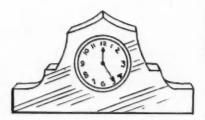
## in Specialty



### Refrigerators

Estimated number to be sold in 1931.... 1,000,000
Estimated average price of circuit for each \$11.00
Resulting amount of wiring.... \$11,000,000

### Clocks



# Opportunity Wiring During 1931

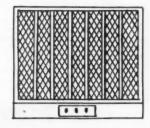


### Ventilating Fans

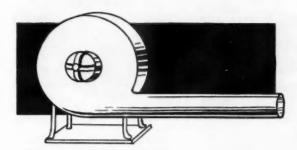
Estimated number to be sold in 1931—	,
Residential	. 25,000
Commercial	. 75,000
Estimated average price for installing	
Resulting amount of wiring\$2,50	0,000

### Room Heaters

Estimated number to be sold in 1931	50,000
Estimated average price for installing	
Resulting amount of wiring\$1,750	,000

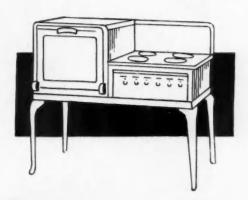


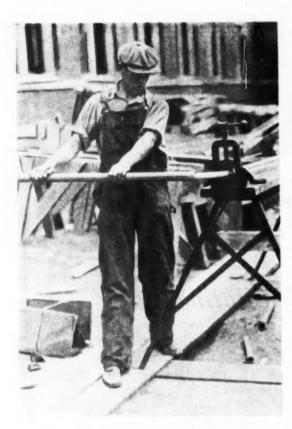
### Oil Burners



### Ranges

Estimated	number	to be sold	in 1931	250,000
				\$50.00
Resulting	amount	of wiring		\$12,500,000





# Cutting Conduit Ahead

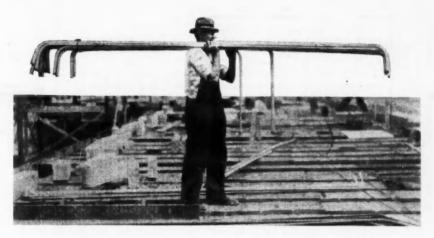
By cutting all conduit ahead of construction, conduit benches can be permanently located where the men can work with the greatest efficiency.



A cutting bench permits the as-sembly of complete runs with a minimum of effort. They are then bundled together for each section and tagged.

Prior to the laying of the pans the outlets are spotted and the boxes installed.

When the steel pans are in place the bundles of conduit are brought up to the floor and distributed to their respective locations.



## CONSTRUCTION



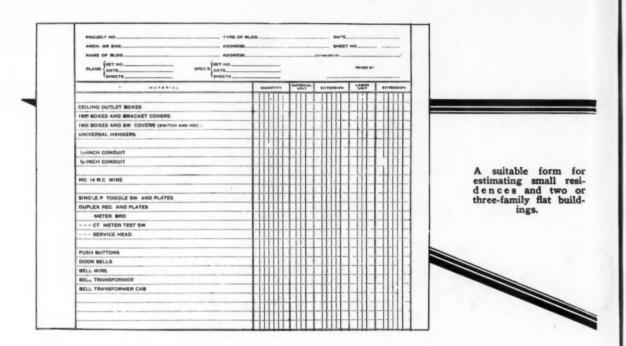
of work found on every construction job is kept to a minimum by the Kelso-Burnett Electric Co., Chicago, Ill. When there is a slump in installation work on a job the men are kept busy preparing conduit for the next floor. When that floor is ready they can devote all of their time to the installation, thus quickly getting out of the builder's way.

It is then a short job to connect the conduit to the boxes and make ready for the concrete.

All conduit is cut and bent a trifle long allowing for a slight deviation from the plans. It is easy to shorten conduit by making a slight bend while if the conduit is short a recut would be necessary at a considerable loss of time.



ry, 1931



### How to Prepare

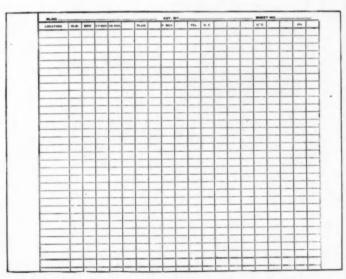
ONTRACTORS select men of high caliber to do their figuring, and, as a result, most contracting offices prepare creditable estimates. There are many contractors, however, who, after years in business, have realized that their methods of estimating are "slip shod" and far below the standards of other firms.

The writer had occasion, recently, to check an estimate which had been prepared by an estimator for a large concern, whose contracting department had been operating for over twenty-five years. The estimate contained no records of plans and specifications, which had been figured. There were no take off sheets, and all figures and records were tabulated on cross section paper. To pick out any particular item or to check the figures was almost an impossibility.

You may ask how such a concern could stay in business. The answer is simple: There were other departments which were carrying the burden of the contracting.

Estimating is a science, and the best figures for electrical work are the result of combined experience and analytical study. The forms for recording information and figures are also the result of careful study and long experience.

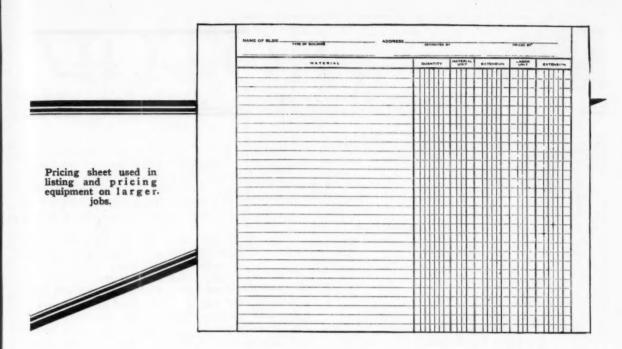
Contractors should check their estimators to see if they are doing the following:



Lighting take-off sheet used on larger jobs for the listing of outlets, and other branch wiring equipment.

- 1. Using good estimating forms.
- 2. Keeping close records of the jobs being figured.
- Following a definite and uniform program for figuring every job.
- 4. Figuring each branch separately.
- 5. Using a good method of checking.

Electrical Contracting, January, 1931



### Accurate Estimates

The first part of a series of articles showing a successful method of estimating which is extremely comprehensive, yet easy to check or revise accurately

### By RAY ASHLEY

Chief Estimator and Engineer Electrical Survey Bureau, Inc., Chicago

The number and kind of sheets required for a good set of estimating forms, depends on the size of jobs being figured.

One of the forms illustrated is a very desirable form for figuring small residences, and small two or three flat buildings. Such a sheet, however, has no place in the estimate for a large project. The reader will note that there is space at the top for keeping some record of plans and specifications. Very often, for small jobs the one sheet will be all that is required for the estimate. The printed matter not only saves time, but enables one to get out a neat estimate.

The principal sheets required for larger jobs are:

 "Title," or record sheet, for tabulating all records of plans and specifications, and keeping notes of the important items mentioned in the specifications.

Lighting branch wiring "take off" sheet, for listing outlets and other branch wiring equipment. (By branch wiring is meant conduit, wire, and equipment beyond the circuit fuse panel.)

- 3. Feeder take off sheet.
- 4. Branch Power wiring sheet.
- 5. Low Tension take off sheet.
- Sheets for listing and pricing equipment.
- 7. Summary sheets.
- 8. Final bid sheet.

Samples of some of these sheets are shown in the accompanying illustrations. The use of these and other sheets will be shown and described

in future articles to appear in ELECTRICAL CONTRACTING.

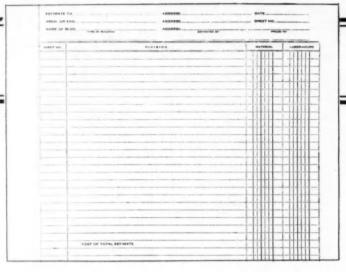
Many contractors do not feel that the number of large jobs which they figure will warrant their having a set of sheets made up. This being the case, the estimator may be able to take a straight edge and make up enough forms to serve his needs. Some of the larger contractors as well as many of the smaller ones, buy their forms from some organization such as the Chicago Electrical Estimators Association. This Association has a complete

set of sheets which have been prepared by men of wide experience and good training. The keeping of records or making up of the "Title Sheet" is a subject by itself and will be discussed in a

later article.

One should have a definite program for figuring his job and should follow as nearly as possible the same scheme in figuring every job. The following is a recommended schedule for making up an estimate:

Electrical Contracting, January, 1931



Summary sheet giving the cost of total estimate on larger installations.

1. Title Sheet.

2. Lighting branch wiring.

3. Lighting fixtures.

4. Switchboards, panels and cabinets.

5. Lighting feeders.

6. Power feeders.

7. Power branch wiring.

8. Public telephones.

9. Private telephones.

10. Signal system.

Any other system which may appear on the plans or specifications may be figured in wherever it logically belongs. In an estimate for a hospital the X-ray would be figured immediately after the lighting branch wiring and the Nurse's call would follow the house telephones.

Each branch of the work can be taken off, and all material listed before the next succeeding branch is started. This not only enables the estimator to temporarily forget portions of the work, but also enables the pricing clerk

and extension clerk to complete a part of their work. If this method is not followed in large offices several jobs may be ready at one time for pricing and extension, and considerable delay in getting out the bids will result.

Too much emphasis cannot be put on the importance of figuring each branch of the work separately. Doing one thing at a time is one of the oldest principals of good work, besides, it makes checking easier and in case of changes or omissions, one can readily get out his revised figures.

An estimate for a hospital may have a doctor's paging system, and when the owner gets his prices, he will decide to cut down the cost of the job by omitting this system. If the system is figured separately, the allowance for the omission can be easily determined. On the other hand, if the outlet boxes, conduit, and wire are listed with those for the lighting, and the equipment is

listed with the nurse's call, one has considerable difficulty in finding all of the material used in this system and consequently in getting the correct amount for deduction.

One should keep in mind also when setting up his estimate that the checking should be made as easy as possible. If the branches of work are not properly divided, and quantities properly listed, one will not know where to locate the particular thing he wants to check. If the branch wiring is properly listed, one can readily check the conduit with the number of outlets, and can also check the wire with the amount of conduit and number of outlets. The same arrangement of listing materials should be followed on all jobs. The advantages of this will be shown in a later description of the pricing sheets.

The methods of checking estimates, like the making up of the "Title" sheet is a subject which warrants a lengthy discussion; and will be covered in a later article.

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				-		
				-		

Final bid sheet including the itemizing of job expense for larger installations.

# MOTOR HORSEPOWER and SPEED Ratings



Standard horsepower and speed ratings for motors as given by the National Electrical Manufacturers' Association. Additional horsepower and speed ratings will appear in a future issue of Electrical Contracting

#### SMALL POWER MOTORS

Direct Current

Standard load and speed ratings

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14																		 		*			1725
6										×	×		. ,	e ×				 		*		. 1	1725
6										×							×	 . ,		*			1725—1140
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1	1:	2											,					 . ,				-1	1725
1	2	0																 	*				1725

#### SMALL POWER MOTORS

Alternating Current

Standard horsepower and speed ratings

	—60 Cycl	e Circuit—	-28 Cycle Circuit-						
Brake Hp. Rating	Syn- chronous R.p.m.	Approx. Full Load R.p.m.	Syn- chronous R.p.m.	Approx Full Load R.p.m.					
34	1800 1800	1725 1725	1500	1425					
79	1200	1140	1500	1425					
36	1800 1200	1725 1140	1500	1425					
34	1800	1725	1500	1425					
36	1200 1800	1140 1725	1500	1425					
	1200	1140 -	A						
3/8	1800	1725	1500	1425					
1/12	1800	1725	1500	1425					
1/20	1800	1725	1500	1425					

#### LARGE POWER MOTORS

Direct Current

Standard horsepower and speed ratings for open and semi-enclosed type continuous duty constant speed motors

$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Hp.	R.p.m.	R.p.m.	R.p.m.	R.p.m.
50	50         1150         850         575           60         1150         850         575           75         1150         850         575           100         850         575	1 1 ½ 2 3 5 7 ½ 10 15	1750 1750 1750 1750 1750 1750 1750 1750	1150 1150 1150 1150 1150 1150 1150 1150	850 850 850 850 850 850 850	575 575
	100 850 575 125 850 575	50 60		1150 1150	850 850	575 575
	125 850 575		*********	1150		

Electrical Contracting, January, 1931

Horsepower and Spec	ed Ratings for	Direct Conne	ection Only
Hp.		R.p.m.	R.p.m.
60		1750 1750	
75 100		1750 1750	1150
125 150		1750 1750	1150
200		1750	1150
Standard horsepower are enclosed type, continuous	duty adjustab	le speed motor	rs
Hp.	R.p.m.	R.p.m.	R.p.m.
3	1150-2300 1150-2300	850-1700 850-1700	

Cont.	Mach. Tool	3 to 1 Sp	eed Ratio
Duty Hp.	Duty Hp.	R.p.m.	R.p.m.
1½	. 2	700	2100
2	. 3 1	650	1950
3	. 5	650	1950
5	736	600	1800
734		600	1800
10	. 15	550	1650
15	. 20	500	1500
20		500	1500
25	30	500	1500
30	40	500	1500
40		400	1200

***************************************			1 2000
Cont.	Mach. Tool	4 to 1 Sp	eed Ratio
Duty Hp.	Duty Hp.	R.p.m.	R.p.m.
	1/2	600	2400
36	34	600	2400
34	1	500	2000
1		500	2000
114	2 "	500	2000
2	3 5	500	2000
3	5	450	1800
5	716	450	1800
736		300	1200
712	10	400	1600
10	15	300	1200
10	100	400	1600
15	20	300	1200
15		400	1600
20	0.5	300	1200
20		400	1600
25	00	300	1200
25	90	400	1600
30		300	1200
	40	400	1600
40	50	300	2000
40		000	1200

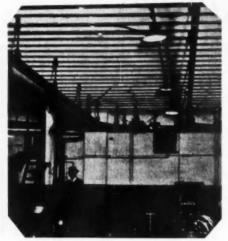
#### LARGE POWER MOTORS

Single Phase
Standard horsepower and speed ratings for open and semi-enclosed continuous duty constant upeed motors

Hp.	60 Cycles R.p.m.	Hp.	25 Cycles R.p.m.
1 3/4 1 3/4 2 3 3 5 7 3/4 10 15 20 25 30 340 *50	$\begin{array}{c} 1200 \\ 1800-1200 \\ 1800-1200 \\ 1800-1200 \\ 1800-1200 \\ 1800-1200 \\ 1800-1200-900 \\ 1800-900-900 \\ 1800-900-$	1 1 1½ 2 3 5 7¾ 10 15 20	1500 1500 1500 — 750 1500 — 750 1500 — 750 1500 — 750 1500 — 750 1500 — 750 1700 — 750

\*For direct connection only. Speeds given are synchronous speeds.





The shop is equipped with a monorail system, with which a job can be picked off the truck and easily moved to any desired location.

# EQUIPMENT

Proper equipment is a worth while investment. It speeds up production and it is conducive to better work.

Also good tools and clean light surroundings improve the morale of the employees

### J. ROLAND STOLZENBACH

President, Roland Electric Co., Baltimore, Md.



Each man has an individual bench and equipment test board. There is plenty light, both daylight and artificial. We find that this individual layout helps each man to concentrate on his own particular work.



Each bench is equipped with a soldering iron heater, a steel drawer for tools, a vise, a portable light and gas and air for torch use.

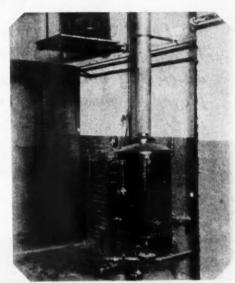


The machine shop section is equipped with three lathes of different size, a shaper, drill press, power hacksaw, emery wheel, a twentyeight ton press for tightening commutators straightening shafts, etc., in addition to the other shop facilities.

# Speeds Production or Motor Specialists

A SIDE from the tools and the equip-ment mentioned the shop is equipped with four different sized pull-in gear pullers, a growler for D.C. work, a growler for A.C. work, a full line of A.C. test meters, an undercutting machine, a turning device for direct driven generators, and an insulation cutter.

In addition to this department the shop includes a fractional horse-power department where small motors are re-built. This department is equipped with machinery enabling it to be so managed that it does not interfere with the routine of the larger repair work. Machinery in this department includes a test outfit, a bake oven, a lathe, and numerous tools. The men are specially trained for this class of work. There is also a carbon department in which all carbon brush work is con-



A high pressure cleaning boiler for cleaning motors. By spraying a cleansing solution with high pressure steam, it is possible to reach all crevices which are impossible to reach with the cleansing brush.

Our two coil winding machines direct driven with armature control. The form which was designed in our own shop is of the adjustable type and saves the time of building wooden forms. Boys are time of building wooden forms.

especially trained for this work.



Electrical Contracting, January, 1931



An important part of the equipment is an indirect fired baking oven with automatic temperature control. This is equipped with a track and a truck, which facilitates the handling of baking jobs. Overhead is an electric hoist used for handling the work. The shop is also equipped with a dipping tank which will accommodate a one hundred horse-power stator.

231



## Hoists Out FIELD WINDINGS

The J & H Electric Co., Providence, R. I., utilizes an electric hoist, such as employed in most motor shops, in stripping motor stators. This method has been found to be fast and economical and does not damage the stator

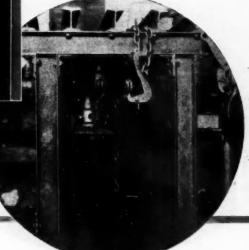


A clamp so designed as to grip a field coil is attached to the cable of the electric hoist so that it can be raised or lowered at the will of the operator.

The field coils are cut on one side of the motor and then the frame is clamped with the cut side down to the specially constructed stand. The clamp is then lowered, the loop ends are gripped and the operator starts the hoisting motor, thus drawing out the winding.



The stand on which work is placed is constructed of I beams. Three clamps hold the motor frame firmly on the stand. These clamps are chained to a house mover's jack, which has been inverted and set on the bottom of the stand. By expanding the jack the chain clamps are drawn down holding the motor frame solidly in place.



Electrical Contracting, January, 1931



All material leaving the stock room is recorded in triplicate, with copies for the customer, foreman on the job, and office.

on each shelf below the item carried giving maximum, mini-mum, and danger quantities. Ex-ample: No. 16 pull socket maximum 10

minimum 5 danger 7 danger

When the amount of stock on hand reaches the danger point an order for more material is



The customer's copy, except in case of a cash sale, goes into the job envelope so that the bookkeeper can properly charge all material used.

### A few minutes a day KEEPS



### Stock Record

The files contain a separate card for The files contain a separate card for each item carried and sales are subtracted from the stock listed on the card. To insure accuracy, a list of 90 articles are made up each day and given to a man in the stock room. He records the amount on hand of these items and this list is checked with the office files.

Electrical Contracting, January, 1931

A few minutes work every day in checking stock saves Warren-Bigelow Electric Co., Worcester, Mass., a big unpleasant annual job and enables them to check their stock every three months so that errors may be more easily corrected



# John Kuhlemeyer elle \$4000 Profit the

Did you ever hear a contractor who worked out of his home or garage admitting that he had such a thing as overhead?

When they get paid for a job they figure up how much the materials cost and how much they had to pay their men and if anything is left it's profit.

I shall never forget the contractor who told me one night that he had

made \$4,000.00 profit the past year. I said to myself, "this fellow must be pretty good. I wonder what he does with all his money?" But he didn't know. It wasn't in the bank and he certainly didn't have anything to show for it, nor did he have a very clear idea of where it went.

Upon investigation it appeared that he had an overhead of \$3,000.00 leaving \$1,000 out of which he had to pay himself. This poor fellow had slaved hard days, nights and Sundays and had put in something like 3,000 hours of work which meant that he had received the magnificent wage of 331/3 cents an hour.

It seems, however, that this fellow actually took home to his family \$1,500.00 during the year which was all used up in living expenses. It doesn't take very much figuring to show that at the end of the year he had spent \$500.00 more than he took in—that's net loss.

The picture the contractor saw was like this: Total income for year 11,000.00 Total cost of labor and material 7,000.00 Profit 14,000.00 When, as a matter of fact, it was really like this: Total income for year \$11,000.00 Total cost, labor and material \$7,000.00 Overhead 3,000.00 1,500.00 11,500.00 Living Expenses Loss \$ 500.00

Every time I tell this story somebody asks, "What is this thing you call overhead, anyway?"

Well, suppose you were a surgeon, called to attend a man who had just broken his leg. And suppose lying there helpless he looked up at you and said: "I'm all right, Doc, there's nothing wrong with me." Your first thought, after setting the fracture, would be to examine his head. For a broken leg is an obvious injury and the patient is out of action until a cure is effected.

On the other hand, a man may be suffering from arthritis, chronic appendicitis, varicose veins and a floating kidney, yet still carry on both socially and commercially, all the while insisting cheerfully that he "never felt better in his life." Only when he is persuaded to allow a check-up can these invisible enemies be proven and eliminated.

Overhead is the same sort of animal. With large operators it stands out like the broken leg, forcing attention and action by its prominence and seriousness. But in the case of the small contractor, overhead has more disguises than an amateur detective and its tread is so stealthy a man may not detect its presence for years.

WHY does a man go in the electrical contracting business if not to make money, with which to house, clothe, feed and amuse himself and family and to rear and educate his children. He cannot dodge this duty towards mamma and the kids, nor does he wish to; but if he is to do the job right he must face the fact that merely working hard and taking in money doesn't mean making money—far from it.

Money made, or profit, can be only one thing and that is dollars received over and above every penny paid out or sacrificed in the doing of the work and the transaction of business. Having no source of income except wiring, the contractor must pay not only his business expenses but all personal expenses out of the total received during the year. Here is where Old Man Overhead, as related to gross profit, enters with a bang. Said gross profit must be sufficient to pay ALL expenses outside of labor and material or Mr. Contractor is in the red.

Now you say: "If this overhead is so important and has such effect on a man's business, why do so many small contractors say they have no overhead?" The answer is that the man's prime cost is staring him right in the face and gets all his attention, while other items equally important are overlooked through being in the background. It works out like the case of the pushcart

Electrical Contracting, January, 1931

btlch

# ells about a

## that turned out to be a \$500 Loss

peddler in the old days with his load of fruit. The biggest boy in the neighborhood crowd would grab something from the cart and run, then while the peddler chased him, all the little shavers would dash up and help themselves.

OW we come to the question, "What is this over-head that is so important in the scheme?" As stated before there are about forty-five items in the list, all of them liable to visit any contractor, regardless of size, and twenty-five of them practically certain with the small business. A typical example will show why so many men do not recognize and allow for various items.

"I operate from my home" one will say, "so I can't have any overhead. I have to pay rent, light, phone, heat, etc., anyhow. I use my own car for the business and the rent of the garage is included in that of the house. I don't pay myself any salary, my wife keeps the books and no advertising is done," and so on.

Then we start to check up, and in practically every item there is found overhead with a capital O, with a substantial increase in expense, wear and tear, and depreciation. He doesn't pay himself any salary but wears out the "No Sale" button financing his private life with sums worthy of a much larger business. He pays out a large yearly amount in gas, oil and repairs on the car, not to mention insurance and depreciation. He entertains customers and donates and subscribes to many funds aside from charity for no other reason than advertising his business.

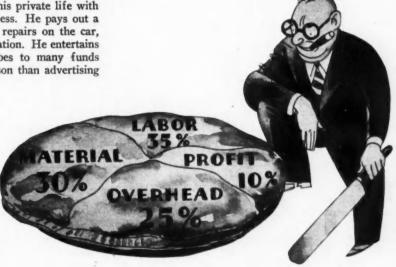
He may think he has no selling expense, forgetting the endless chasing after business, of which only a portion is secured. Very few men operate without one or more signs and they must have stationery and cards. Tools, ladders, equipment and accessories form a substantial item. In the line of financial items there are dues, interest, special discounts and insurance.

I want no one to think I am trying to pile up as much overhead for the contractor as possible. On the contrary, my object is to have him recognize and face every dollar he spends for it, so he can control it. In fact, he must find a way to decrease it in most cases: because if it gets too high, his bids will be out of line and his volume and profit will both suffer.

To emphasize this let us glance at the illustration below which shows the contractor's volume in the form of a big apple pie. There are the three cost factors, which we will say for argument's sake are as follows: Material, 30 percent; labor, 35 percent; and overhead, 25 percent, leaving a profit of 10 percent. If the three cost factors are safeguarded and kept normal, profit remains intact. But should they increase, it is fatal, because there is only one place they can eat into and that is the life blood of the business-profit. Should each increase 5 percent, the latter is more than wiped out.

Naturally, the only part of the pie the contractor can eat is the profit, so he should strain every nerve to make his part larger.

The small contractor with apparently no overhead has more in proportion to his business than the giant concern.



Electrical Contracting, January, 1931

## VOLTAGE DROP

Tables for quickly determining the size of wire for various loads and lengths of runs in branch, power and feeder circuits to give an allowable voltage loss, as compiled by the Electric Association, Chicago, Ill.

### Wire Size Required for Branch Circuits to Give a 2 Volt Loss

(Length of Wire for a circuit is double the length of run)
WATTS PER CIRCUIT

		100	150	200	300	400	500	900	700	800	006	1000	1200	1400	1600	1800	2000	2200	2400	2600	2800	3000	3200
	30	14	14	14																	10	10	10
(T)	40	14	14	14	14	14	14	14	14	14	14	14	12	12	12	10	10	10	10	10	8	8	8
OUTLET	50	14	14	14	14	14	14	14	14	14	12	12	12	12	10	10	10	10	8	8	8	8	8
TO	60	14	14	14	14	14	14	14	14	12	12	12	10	10	10	10	8	8	8	8	8	6	6
BOX	70	14	14	14	14	14	14	14	12	12	12	12	10	10	8	8	8	8	8	6	6	6	6
(PANEL	80	14	14	14	14	14	14	12	12	12	10	10	10	8	8	8	8	8	6	6	6	6	6
FEET (P	90	14	14	14	14	14	12	12	12	10	10	10	10	8	8	8	6	6	6	6	6	6	4
E FE	100	14	14	14	14	14	12	12	12	10	10	10	8	8	8	6	6	6	6	6	6	4	4
NS NS	10	14	14	14	14	14	12	12	10	10	10	10	8	8	8	6	6	6	6	4	4	4	4
OF.	20	14	14	14	14	12	12	10	10	10	10	8	8	8	6	6	6	6	4	4	4	4	4
NGTH HE	130	14	14	14	14	12	12	10	10	10	8	8	8	6	6	6	6	4	4	4	4	4	4
T <sub>LE</sub>	140	14	14	14	14	12	12	10	10	8	8	8	8	6	6	6	6	4	4	4	4	4	4
1	50	14	14	14	12	12	10	10	10	8	8	8	6	6	6	6	4	4	4	4	4	4	2

THIS table shows the wire size required for 115-volt circuits with various lengths of run, based on a drop of two volts between the panel board and the outlets.

It is difficult in branch circuits, at least with present wiring methods, to use larger than No. 8 wire because of the difficulty of handling in conduit. Where the proper wire size for a proposed installation, according to this table, is larger than No. 8, it is usually best either to provide more circuits with less load, or to relocate the distribution centers to decrease the lengths of the circuit runs.

The difference in the cost of wiring with No. 12 instead of No. 14 is so slight, and the advantages so marked that No. 12 is frequently used as the minimum size for branch circuits.

Ele

### Length of Circuit or Feeder Run to Give 3 Volt Loss

_													_								
LO	DAD WIRE SIZE AND AMPERE CAPACITY—RUBBER INSULATION																				
Amperes	K. W. at 220 Volts	10 B. & S. 10,380 C. M.	8 B. & S. 16,510 C. M.	6 B. & S. 26,250 C. M.	4 B. & S. 41,740 C. M.	3 B. & S. 52,630 C. M.	2 B. & S. 66,370 C. M.	1 B. & S. 83-690 C. M.	1/0 B. & S. 105,500 C. M.	2/0 B. & S. 133,100 C. M.	3/0 B. & S. 167,800 C. M.	4/0 B. & S. 211,600 C. M.	250,000 C. M.	300,000 C. M.	400,000 C. M.	500,000 C. M.	600,000 C. M.	700,000 C. M.	800,000 C. M.	900,000 C. M.	1,000,000 C. M.
		25A	35A	50A	70A	80A	90A	100A	125A	150A	175A	225A	250 A	275 A	325 A	400 A	450 A	500 A	550 A	600 A	650 A
25	5.5		92	146	232	292	369	465			-										-
30	6.6		76	122	193	244	307	387	488												
35 40	7.7		66	91	166	209	263	332	366	528 462	583										
	11.0		1	73	116	146	184	232	293	370	466										-
60			1		97	122	154	194	244	308	388	490	1.								
	17.6		-		83	104	132	166	209	264	333	367	496	421							
	19.8					91	102	129	163	205	259	327	386	463				-			-
	22.0							116	147	185	233	294	347	417							
120	24.2		-	-	-				133	168	212	267	316	379	505						_
-	27.5								122	154	194	245	289	347	444						_
	28.6									142	179	226	267	321	427	534					
	30.8									132	166	210	248	298	397	496					
	35.2					_			-	123	155	196	231	260	370	463	521				_
	37.4										137		204	_	327	408	490				
	38 5.		Г	Based							133		198		317	397	476				
	41 8		i	C.	M = 2	1.6xI	хL	-	1		1	163	193	231	309	365	463	512		-	-
	44.0		Ī		_	3		1				147	174	208	278	347	417	486			
	46 2		L=I	Distanc	e from	n swit	chboa	rd or-		-		140	165	198	265	331	397	463			
	49 5		P	anel t	o load	cente	r.	7				134	158	189	253	316	379	442	495		-
	50.6		-	mpere				Ī					151	181	242	302	362	423	483		
	52.8			=2x10									145	174	231	289	347	405	463	521	
	57 2			nil foo hms—				10.6					139	167	222	278	333	389	444	500 481	534
	59 4			llowe				p						154	206	257	309	360	412	463	514
	60 5			and we										152	202	253	303	353	404	455	505
	63 8					*	**	-		_			-	-	198	248	298	347	397	446	496
300	66 0		Noti	E: Fo	r leng	ths of	circu	it run	less t	than t	hose		1		185	231	278	324	370	417	463
	70 4		giver	in th	is tab	le, for	each	load	or wir	e size	, the_				179	224	269	314	358	403	448
	71 5			able or dete								-			174	217	260	304	347	391	434
	72 6			of 20									1			210	253	295	337	379	421
	74 8			No. 4							_					204	245	286	327	368	408
	79 2			r leng									1	-		198	238	278	317	357	397
370	81 4			in th												188	225	263	300	338	375
	83 6			the sary t												183	219	256	292	329	365
400	88 0		tance	. The	n the	requi	red ci	rcular	mil c	apacit	ty to-	-	1	-		178	214	249	285	321	356
420			carry	the lo	oad th	e enti	re dist	ance	is equ	al to t	wice-	1	1				198	231	265	298	331
440	96 8		exam	C.M. ple, w	capaci	load o	f 230	ampe	res an	d a le	ngth-						189		253	284	316
	101 2			0 feet				amp'e		16		1	1					203	242	272	289
500	110 0			00						*			1	1				194			278
	114 4		-	2=	500 fe	eet, lo	oking	up :	500 f	eet in	the_								214	240	267
	100 21 1. 11 FOO DOO CAL -11 220 200 1											257									
580	127 6		feet	with a	pprox	imate	ly a 3	volt	drop,	ther	efore		i								239
	132 0			rry th																	231
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	143 0		reda					-													214

# Electrical Contracting

With which is incorporated The Electragist

S. B. WILLIAMS, Editor

#### What of the New Year?

THIS is not a prophecy—it is a statement of fact. 1931 is going to be a good year for the electrical contracting business. Our reasons are as follows:

- Residential construction has already started to grow and because of housing requirements must exceed 1930.
- Commercial construction gives evidence of scraping bottom thereby indicating that at least it will not go below 1930.
- 3. Governmental building will be large in 1931.
- Co-operative appliance campaigns will bring additional millions in wiring—see page 6.
- Farm wiring shows indications of equalling, if not exceeding, 1930.
- A number of new products are to be announced at the first sign of real business improvement.
- Outdoor lighting will go much further, encompassing golf courses and many new fields.
- Contractors are better equipped to sell than they were a year ago, having learned many lessons during the past twelve months.
- The number of contractors who are specializing is increasing, assuring the industry of better and more complete jobs.
- Labor is more inclined to give a better account of itself with the result that less non-productive labor can be expected.
- Contractors generally have given more consideration to elimination of waste, with the result that 1931 overhead should show a much better condition.

There are many other reasons why 1931 will be a good year but these are enough to prove our assertion. In fact, every year would be a banner year for the electrical construction industry if the contractors would only learn how to sell better.

The market is expanding so rapidly that new developments alone would provide a handsome increase each year. There should never be any dearth of business. Even in 1930 there was plenty of wiring to be had—the only difference being, as one contractor put it, in 1930 you had to go after it.

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In 1931 there will be more business available but most of it will have to be gone after.

### Why Is It?

OUR investigators have been asking contractors if they were selling commercial glassware. It was interesting to hear the replies. For everyone who said no, it couldn't be done for this, that or the other reason, there was one or more who were selling this item.

Why—why is it that one man says it can't be done when the fellow across the street is

doing it?

And the answer, of course, is not new—one man is a salesman and the other is not. Those who sell get the business and get ahead—the others do the complaining.

### A New Year's Resolution

I RESOLVE that this year I will study some one specialty so that I shall be looked upon as an authority in my hometown and that I shall take for my motto:

CONTRACTORS WISE SPECIALIZE

#### Range Wiring Costs

FOR more than a year we have been studying the problem of electric range wiring costs in an attempt to reconcile the complaints from those interested in pushing electric cooking that the wiring costs too much, with the fact that contractors are not making any money as a rule from this class of work.

We are in no position to judge whether or not the cost of range wiring is hindering the sale of electric ranges to the extent claimed. Certainly a charge of \$75.00 for wiring is not going to make ranges any

easier to sell.

The electrical contractor wants to see the market for electric ranges grow. It means more work for him. He cannot, however, be expected to help it forward by doing the wiring at a loss.

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A way must be found, and we believe it can, to reduce range wiring costs and yet make the work profitable to the contractor.

Except in places where the utility service requirements are unusually severe, little reduction can be expected in material costs.

The greatest saving is going to come from labor, as it becomes more familiar with the work. When old house wiring was the rage, it will be remembered, there were certain contractors who could do the work at prices lower than anybody else and yet make a profit. In Chicago today five contractors are making money putting in additional outlets sold by the power company, at a price which would mean a loss to any other contractor.

These men are specialists. They study the work and know how to get it done quickly.

When electric range wiring is handled in the same wire, the price for good work will come down.

It is our opinion that a power company engaged in a range campaign should not try to give the wiring work to every contractor but should concentrate on not more than a few. When every contractor is given the work at a fixed price there is not enough to encourage any one contractor to "step on the gas." Where only a few get the work, the volume will be enough to cause them to train special men and to give the work the best of service. In doing this class of work, all the time, they will learn how to save time.

In the past when a utility has parceled out wiring jobs to all of the contractors complaints have been frequent. The utility has criticised the contractors for not properly looking after the jobs that "came to them on a silver platter." The contractors have criti-

cised the power company for wanting unreasonable service.

The fact is that the contractors have their own work to do and feel, with justification, that it should be given preference to work sold by the power company. Give the contractors enough of the power company work to find it very much worthwhile and the complaining on both sides will fade away.

Time also will be saved if each community were to have a standard hook-up, and we suggest that it be as simple as possible, yet safe.

The problem of range wiring costs, in our opinion, will not be so difficult once these methods are employed.

### **New Departments**

W ITH this issue two new features are added to the editorial service of ELECTRICAL CONTRACTING, a department for the industrial contractor and a department of practical ideas that have saved money for other contractors.

The problems of the man engaged in industrial wiring and motorization involves so many things not common to other contractors that it was decided to give special consideration to this field.

The "money saver" department has come as the result of a demand on the part of readers. In the past whenever we have presented short-cuts or time-savers we have almost immediately found scores of readers putting the ideas into practice. Our field editors are searching out these ideas everywhere. Readers are invited to send in any tested idea that will save time or money and not hurt the job.

### What Are the Facts?

H OW many electrical contractors are there in the United States? Where are they located? What is their annual volume of business? How may they be classified according to volume? What, in other words, are the facts?

ELECTRICAL CONTRACTING has made an economic analysis of the electrical contracting business, the results of which will be given in the February issue.

This is the first time that a reasonably complete economic analysis of the field has been made. The results show an entirely different picture from the general conception of the electrical contracting business.

The only reason why there has been so much mystery, and so many misstatements and halftruths regarding the electrical contracting market is that there have been no facts.

From the data released in the February issue of ELECTRICAL CONTRACTING there should come a clearer picture and a better understanding of the economics of the electrical contracting business.

### NEWS and SERVICE INFORMATION Loren C. MacNutt, president of Mac-

Material for this department is supplied by the headquarters staff of the Association of Electragists, International, 420 Lexington Avenue, New York, N. Y.

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#### **New Chapter Formed**

Electragists of Wichita, Kansas, have been granted a charter as the Wichita Chapter and officers for the ensuing year have been named as follows: Roy G. Shelley, President; Charles Dalyrymple, Sec'y-Treas.

#### Joint Motor Committee to Meet

Arrangements are being completed to hold a meeting of the Joint Committee on Motor Merchandising of A.E.I. and NEMA early in February. Since its meeting last August the committee has made substantial progress in its study of important matters relating to motor distribution problems and field practices of mutual interest to motor specialists and motor manufacturers. These will have further consideration at the coming meeting and it is expected that a number of recommended policies looking to improved operation of the motor business will receive endorsement of both groups represented. Naturally, any action resulting must be taken by individual concerns.

However, it is believed such endorsement can be valuable aid in bringing to local industry executives who are directly responsible for the sale and installation of motors and allied equipment a basis of guidance for the improvement of their service through adherence to constructive policies and to sound trade relations.

According to Louis Kalischer, chairman of the A.E.I. committee, the meeting place has not yet been selected. A cordial invitation has been

extended by the motor specialists of San Francisco.

Ja

#### **MacNutt Named for Industrial** Committee

President Mayer has appointed Nutt, Watts & Tankard, New York City, to serve as contact member for the A.E.I. on the national commercial and industrial lighting committee, N.E.L.A.

An important undertaking of this committee during 1931 will be the preparation of a set of wiring specifications recommended for minimum adequacy in industrial establishments similar to those developed last year for adequate wiring in commercial and public structures, copies of which were distributed to A.E.I. members.

The approval with which these recommendations have been received by the electrical industry, and also by the architectural profession represented by the A.I.A., with whose cooperation higher standards of adequacy for commercial lighting are being applied is an assuring indica-

#### GREETINGS

To the Membership of the A.E.I.:

At this season of the year we are afforded the opportunity to express the wish that all of our contractors may enjoy a very happy and prosperous New Year.

Our business conditions for the past year have not been up to the so-called normal standard in volume which causes us to reflect how better conditions may be developed in our branch of the business.

Prices for work have been less than would bring a reasonable return on investments and should make us feel the necessity for correcting the situation, which, if no adjustment is made, will reflect unfavorably on the entire contracting industry.

As the opening of the new year is before us, let us attempt to put our houses in order so we may best sell our wares with reasonable returns above our costs, realizing that the most important factor in

developing a condition which is financially sound and fundamentally correct is to promote our principles in closing contracts through the art of salesmanship rather than through the influence of unreasonably low prices.

Let us make a New Year's Resolution that one of the most important undertakings for the benefit of the Association is to promote our name so that the public may be familiar with it and understand its objects.

"ELECTRAGISTS"-By this sign you will know them.

Send out the new circulars with all your mail.

Many important matters will be submitted to our membership by this Association from time to time and we respectfully ask that each of these matters be given due consideration and that prompt replies be made to all requests.

L. E. MAYER, President.

## Hold It! Safely!

### with Superior Time Lag

ORIGINATED AND PIONEERED BY TRICO FOR 13 YEARS

Yes, Safely, because true and dependable Time Lag is best obtained by surrounding the fusible strip with proper heat-absorbing powder. Time Lag is not new. It was originated and pioneered by TRICO for 13 years.

Lagless fuses cause premature blowings. Fuses with an over-done Time Lag will burn up the casings and are dangerous to equipment; therefore, great care must be exercised in the selection of Time Lag fuses.

The reliability and efficiency of TRICO SUPERIOR TIME LAG FUSES are not "mere claims" but **definite** facts thoroughly established through the actual experiences of thousands of users during the past 13 years.

TRICO is a TRUE Time Lag fuse! It has stood the "Test of Time."





The Outstanding
Renewable Fuse,
Because It Is
Fundamentally Correct
and Because of these
Money-Saving Factors

Money-Saving Factors
No Premature Blowings

No Unnecessary Shutdowns No Oxidized Contacts

No Charred Casings
Copper-to-Copper Contacts

Reduced Watt Loss
SUPERIOR TIME LAG

factors the TRICO renewal element is designed with the thought of performance in mind rather than interchangeability of links; and the practical buyer prefers performance.

And They Cost No More Than Other Makes of Renewable Fuses

Here's Another
Outstanding
TRICO
Product



"Locks like a

### Clamp for Fuse Clips

Makes pressure contact between fuse and clips. Reduces resistance and preserves clips and fuses. Made in sizes to fit all clips.

The
Sensation
of the
Electrical
Industry

TRICO FUSE MFG. CO., 1007 McKinley Ave., Milwaukee, Wis.



# Way to Sell



### C-H 7281 Toggle Switch

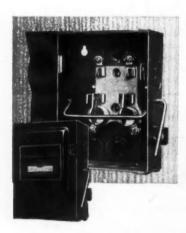
"Rubber-mounted" Toggie Switch is enclosed in a dustproof case of molded C-H Thermoblax. Entire mechanism mounted on two resilient rubber cushions for silent



### C-H 9586 "AAA"

### Twin Break Starter

The structure of the new C-H Starter makes it almost imperishable electrically. Oxidation does not affect contactors; they neither bounce, weld nor burn; they are good for years more than the ordinary starter's life. Entire starter simplified, strengthened-superior!





Type "C" design and construction, smaller in size with ample wiring space. Switch bases are smaller. Plug or cartridge fuse type. Twentyfour sizes range from 30 to 100 amperes, 125 to 250 volts.

ALL leading contractors tell the same stories of business success . . . how they serve better to sell more . . . how they capitalize their experience by urging complete wiring, adequate for future needs ... how they hold the goodwill thus gained by using materials of unquestioned quality.

The same truths fit safety switch and motor starter business. Too often an inadequate safety switch is specified . . . protection and permanence is left in doubt. Too often a safety switch is made to serve as motor control . . . a kind of protection, yes, but not the correct kind. Too often enthusiasm for giving momentary savings prevents an adequate, permanent job. The contractor's profits suffer first . . . and the buyer suffers eventually from a poor job.

As a guarantee of long-lived satisfaction standardize on C-H Motor Control, Safety Switches, Wiring Devices. Their construction and performance are the result of the 30-year-old C-H policy of not being satisfied with "just good enough". They are accepted as of superior quality everywhere . . . an acceptance built by consistent and far-reaching advertising and by quality that satisfies the most critical buyers. Use the C-H trademark as a selling point . . . and with it stamp the whole job as good.



# is to Serve

Mr. Eugene Ashe says . . .



Mr. Eugene Ashe, as president of one of the oldest electrical contracting firms in the South, speaks on contractor-salesmanship with authority. His own organization, founded in 1906, remains unchanged in personnel with the exception of additional employees due to a splendid increase in business.

"If you want a Man's business, first prove you're experienced enough to handle it"

"The contracting business can no longer be conducted profitably on the old waiting-to-serve-you' basis. To get business now we have to go to the builder with new ideas—show him how to get a better wiring job", says Mr. Eugene Ashe. Mr. Ashe, president of the Eugene Ashe Electric Co., of Fort Worth, Texas, is known throughout the South as one of the most progressive contractors in the field.

"The best way for me to win confidence is to let the builder know I am as experienced in my field of electrical contracting as he is in his field of building. If I can give a little unasked-for help—check with his

architect on wiring plans before the installation—suggest various ways of improving the electrical system that will eventually be to his profit—then I am very likely to get the job and certainly will be remembered when the next job is up.

"Service to a client doesn't end here. It pays to use high quality materials to make sure that the job will be permanently right. We point this out to the builder . . . make a selling point of it. On many of our installations we use Cutler-Hammer exclusively. This equipment is exceptionally well built, durable and certainly adds to the customer's satisfaction both immediate and future".

#### CUTLER-HAMMER, Inc.

Pioneer Manufacturers of Electrical Apparatus
1258 St. Paul Avenue
MI WALIKEE WISCONSIN

### CUTLER HAMMER

WIRING DEVICES - MOTOR CONTROL - SAFETY SWITCHES

(A-3983)

tion that minimum adequacy specifications for industrial wiring will meet a very definite need in this important field. It is anticipated that their wide acceptance and application will result from contacts of the electrical industry with plant managers, superintendents and engineers.

The A.E.I. welcomes the present opportunity for further collaboration in this constructive work, and will have able representation in Mr. MacNutt, an electragist of many years' standing, whose large experience in industrial wiring qualifies him exceptionally for the appointment.

#### New Electragist Folders in Large Demand

Electragists have been quick to appreciate the good-will value of the new folder "By this sign you know them," which the A.E.I. made available to members last month to assist them in educating the public to recognize in the name "Electragist" a hall-mark of high standards of quality and service in electrical work. This is evidenced by the increasing orders being received at the headquarters office for quantities ranging from 1,000 to 5,000 each. In the first three weeks following announcement of this new member service the initial printing of a quarter of a million were distributed and a second printing has been run. New orders are being received at a rate requiring shipment of more than 10,000 daily.

The 4-page folder, shown in last month's issue, is attractively printed in color and is envelope stuffer size for convenient insertion to accompany members' outgoing correspondence, bills, monthly statements and business promotion material. Space is provided for imprinting by individual members. Calling attention to the dependability and efficient service of firms displaying the member seal-"the Emblem of Responsibility," it carries to their customers and prospects in concise, easy-to-read form a message designed to build confidence and resulting patronage.

#### To Study Voltage Loss

Collaborating with interested industry groups in a movement to decrease losses resulting from operation of Mazda lamps at lower than their rated voltages, the A.E.I. is recom-



THE NEW CO-OPERATION:—As a part of its plan to build load with the help of the entire electrical industry, the Southern California Edison Company is now bringing the contractor, inspector, jobber and manufacturer to the attention of the public in newspaper advertising.

mending to its chapters that they study local conditions in this connection and take such steps as may be found practicable to discover and

correct the causes of undervoltage loss in their communities.

This important subject was strikingly presented at the Milwaukee convention last August, with the aid of an animated chart showing the comparative lighting values received by the consumer from operation of his lamps at various voltages. Recently there has been distributed to A.E.I. members a special bulletin summarizing this data prepared by G. S. Merrill, who has made an extensive and careful study of the effects on illumination intensities and lighting efficiency of lamps operated at voltages other than for which they were manufactured.

Frequently low voltage at lighting outlets is due to feeders and branch circuit conductors being of insufficient size for the load conditions and outlet distribution involved. this type of defect, which electragists can remedy in existing installations and which are to be avoided in laying out new work. In this aspect the problem of undervoltage burning is closely related to adequacy of wiring installations. The A.E.I. invites cooperation of all electrical contractors in providing conductors of adequate size in all cases in order that this cause of losses from under-voltage burning may be minimized and the consumer receive greater light value for his lighting dollar.

#### **NEW MEMBERS**

The following applicants have been accepted into the A. E. I. since the publication of the list in the November issue:

Chicago:
Bamdula-Boch Electric
Co.
Chatham Electric Fixture
Co.
Chicago Electrical Equipment
Co.
DeLuxe Light Co.
Farney Electric Co.
Fries-Walters Co.
Johnson Electric Co.
Medinah Electric Co.
Monroe Electric Co.
Thiel & Davies
MINNESOTA
Rochester:
Rochester Electric Co.

ILLINOIS

Rochester:
Rochester Electric Co.
St. Paul:
Hoeft Electric Co., Inc.
Eastside Electric Co.

New York

Buffalo:
Mason Brown Electric Co.
New York City:
Thomas C. Miller, Inc.

PENNSYLVANIA

Philadelphia:
Electric Power Construction Co.
Independent Wiring Co.,
Inc.
Industrial Electrical Co.
Robinson Electrical Co.,
Inc.
Charles Kester

WISCONSIN

Racine: Jensen & Hess Superior: Andrien Electric Co. of ny is ly I.

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More Wiring Jobs

 $f^{or}$ you!

It is the fellows who have gone in for radio house wiring that have been keeping busy this fall and winter. You can sell a radio wiring job when there isn't a chance for the adding of standard convenience outlets.

In every home that owns a radio, there's a place for two or more radio convenience outlets. In small and large hotels they are becoming as necessary as running water. Apartment houses must have them to be rentable. Schools, hospitals and other public institutions are being wired for radio every day.



### Radio Convenience Outlets



No. 186—Aerial and Ground:
Brass .....\$1.00
Bakelite .....1.10

No. 131—Volume Control:

Brass .......\$2.75

Bakelite .......2.85

\*No. 242—Loud Speaker and A.C. Connections: Brass .......\$2.00 Bakelite ........\$2.20

\*No. 353—Loud Speaker Aerial and Ground, A.C. Connections: Brass..\$3.00

\*Yaxley Radio Convenience Outlets with duplex electrical receptacles are Listed as Standard by Underwriters' Laboratories.



No. 241
For Aerial and Ground
and A. C. Connections

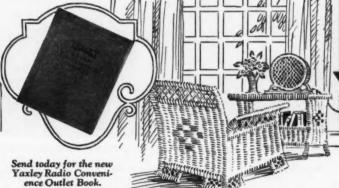


Special plates in any finish desired and with individual decorations and markings for exclusive installations.

are your best bid for wiring business, right now. Built in every way like a standard electrical convenience outlet; fit standard outlet box. Assure yourself a good merchandise and wiring profit, and complete customer satisfaction by installing Yaxley outlets—exclusively designed to meet every radio wiring need. Order a sample assortment—your jobber has them in stock.

YAXLEY MFG. CO., (Dept. E), 1528 W. Adams St., Chicago, III.





# Contracting News

Information of Interest to Electrical Contractors consisting of items of news, short articles, practical ideas, etc. Our readers are invited to contribute to this department

#### Rochester Association Has Active Year

The Rochester Electrical Contractors Association, Rochester, N. Y., has been very active during the past year. The association has had luncheon meetings every week with large attendance. At these meetings various subjects are taken up such as building activities, labor problems, window lighting, merchandising, etc.

A year ago 32 members went to New York City to see the Westinghouse Lighting Institute and recently 42 members went to Cleveland, visiting Nela Park, and the Cleveland League, as well as numerous factories, office buildings, golf courses, etc., where ideal lighting conditions were demonstrated.

The members have recently been

busy with a lighting campaign directed to stores, garages and gas stations. The association is also successfully operating an electrical survey bureau.

As part of the plans for 1931 they are now planning to send 30 estimators and salesmen to the lighting schools at Cleveland in February.

#### **Anticipates Better Conditions**

Clarence L. Collens, President of the National Electrical Manufacturers Association, in a recent interview stated that, although in 1930 electrical manufacturers, in common with many other lines of industry, have been disappointed in the course of business, the conditions carry some measure of encouragement.

He stated that in no previous de-

pression has there been so much evidence of sound thinking, and so marked an absence of departure from normal market levels in an effort to increase sales or to obtain a larger proportion of the business available. The resultant stability has been both exceptional and gratifying, and presages a similar conservative and understanding treatment of future conditions, which cannot but be of benefit to the industry.

In addition, the favorable factors of ample credit at low rates, depleted stocks, both of raw materials and finished products, and a very general liquidation in the prices of the industry's principal raw materials, cannot be without effect in bringing about recovery.

Although 1931 may give not too great encouragement for immediate prosperity in general industry, it is a year in which the foundation may be laid for future prosperity, and this opinion is based on the belief that modernization of every character—machines, methods, markets and men—will be under way, this statement applying not only to the producing branch of the business, but to engineering, research and selling, as well.

#### Ontario Contractors Elect Officers

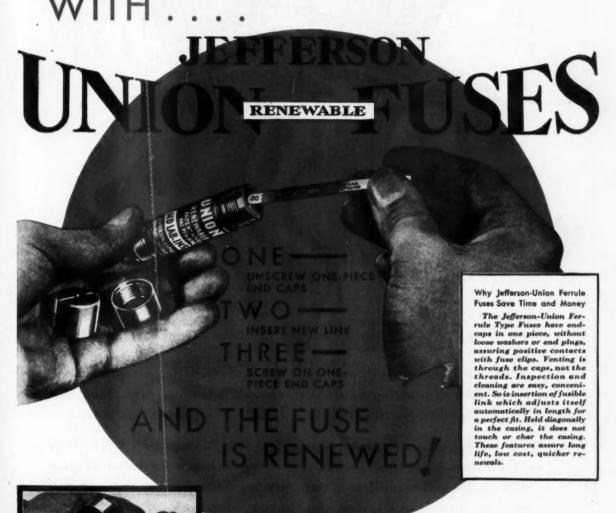
At the recent meeting of the Ontario Electrical Contractors Association held in Brantford, the following officers were elected: Joseph Culley, Hamilton, president; S. Howard Kent, Kitchener, first vice-president, and J. R. Moore, Windsor, second vice-president. A. T. Land was reelected secretary-treasurer.

Approximately 150 electrical con-(Continued on page 85)



IOWA CONTRACTORS CHOSE BURLINGTON FOR SPRING MEETING:—At the fall meeting of the Iowa Association of Electrical Contractor-Dealers held recently at Des Moines, it was decided to hold the spring meeting at Burlington, Iowa. One of the features of this league is the Ladies' Chapter. At the Des Moines meeting the ladies appointed Mrs. E. N. Peak, president; Miss Dora Essinger, secretary, and Mrs. Ralph Heald, corresponding secretary. Above are a group of the contractors with some of the ladies.

# LET THE "BIG RECEPTION" FOR PROSPERITY START



Another time and cost saver—Jefferson-Union Knife-blade Renewable Fuse

Union Knite-blade Renewable Fuse The Jefferson-Union Knife-blade Fuse is uniquely simple. Insertion of a new link is a matter of seconds. Only one end-cap is removed. Loosening the stude a little permits speedy insertion of link. Rugged construction plus an exclusive method of venting through the fibre insures long-continued life.

YOU'LL get little advance notice when prosperity comes back. Use these days then to get equipment ready ...don't be caught napping.

Particularly prepare on such essential yet small-expense items as fuses. Check up every motor and electric circuit, see that fuses are replaced . . . and replaced with Jefferson-Union Renewable Fuses.

Jefferson-Union Fuses withstand blowout after blowout... and the fusible links are replaced in a few seconds. They cut yearly fuse costs and loss of productive time among men, motors and machines.

Getting these small items off the list simplifies your whole maintenance problem . . . and it is real economy to lay in a supply now.

### JEFFERSON ELECTRIC COMPANY

1503 West 15th Street

Chicago, Illinois

### G-E FLUSH TUMBLER SWITCHES

ADD (\*) EXTRA QUALITY TO YOUR WORK



Extra quality that doesn't run up cost can make your wiring stand out. G-E Flush Tumbler Switches have it.

Wide mounting Ears (\*) enable you to bring these switches perfectly flush with the wall regardless of the switchbox position . . . saving you

Wherever you sell G-E Wiring Devices there's a market for G-E Appliances. Get both these profits. time and effort. Rugged spring mechanism (\*) insures extra long life. Handles(\*)are of durable (\*) Textolite.

The G-E Monogram (\*) on every wiring device is a symbol of quality recognized everywhere. Let it mark *your* work.





# Suggested RESALE PRICES for Wiring Supplies

The prices listed on the following pages are merely suggested resale prices for the commonly used standard supplies and equipment employed in electrical construction work. They are based on average current trade costs throughout the country, very largely obtained from jobbers' price sheets, and are also based on average overhead charges.

Obviously, prices can be suggested only for the widely used products that are nationally distributed, and under no circumstances is this section intended to function as a directory of products or manufacturers.

The publishers wish to again emphasize that these are merely suggested resale prices and while every effort is made to make them universally applicable and accurate we cannot guarantee them or assume any responsibility for errors.

The prices appearing in this section will be completely revised each month as trade prices may change.

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Electrical Trade Publishing Co.

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WiremoldPL-16	SCREWS-LagPL-27	TREADS—FloorPL-6 & 7
MULTI BushingsPL-5	" Machine and Wood PL-27	TUBES—PorcelainPL-15
	SERVICE Boxes or Cutout BoxesPL-6	** SpeakingPL-15
**	SHADE HOLDERS—StandardPL-15	TUMBLER Switches and PlatesPL-19
N	SHIELDS—ExpansionPL-10	TWIN SocketsPL-19
	SKEEDOODLE Flasher Pluge PL-17	
NAILS—InsulatedPL-16	SLATE Base CutoutsPL-9	
NIPPLES for CoaduitPL-16	SNAP Switches—Wall	U
NON-METALLIC—Park Cables PL-29	" Switches-Pull Cord TypePL-20 & 21	
HON-MEDIALLIC TAIL CLUIS	SOCKETS—All Types	UTILITY BoxesPL-5
	" AttachmentsPL-4	UNILETS Conduit FittingsPL-11
0	" Bushings	
	** Extensions	••
	" HandlesPL-19	V
OFFICE WirePL-29	" Twin	
OPENERS—DoorPL-21	SOLDER—All TypesPL-27	V. V. FITTINGS for Conduit PL-11
OUTDOOR Meter, BoxesPL-22	" Paste	VAPORPROOF FittingsPL-12
OUTLET Boxes and CoversPL-4 & 5 OVALDUCT Metal MouldingPL-16	SOLDERING LugsPL-15	VARNISH and PaintPL-17
OVALDUCT Metal MouldingPL-19	SOLDERLESS Connectors PL-10	
	SPACERS-For Boxes	***
P	SPEAKING TubesPL-15	W
	SPRAGULETS FittingsPL-13	
	SPRINGS-Window and Door PL-6 & 7	WEATHERCAPS Entrance Fittings PL-13
PAINT-InsulatingPL-17	SQUEEZE ConnectorsPL-14	WEATHERPROOF WirePL-29
PANELBOARDS Small House Type PL-17	STAPLES for Bell WorkPL-16 & 27	" Conduit FittingsPL-12
PANEL SwitchesPL-21	STEEL Taped Park CablePL-29	WIRE-Rubber CoveredPL-39
PARK CablePL-29	STOVE BoltsPL-8	WeatherproofPL-29
PASTE Soldering	STRAPS and Pipe ClampsPL-9 & 27	" Annunciator PL-29
PENDANT SwitchesPL-21	STUDS for FixturesPL-27	" Asbestus RangePL-29
PINS-LocustPL-7	SWITCH BoxesPL-4	** ConnectorsPL-10
PIPE—Rigid ConduitPL-9	** PlatesPL-29	" Damp ProofPL-29
" Clamps and StrapsPL-9 & 27	SWITCHES-CanopyPL-21	" Deltabeston
response	" DoorPL-21	" Lead and Rubber Covered PL-29
I HITELECTION OF THE CONTRACT	" Entrance and Panel PL-21 to 37	" Magnet
PLATES for Receptacles	" Flush-Push-Tumbler-	" Telephone and Telegraph PL-29
" for SwitchesPL-20	SnapPL-20	WIREHOLDERS and BracketsPL-7 & 8
PLUG CutoutsPL-9	" KaifePL-21	WIRELETS and SpraguletsPL-13
PLUGS-Attachment and AppliancePL-16	Meter and Cabinet PL-16	WIREMOLDPL-16

# Suggested Resale Prices Wiring Supplies

These are merely suggested resale prices for the commonly used products that appear regularly on jobber price lists. They are figured on generally accepted principles for computing resale prices and should cover average conditions but are not guaranteed. (See note on title page.)

	are II	ot guar	UNDR		note o	n title
			SBESTOS			
	Abl	bestes Mill	board-Per	Pound-3	Oc.	
		House	UNCIAT -Surface	Type		
		110000	Edwards	Edw. &		
No. Drops	Wood	nia Metal F	Dixie No. 81 or araday No.	Faraday White Enamel		Automa-
2 3	\$ 8.25 9.35	\$11.00	\$ 9.85	\$13.00 14.80	tion	matic
4 5	9.35 10.90 12.65	12.45 13.60 14.85	11.60 13.05	16.40	\$13.20	\$16.50
8	13.60 16.10	16.10 18.90	16.40 19.40 22.75	19.40 22.75	16.50 19.80	19.80 24.75 29.70
10 12 15	19.00 21.50 27.00	21.60 24.25 30.25	22.75 25.90	26.00 29.15	23.10 26.40	29.70
16 20	35.90	40.85	34.60	40.00	34.65 42.90	*****
Extra Di	rops	her Annunc		3.00 l at List l	*****	*****
			COUCH			
	S	tyle D	ctrical Re	F Flush ood Face	Style F	Flush
Number	Wo	tyle D ce Type od Face				Face
Drops	DA 4	\$21.50	Number FA 4	Price 344.80	Number FA 4	Price \$49.80
6	DA 6 DA 8	26.50 31.50	FA 6 FA 8	49.30 53.80	FA 6 FA 8	55.00 59.70
10 12 15	DA 10 DA 12 DA	36.50 43.10	FA 10 FA 12 FA 15	58.25 64.25 73.10	FA 10 FA 12 FA 15	64.70 71.30 81.50
16	DA 16 DA 20	56.50 69.75	FA 20	88.15	FA 20	98.00
	Add for	ADAPTO	any of abo	ve-\$4.15	er drop	
Candelabr Medium to Paralle I Bl	Medium o Candelabr a to Miniat o Intermedi ades to Me ill Socket pters, Ben	a	392 391 492 100 35024 5, 831, 832,	j. Bryant 98 421 392 391 9691 06 KF 35024 833—Eac	070 35699 2644 4 682 54	bbl. Price \$0.50 25 20 192 .25 124 .30 124 1.90 2.00
Beniamin	No. 91 Sock	SOCKE et Extension	T EXTEN	SIONS		8 45
	EXTENS	ION ARM	MS FOR	PULL S	OCKETS or 14" Refl	
	ATTAC	HMENTS	FOR P	ULL SO	CKETS	
For 16" to	14" Reflect 20" Reflect	tors No. 5828 tors No. 5951	5—5829—59 3—5954—59	57 – 5958 59 - 5960		\$.55 65
		F	OJUSTER or Cord	8		
Universal	Cord Adjus	Factory Reinforce 5 for Type 5 for Reinfo	Size No. 14 No. 1418 51	17 3%" L	ng	Price 3.10
Ball Type	No. 1403 &	5 for Type	C Cord. 16	5%" Long hole		20
	*****	ACOR	NS & TA	SSELS		
Luminous Brass Aco Brass Aco Insulatin	Acorns and rns and Tas rns Adjusta g Link for	Pendants to sels for Pull ble for Lines Pull Chain	r Pull Chair Chain Cord			\$0.30 10 15
		BOXE	S, SW	ITCH		
	S	<b>FANDARI</b>	SWITC	H BOX		Price
For Loom	lic Cable	2, 2 2, 2	Depth 14 or 214" 14 " 214"	Without cl With With	44	ck Glavd.

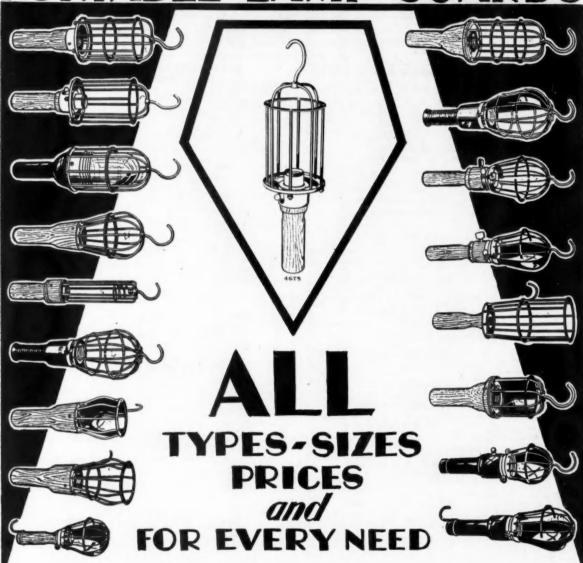
For Me		n al														n						200	Vi Vi Vi		pul	c		npi		Bl		Pr k 0 2 8	ice	alvd 1.24 .26 .33 .30
For Loc Rigi	id id	n	or	Fet	R	OI Co	m c C	ex or	nd	ui C					-2						E	Bla		ox 0	es G	10	vd .22 .24 .27		Bi	0.0	K		38. M	lvd. 0.05 .06
Price of					S	2	I	ı	D		G 3	A	N	G ng 5	C	36 DV	O:	X	E	S	5	G			6	G	Ni an 75	Z	7	Ga 5.63.3	85 20		8	Gan, 6.10 3.55
Loom, I	B	X	30	OF AN	C	1 2	14								ian i.e				-			L		30				Ga 81 81	lv 3	ani G \$1	an .2	d 837	4	Gan 1.9 2.1
For Ria	ric	d	04		FI	ez	ril 4	ble	. (			_		wi	S	01	at	C	la	m	pi									S.	ck 50 55			alvd .55
Gem-A	PI	pl. CS	000	to	n cr	ol et Gi	e	RaBis	B	es ox	S	c.,	. *	rit	N h	Sin	ng	le	F	lei		-	-							81a 81 1.	. 10 . 20	0	G	alvd \$1.2 1.3
				E	36	0	)	K	E		3	8	k	(	C	C	)	V	E	1	3	S	2	(	)	U	T	L	Ð	T	•			
Univer- sal Nos. 36115 36116 36125 36126 36716 56111 56112 56116 56121 56125 56126 56126 56712		944	1/	A 100 10 0	Vivio	ith ith	h l Ea	Ea	la la	D te	Det 8	vit	rip h	Cl	G on an	np	E	De		h			1	(n	nel	ko	uti	K.(C	).	BI \$4	0	P 12 10 14 12 09 10 09 14 10 16 14 09	1	Salved So. 11 . 11 . 11 . 11 . 11 . 11 . 11 .
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sal		9	1	61	SC	iz	e	a: C	d	E	)ei	sci	rip	tic B.	St			Del	p	h		1-	- 1	Kr Bot			Si 4	de // // // // // // // // // // // // //		\$	Bla	Pick 11 12	0	alve \$0.1

COVERS For 31/4"—31/2"—4" Octagon or Round Boxes	BOXES, OUTLET
According   Blank Cover Flat   Black   Black	
OUTLET BOXES—Square 4 & 41/16	BAR HANGERS FOR OUTLET BOXES Boxes Extra
Universal Size and Description Depth No. Side Black Galvd No. Side Size and Description Depth No. Side Black Galvd No. Side Size Size Size Size Size Size Size Siz	(With \( \frac{4}{5} \) Fixture Stud\) (With \( \frac{4}{5} \) Stud add \( \frac{5}{5} \) ea.  Straight Bar 18'' Long
Soc   4"   Sq. Blank Flat   Sq. 90   Sq. 1	Size   Ears Clamps Bush   Galvd.   Price
72C-2 411/8" Raised 33 72C-3 411/8" Raised Open 34	RUSHINGS & LOCKNUTS
72C-2 444, Raised Open . 33  72C-3 444, Raised Open . 34  72C-1 414, Raised Open . 34  72C-1 444, 34, Raised Open . 36  72C-12 444, 35, Raised Open . 36  72C-18 444, 35, Raised Open . 36  72C-18 444, 35, Raised Open . 36  72C-18 444, 35, Raised . 36  72C-18 444, 35  72C-18 444, 35  72C-18 444, 75  72C-18 72C-18 72C-18  72C-18 72C-18	BUSHINGS & LOCKNUTS  For Rigid Conduit  Locknuts—Each. \$.01 \$.0114 \$.0214 \$.05 \$.05  Bushings—Each. \$.08 \$.11 \$.19 \$.32 \$.40 \$.38  Bushings—Each
73151 4".6" Square Ring 1½" Deep. 66 55171 4" Octagon Ring 2½" Deep 44 4 55171 4" Square 2½"	PORCELAIN CLAMP BUSHINGS
HANDY OR UTILITY BOXES & COVERS For Use With Rigid Conduit   Universal Numbers   State   Sta	No. K. O. Size Size Size Size Each Each No. 10 \$0.00 \$
Cover Flat Steel Closed   SSC1   10   Cover Forcelain with Holes   11   Cover for Sgle. Receptacle   S8C5   12   Cover for Duplex Receptacle   S8C7   13   Cover for Toggle Flush Switch   S8C30   11   Cover for Sgle. Push Switch   S8C30   12   Cover for Sgle. Push Switch   S8C30   13   Cover for Sgle. Push Switch   S8C30   14   Cover for Sgle. Push Switch   S8C30   15   Cover for Sgle. Push Switch   S8C30	
Cover for Sgle. Push Switch	Inside Outside   Price   Price
Plate only 4½ Round with ½ Fixture Stud 3½ and 2½ K. O	PORCELAIN NO CLAMP BUSHINGS  Multi- With Spring Cilp, Not Threaded  Catalog No., Multi. 90A 90B 91 92A 92B  Size of Hole. 94 194 184 184 184  To Fit Hole. 94 42 42 42 42 42 42 42 42 42 42 42 42 42

Electrical Contracting, January, 1931

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PORTABLE LAMP GUARDS



RUBBER HANDLES ON 7000 TYPES ONLY



MCGILL MANUFACTURING CO. Electrical Specialties of Quality

Electrical Specialties of Quality
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This is the largest office building west of Chicago. The fact that Americore was specified for the interior of this building emphasizes the approval given Americare by Architects and Engineers everywhere. Americore surpasses code requirements—its quality

is outstanding, having proved dependable and economical over a long period of years. When we say "use Americore for Safety," we simply pass on to you the service results of this rubber-covered wire. A complete range of sizes to meet all needs.

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**Subsidiary of United States Steel Corporation** 

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# hat they say about Steeltubes

ELECTRICAL METALLIC TUBING

"The electrical industry has needed this type of material. We believe its use will lower the cost of construction." We like the ease with which Steeltubes bends. We believe it a big advance in our work." "Steeltubes is very superior on our work. We like the ease with which it bends... the time saved in threading." "We find Steeltubes entirely satisfactory for both concrete and open construction." "A great deal easier to handle because of less weight, and no threading." "The time saved in threading alone is a big item." Requires considerably less time todo the work than by the old method. Does not rust or corrode one-tenth as much as regular conduit did." "Our electricians like it because of its cleanliness." "Cuts our installation costs. No die stock or pipe stand to drag around." "We shall certainly continue to use Steeltubes throughout our plant." "Expect to continue to us Steeltubes as standard equipment on all installations," "We use a pocket knife to ream Steeltubes." "Steeltubes does not rust or corrode onetenth as much as regular conduit does."

hese paragraphs
reflect the opinions
of some of the users of
Steeltubes Electrical
Metallic Tubing.

Electrical Division STEEL & TUBES, INC. Cleveland, Ohio

### AN UNUSUAL INSTALLATION



Cooling room of a large Western packing company.

TN the cooling room illustrated above, a large number of lamp outlets were needed in short spaces, every receptacle being equipped with 25 watt lamps, and the fittings were spaced three feet apart in many rows. Large wattage lamps could not be used, because of too much heat.

This is the kind of a job on which Appleton No-Thread Unilets can save many hours of labor. The installation consisted of 300 Octagonal No-Thread Unilets and Receptacles—and an

excellent job was done at a great saving in installation time.

Appleton No-Thread Unilets are made of malleable iron (greater strength with lighter weight), there is maximum wiring space inside, the cadmium coating insures a rust-resisting surface, and they will last practically a lifetime.

Our new general catalog has complete information on Appleton No-Thread Unilets, as well as the entire Appleton line. Write for it today.

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Manufacturers of Appleton Constant Duty and Portable Type Reelites

# APPLETON No-Thread Malleable NILETS

The Original Threadless Conduit Fittings

APPLETON ELECTRIC COMPANY 1704 Wellington Avenue, Chicago Gentlemen:				1	
Please send us a copy of N Conduit Fittings.	New	Revised	Catalog	on	Unilets and
Name		**********			*******************************
Address		************			******************************
City			State		

APPLETON

THREADED COMPOSITION BUSHINGS  Size 36" 14" 14" 114" 114" 2" 2" 214" Without Locknut 5.05 5.11 5.12 5.14 5.10 5.30 5.45 5.80	BELLS AND BUZZERS—Continued Ansonia—Continued
Without Locknut     \$.05     \$.11     \$.12     \$.14     \$.10     \$.30     \$.45     \$.80       With Locknut     .08     .14     .15     .18     .25     .45     .70     1.10       Socket Bushings       Black Composition     .4"     .4"     .4"     .4"     .4"     .5"	Name No.   Description   Buzzer   Sell   Bell   Bell   Sleigh
BOXES, FLOOR	Ansonia 668 Comb. Bell & Buxter 1.00 1.00 1.10
"Full- "Lat- man" robe" sell Steel Fullman & City Mig. Stoil	Name   No.   Size   Two Coil Non-Adjust, Gray Enam. Bell   Size   Two Coil Non-Adjust, Gray Enam. Bell   Size   Two Coil Non-Adjust, Gray Enam. Bell   Size   Siz
City Mfg. Co. Co. Co. 2580 490 100 2590 490 100 2590 490 100 2590 Comp. Out. with Std. Rec. & Bell Nozzle 491 Comp. Out. Less Std. Rec. less Nozzle 2.40 Comp. Out. with 20A. Polarz. Rec. & Plug Noz. 4.90 490 300 Midget Out. with 10A. Recept. No Nozzle 4.30 Square Out. With 15 Amp. Rec. & Bell Nozzle 4.30 Square Out. With 15 Amp. Rec. & Bell Nozzle 5.40 497 Sq. Out. With 25 A. Rec. & Large Bell Nozzle 8.60	Tubell   738
ADJUSTABLE TYPE  400 120 2502 Complete-Shallow Box—Less Receptacle 4.30 400 Complete-Deep Box—Less Receptacle 5.25 401 130 Complete-Shallow Box With Receptacle 5.35 401 Complete-Deep Box With Receptacle 6.30 420 Complete Large Size Box Without Receptacle 4.90 Complete Large Size Box With Receptacle 5.95	Edwards—Lungen   Price
ADJUSTABLE GANG TYPE  441 251 2511 Single Gang Less Reept, with ½" Cover Plate \$ 5.35  442 252 2512 Two a a a a a 10.75  443 253 2513 Three a a a a a 16.10  444 254 2514 Four a a a a 21.45  445 2515 Five a a a a a 2.85	Cow or Sleigh 9.50  No. 15 Buzzers  Size 97:00 9.50  Size 156" x 136" No. 0 91:85  226" x 156" No. 1 1.50  226" x 154" No. 2 1.50
Extra for Brass Cover Plate and Receptacle	3'4" x 2'4" No. 4 2.20  Partrick & Wilkins
8000   8000   Utility Outlet Box Non-Adjustable   \$1.00	Small 234" Iron Box Bell Non-Adjust. Dble. Magnet
**Bulb" Tees 1.75 2.60 6.95 Floor Coupling Brass 1.40 1.65 2.00 4.35  **BOXES, CUTOUT	Midget Buzzer Nickeled.   1,90
TYPE "A" STEEL SURFACE CUTOUT BOXES Black Width Length. Short Long 3" 4" 6" 5" Short Long 4" Short Long 4" Short Long 4" Short Long 4" 5" Short Long 4" Short Long 4" Short Long 4" Short Long 4" Shor	Regular Type
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Name
12 12 2.25 1.80 3.00 30 30 27.20 29.65 12 15 2.40 2.30 3.50 30 36 41.55 47.40 12 18 2.50 4.00 30 42 48.85 53.00 12 24 4.40 5.40 30 48 56.70 61.30 For Galvanized Boxes Add 25% to above prices.	XXX 211-18 " Adjustable B. 1.60 \$1.80 Marlo 221-29 " " A 2.25 2.65 Eclipse 208 Comb. Beli & Buzzer. 200 March 201 201 201 201 201 201 201 201 201 201
BELLS & BUZZERS	P. R. 240 Watch Case Buzzer
Name No.   Description   Buzzer   Bell   Bell   Bell   Sleigh	Schwarze and Liberty  Buzzer 2½ 3" 4" Tea Single Coil Bell or Buzzer No. 31 & 32 . \$ .55 \$ .65 \$ .70 \$1.50 \$1.35 Two Coil Bell or Buzzer No. 311-32150 .50 .50 .50 Combination Bell & Buzzer No 331-33390 .90 Flush Type Buzzer No. 31S 1.25
Wizard Eureka         650 ble. Coil Non Adjust. Class B	SKELETON BELLS  Any Make  Any Make  \$\frac{234''}{3''} \frac{4''}{5''} \frac{6''}{6''} \frac{8''}{10''} \frac{12''}{12''} \frac{12''}{12''

PUSH BUTTONS, T	READS.	SPRINGS
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PUSH BUTTONS, T	READS, SP	RINGS
STANDARD PUSHE	S AND TREADS	
Description Round 11/4" and 11/4" Stamped Brass Round 21/4" Stamped Brass Round 21/4" with Card Holder Stamped Brass Round 21/4" with Card Holder Stamped Brass Rotangular 41/2" Stamped Brass Poral 11/4" Stamped Brass Poral Push Buttons—Wood or Composition Poral Push Buttons—Wood or Composition Poral Push Buttons—Wood Push Button Poral Push Buttons—Marked Poral Push Button Floor Pushes Combination Nickel Roor Treads—"Daisy" "Dixie" Wood Push Buttons Poral Pushes Combination Nickel Poral Pushes Combination Nickel Poral Pushes Pushes Pushes Poral Pushes	Ans. Edw. Fara. 506 603 SP51 527 600 SP50 ass. 507 601 SP54 606 SP55 606 SP55 609 SP56 608 SP55 609 SP56 505 67 7-9 8. 68 MP8 562 59 7A 503 620 5A 571 206 TC1 560 230 FT1	4 .75 4 .65 4 .45
BAKELITE OR COMP Round Plain 13/2 Diam		
DESK PUSHES- With Bu	COMPOUND	
Make and Description   Button B		4.50 \$5.25 8.50 9.75 1.15 12.85 9.40 10.80 2.05 13.90 3.50 3.90 2.40 13.80 8.50 9.75
DOOR AND WINI	Window Spri Open Circuit Single Close Circuit Single Open Circuit Transom.	mgs \$0.60 85 1.00 1.60
OTHER PUSH Anso		
Round Stamped         Price           514         1½°         Loose Back         90.30           515         2½°         Loose Back         40           579         1½°         Flush Push         1.00           E33         1½°         Flush Push         1.00	Round Cast 511 1½" Loose Back 512 2½" Loose Back 540 2½" Loose Back 550 2½" Loose Back 570 2½" Loose Back	Price 
Other Ansonia Pu	h Buttons, Etc.	
F-33 Stamped Flush Push \$0.70 G-33 Stamped Diamond Push 70 521 Stamped Push 75 528-534 Stamped Push 95 536-537 Stamped Push Lose Back 1.00 538 Stamped Oblong Push 1.25 541 Oblong for Card 1.65 544 Oblong for Card 1.20 544 Oblong for Card 1.20 545 Oblong for Card 1.20 546 Oblong for Card 1.20 547 Oblong for Card 1.20 548 Oblong for Card 1.20 549 Oblong for Card 1.20 540 Oblong for Card 1.20 541 Oblong for Card 1.20 542 Oblong for Card 1.20 543 Oblong for Card 1.20 544 Oblong for Card 1.20 545 Oblong for Card 1.20 546 Oblong for Card 1.20 547 Oblong for Card 1.20 548 Oblong for Card 1.20 549 Oblong for Card 1.20 540 Oblong for Card 1.20 540 Oblong for Card 1.20 541 Oblong for Card 1.20 542 Oblong for Card 1.20 543 Oblong for Card 1.20 544 Oblong for Card 1.20 545 Oblong for Card 1.20 546 Oblong for Card 1.20	545 Oblong 2 Gang fo 546 Oblong 3 Gang fo 546 Oblong 4 Gang fo 546 Oblong 1 Gang Oblong 2 Gang 547 Oblong 1 Gang 548 Oblong 1 Gang 548 Diamond Push	1.20 
Edwa		
Round Desk Buttons 621—3/4" Hole	Oblong Push Butt 602—2 Gang for Cards 607—Single for Cards 608—Single 650—Single Solid Cast	\$1.00 
Partrick &		
Round Pusi Stained Wood Pusi #2. Oak Wood Regular #1. Oak Open, Closed and Dbl. Cont. #1. Oak Triple Contact #1. Cast Brass 1½" Diam. #8. Cast Brass 2½" Diam. #9.		

 Oblong Pushes

 16 Cast Brass 4½x134" Screw Cap
 \$1.55

 31 Cast Brass 5x256" Screw Cap
 2.15

 44 Cast Brass 4x2" Screw Cap
 1.40

 708 Wrought Push and Speak 1 Pee
 1.00

 907 2 Button and Card Holder
 2.15

 908 3 Button and Card Holder
 2.95

 909 4 Button and Card Holder
 4.55

Electrical Contracting, January, 1931

	ttes for al	MIR.TI	PLE	PUSH	BUTT	ONS		
				"Push		0110		
Number		W	With	Card Ho	lders	Flush	Brass Pla	te Type
of Buttons	Number	n Base Pric	ce	weighted Number	Base Price	N	mber	Price
6	7900 740	8 3	.35	7980	\$ 3.78 5.20 6.65	7	940	5.00
8 12 16	7910 7921 7930	8	.80	7990 79010 79020	9.60 12.4	7	980 960 970	9.15 13.30 17.50
20	793	13	.80	7902		j '	797	21.60
COUCH								
No. 97 for Adaptor No	54" Hole. b. 0684 for	r same		*******				\$0.50 .05
B	RACI	KETS	S F	OR	INSU	JLA'	TORS	3
			F 1	BRAG	CKETS			Each
14" x 2" x 14" x 2" x 14" x 214	10"		8.08		1%" x 2 2" x 2%	" x 12"		\$.08
15" x 214"	* x 12"		.08		2" x 2% 2" x 3"	" x 12"		10
				PINS				
Locust 116	" x 8"		8.06 .05		Locust 1 Oak 136	15" x 9	······	. 8.10
TY	OFICE I	DDAGE	z panc	*********		NOTE	ATOR	,
H	OUSE 1	BRACI	KETS	Peirce	HOUT I			
No.	ht Type	Price	No.	Peirce Heavy T	HOUT I	No.	Corner Ty Points	pe Price
No.	tht Type				HOUT I		Corner Ty	
No.	tht Type Points One Two Three	Price 8.25 .55 .90	No. 154 254 354	Peirce Heavy T Points One Two Three	HOUT I	No. 150 242 342	Corner Ty Points One Two Three	Price 8.30
No. Lig 158 158 153	tht Type Points One Two Three	Price 8.25 .55 .90	No. 154 254 354 DERS	Peirce Heavy T Points One Two Three	Price \$.40 1.10	No. 150 242 342	Corner Ty Points One Two Three	Price 8.30 .58
No. Li <sub>1</sub>	tht Type Points One Two Three	Price \$ .25 .55 .90	No. 154 254 354 DERS	Peirce Heavy T Points One Two Three	Fype Price 8.40 .80 1.10	No. 150 242 342	Corner Ty Points One Two Three	Price 8.30 .58
No. Lig 158 158 153	tht Type Points One Two Three	Price \$ .25 .55 .90	No. 154 254 354 DERS	Peirce Heavy T Points One Two Three	Price 8.40 .80 1.10  H INSU  Spacing 0" 0" 6"	No. 150 242 342 342	Prints ORS  Prints 2 2 3 8	Price 8.30 .55 .80
No. Lig 158 158 153	tht Type Points One Two Three	Price \$.25 .55 .90	No. 154 254 354 DERS	Peirce Heavy T Points One Two Three	Frice \$.40 .80 1.10	No. 150 242 342 342	Corner Ty Points One Two Three	Price 8.30 .54 .80
No. Li <sub>1</sub>	tht Type Points One Two Three	Price \$.25 .55 .90	No. 154 254 354 DERS	Peirce Heavy T Points One Two Three	Frice \$40 .80 1.10  H INSU  Spacing 0" 0" 0" 6" 6" 6" 6" 6" 6" 6" 6" 6" 6" 6" 6" 6"	No. 150 242 342	Prints ORS  Prints ORS  Prints ORS  Prints S. 2. 2. 2. 3. 5. 5. 8. 8. 8. 8.	Price 8.30 .54 .80
No. 153 153 153 153 153 155 150 160 179 191 195 195 196	tht Type Points One Two Three	Price \$.25 .55 .90  EHOLI Wing The SE RA	No. 154 254 354 DERS	Peirce Heavy Tourist One Two Three S WITT Peirce	Frice 8.40 .80 1.10  H INSU  Spacing 0" 0" 0" 4"4"  H INSU	No. 150 242 342 342 ULATO	ORS  Prints ORS  Prints ORS  Prints S.2 S.3 S.8 S.8	Price 8.30 .55 .80
No. 153 153 153 153 153 153 154 160 179 191 195 196 196 196	tht Type Points One Two Three	Price \$.25 .55 .90 EHOLI  Wi	No. 154 254 354 DERS	Peirce Heavy Tourist One Two Three S WITT Peirce	Frice 8.40 .80 1.10  H INSU  Spacing 0" 0" 0" 4"4"  H INSU	No. 150 242 342  JLATO	ORS  Prints ORS  Prints ORS  Prints S.2 S.3 S.8 S.8	Price 8.30 .58 .80
No. 153 153 153 153 153 153 154 160 179 191 195 196 196 196	tht Type Points One Two Three	Price \$.25 \$.25 .55 .90 EHOLI Wing The SE RA	No. 154 254 354 DERS	Peirce Heavy 7 Points One Two Three	Frice 8.40 .80 1.10  H INSU  Spacing 0" 0" 0" 4"4"  H INSU	No. 150 242 342 342 ULATO	Prints ORS	Price \$ .30 .55 .55 .50 .55 .55 .55 .55 .55 .55 .5
No. 153 153 153 153 153 153 154 160 179 191 195 196 196 196	wire  HOU	Price \$.25 .55 .90 EHOLI Wi O Th	No. 154 254 354 DERS	Peirce Heavy T Points One Two Three  S WITT Peirce Length 646 1246 1246 1846	HOUT I  Price 8.40 1.10  H INSU  Spacing 0" 0" 0" 6" 9" 435"  H INSU	No. 1500 242 342 342 342 342 342 342 342 342 342	ORS  Prints ORS  Prints ORS  Prints Section 11  TORS	9 Price 5. 30 55 50 50
No. List 153 253 253 253 253 253 253 253 253 253 2	wire  HOU	Price \$.25 .55 .90 EHOLI Wi O Th	No. 154 254 254 354 DERS	Peirce Heavy T Points One Two Three  S WITT Peirce Length 646 1256 1256 1256 1256 1256 1256 1256 125	HOUT I  Price \$.40 8.40 1.10  H INSU  Spacing 0" 0" 0" 4'4" H INSU	No. 150 242 342 342 JLATO	Prints ORS  Prints ORS  Prints ORS  Prints ORS  Prints ORS  Prints ORS  TORS	Price 80 95 20
No. 1833 1833 1833 1833 1833 1835 1837 1901 1909 1909 1909 1909 1909 1909 190	wire  Becon	Price \$.25 .55 .90  EHOLI Wi O. T. Th. SEE R. Wires 1 2 3 3 3 WDARY	No. 154 254 254 354 DERS	Peirce Heavy T Points One Two Three  S WITT Peirce Length 6% 12% 12% 12% 12% 12% 12% 12% 200 CKS W Peirce P	HOUT I  Price \$.40 8.00 1.10  H INSU  Spacing 0" 0" 0" 414" 6" H INSU  ITH IN.	No. 1500 242 342 342 342 342 342 342 342 342 342	ORS  Prints ORS	Price 80 95 20
No. List 183 253 253 253 253 253 253 253 253 253 25	HOU  Light Type Points WIR  HOU	Price \$ .25 .55 .90  EHOLI Wi Or The SE RA	No. 184 254 354 DERS	Peirce Heavy T Points One Two Three  S WITT Peirce Length 654 1254 1254 1254 1254 1254 1254 1254 12	HOUT I  Fye Price 8.40 80 1.10  H INSU  Spacing 0' 0' 0' 0' 0' 0' 0' 0' 0' 0' 0' 0' 0'	No. 150 242 342 342 ULATO	Corner Ty Points One Two Three  ORS  Prints \$.2 .3 .5 .5 .8 .8  ORS  TORS  TORS	Price 5.55 5.55 5.55 5.55 5.55 5.55 5.55 5.
No. List 153 253 253 253 253 253 253 253 253 253 2	wire  Becon	Price \$ .25 .55 .90  EHOLI Wi Or The SE RA	No. 184 254 354 DERS	Peirce Heavy T Points One Two Three  S WITT Peirce Length 6% 12% 12% 12% 12% 12% 12% 12% 200 CKS W Peirce P	HOUT I  Type Price 8.40 80 1.10  H INSU  Spacing 0' 0' 6' 9' 415' H INSU  ITH IN 278 278 278 278 278	No. 150 242 342 342 ULATO	Prints One Two Three  ORS  Prints 3.2 3.5 5.8 8.8  ORS  Prints 77 Type Space 8" 8"	Price 5.50 5.50 5.50 5.20 Price 81.30 3.11

OTHER PUSH BUTTONS—Continued
Partrick & Wilkins

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Electrical Contracting, January, 1931

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HOUSE BRACKETS WITHOUT INSULATORS  National Elec. Products  Light Type Price No. Points Each No. Points Each 109-10 1 \$.45 111-10 1 \$.20 108-26 2 .55 109-26 2 .80	ROUND FIXTURE BLOCKS Solid Half or Full Plowed  3" x4" Round
HOUSE RACKS WITH INSULATORS   National Elec. Products   Light Type   Points   Leagth   Each   No.   No.   Points   Leagth   Each   No.   Points   Leagth   Lea	Single Lamp Cord
SINGLE POINT SCREW BRACKETS   National Elec. Products   No.   S211   \$.20   5511   \$.14   5411   \$.25   52111   .22   53112   .15   54112   .28   5213   .25   5313   .20   5413   .30   52131   .28   53131   .22   54131   .30	REINFORCED CORD   Price Per Foot   No. 14 No. 12
WIREHOLDERS WITH INSULATORS  National Elec. Products  For One Wire No. No. Each No. No. 5001. \$28 No. 5002. \$60 No. 5003. \$8.85 No. 5001. \$5001.	HEAVY DUTY PORTABLE CORD "Duracord" or Similar. Extra Reinforced  Price Per Foot No. 18 No. 14 No. 12 No. 10  Type PS Light 2 Cond. Port. Cord \$.08 P Heavy 2 " "
WIREHOLDERS WITH INSULATORS   National Elec. Products   Light Type   Points Length   Each   No.   Points Length   Each   105-10   1   6"   30   106-1   1   6"   .65   105-90   2   104"   .55   106-26   2   114"   1.30   105-20   2   124"   .30   106-29   2   144"   1.30   105-34   3   134"   .85   106-36   3   174"   1.85   105-36   3   104"   .85   106-36   3   174"   1.86   105-36   3   104"   .85   106-36   3   174"   1.86   105-36   3   106"   1.86   105-36   3   174"   1.87   1.88   105-36   3   174"   1.88   105-36   3   174"   1.88   105-36   3   174"   1.85   105-36   3	ALL RUBBER CORD  "Tirex" "Royal" "Super-Service" "Indestructo" or Similar Price Per Foot No. 18 No. 16 No. 14 No. 12 No. 10  SJ Junior 2 Conductor Black
B-SUNDRIES, BOLTS, ETC.  CARRIAGE BOLTS  Galvanized  Length  10	Asbestos Covered   No. 18   No. 17   No. 16   No. 12
Galvanized  Diam.  3" 4" 5" Length 8" 10" 12" 14" 18" 18" 18"  5" Each. \$ 05 \$ 06 \$ .07 \$ .08 \$ .08 \$ .00 \$ .10 \$ .12 \$ .12 \$ .14 \$ 1.5 \$ .15 \$ .10 \$ .12 \$ .12 \$ .14 \$ .15 \$ .15 \$ .16 \$ .15 \$ .16 \$ .15 \$	" C Cotton Braid overall
Round or Flat Head  Up to 1" Length	Price Per Foot   Price Per Foot   No. 18 No. 16 No. 16 No. 18 No. 10
"Paine"  2" 3" 314" 4" 5" 6"  Size—Diameter Long Long Long Long Long Long Long Price Each. \$.10 \$.10 \$.10  10 \$.10 \$.10 \$.12  11 \$.10 \$.10 \$.11 \$.13  NOTE: For Brass Toggle Bolts—236 times above prices.	CONDUCTING BELL CORD  Spun Silk  Number of 2 3 4 5 8 10 14 18  Conductors Cond. Cond. Cond. Cond. Cond. Cond.  Price Per Poot

#### CONDUIT, ELBOWS, COUPLINGS, BUSHINGS, ETC.

															1	R	3		ě	1	D	(	CON	DUI	ľ	Г					
14"																	-				Per	T R	Foot	G: Per		Foot	1	Cutting & Threading Per Thread	P	Only er Cut	
3/11	*				*		•	0.1	2. 5		'		*				1	•	•		,		12		•	13		20		10	
28.							•										٠	*		0.1			1.00			10		.20		. 40	
1"		4					٠							4		8 9		*	٠				.17			. 10		.20		. 10	
134"										 						٠.	٠ļ						. 25			.27		.30		.15	
112"																							.30			.32		.35		.15	
200	-	-																					.40			.43		. 40		.20	
216"					_																		.60			.68		.50		. 25	
afe.	1	1	7	1	-	1	1					ĺ	ľ	ľ									.80			.88		.60		.30	
314			•	• •			•	•		 					 				•				1.02		1	1.10		.70		.30	
4"																							1.25		1	1.35		.80		.30	

THIN WALL CONDUIT				
Threadless Thin Wall Conduit, Per Foot	\$ .09	Price	s 1	16
Adaptor, Each	.08	.12	- 1	20
Note—One Coupling with Bushings is Included with F. Conduit.	ach 10	Foot Le	ngth	0

#### ELBOWS OR BENDS, COUPLINGS, OR UNIONS, BUSHINGS, LOCKNUTS, REDUCERS Price Each

							Coupl.	07
Size	Benda	or Elbows	Cour	plings	Bushing	Locknu	t Union	1
	Black	Galv.	Black	Galv.	Galv.	Galv.	Galv.	Reducers
16"	\$ .16	\$ .19	\$ .10	\$ .11	3.02	8.01	\$ .40	\$ .21
Each	.21	.24	.14	.15	.021/2	.0136	.55	.21
17	.21	.37	.18	. 20	.05	.0216	.75	\$ .21 .21 .28
114"	.41	.46	.18 .24 .30	.15 .20 .26 .32 .43	.05	.02½ .05 .08 .11 .19	1.20	.42 .56 .70
112"	.41 .54 .88	.62	.30	.32	.10 .20 .30 .40	.08	1.66	.56
2"	.88	1.00	.40	.43	.20	.11	8.25	.70
216"	1.45	1.65	.55	.62	.30	.19	6.40	1.30
215"	3.70	4.25	.74	.81	.40	.32	9.75	1.76
316"	8.10	9.30	1.00	1.10	.88	.40		2.60
4"	9.40	10.75	1.25	1.35	1.40	.58	*****	3.58
	Also on	Page PL-	10.		Also on			Also on
					Page			Page
					PL-5			PL-12

FLEXIBLE METALLIC CONDUIT

"Greenfield", "Flexsteel", or Equivalent

"4" 4" 14" 11" 14" 2"

Single Strip Per Foot... \$1.09 \$1.2 \$1.14 \$1.19 \$1.40 \$1.45 \$1.64 \$1.79

Double Strip Per Foot... 11 14 17 23 14 5.00 71 .89

For Fittings for Metallic Conduit See Page PL-14.
For Non-Metallic Conduit or Loom See Page PL-15.
For Streel Armored Cable & Lead Covered See Next Item.

### CABLE, ARMORED & NON-METALLIC SHEATHED

	-	MILAI			Per Foo	
-	0.111			No. 14	No. 12	
TWO	Solid Stranded	Single	Strip	8.05	\$.09	\$.13
CONDUCTOR	Solid	44	46	.09	.11	11
CONDUCTOR	Stranded	64	60		****	
FOUR	Solid	44	44	.19	. 23	
ONE	Solid	66	44	.10	.11	`.i
CONDUCTOR	Stranded	44	66	****		.13
OVALFLEX	2 Conductor	66	66	.07	.11	.1
O TRACE DESIGN	3 Conductor	44	44	.10	.14	
				Price	Per Foot	
				No. 8	No. 6	No.
TWO	Solid	Single	Strip			
CONDUCTOR	Stranded	- 64	4	8.19	\$.28	8.4
THREE	Solid	44		.23	****	***
CONDUCTOR	Stranded	-		.24	.34	.5
CONDUCTOR	Solid	- 64	66			
ONE	Solid	44	44	.13	.16	
CONDUCTOR	Stranded	64	64	.14	.17	.3
OVALFLEX	2 Conductor	44	44			
	3 Conductor	46	44	****		
Double	Strip Armored (	Cable ad	d 30%	to above pr	ices.	

"ABC" LEAD COVERED A	KMOKED CABLE
	Price Per Foot
	No. 14 No. 12 No. 10
Conductor Solid Lead Covered	8.12

Two C	Conductor	Solid	46	66									18	8.22	\$.28
44	64	Stranded	46	- 68											
Three	68	Solid	60	et								-	26	.31	.37
44	44	Stranded	44												****
														ce Per F	
												No	8.4	No. 6	No. 4
Single	Conduct	or Solid Le	ba	Covered						 					
46		Stranded	86	65								8.	18	\$0.25	
Two	44	Solid	44	es.											
		Stranded	60	40								-	40	54	****
Three	46	Solid	66	66									-		
-		Stranded	44	66.									55	.75	\$1.00
Electi	rical Co	ontracting		Januar	v,	1	9.	31	1						

"ABC"	ARMORED	LAMP	CORD		
				Per	1

		Per Foot	
Single Strip Plain Armored Lamp Cord, Two Conductor Add 30% for Double Strip	. \$.12	No. 16 8.13	No. 16

#### NON-METALLIC SHEATHED CABLE "Romex", "Loomwire", "Wireflex", or similar

				. , .			
١	(With or Without Ground Wire)	#14	#12	#10	#8	#6	#4
1	Wire 2 Conductor per Foot	. \$0.05	80.063	480.09	\$0.13	\$0.19	\$0.25
ì	Wire 3 Conductor per Foot	08	.10	.13	. 20	.27	.38
ł	Fitting-Straps Each	01	.01	.01	.01	.01	.01
1	Fitting-Clips Each	03	.03	.03		****	
ł	Fitting-Connectors Each	10	.10	. 20	.20	.30	. 55

#### CUTOUTS OR FUSE BLOCKS

#### PLUG CUTOUTS 30 Amp. Porcelain

Description		Price
Single Pole-Main Line	62569	8.25
Double " " "	62965	. 35
Triple " " "	62165	.50
Double Pole Single Branch	61935	.35
" Double " " Single or Double Cross Branch	62587	. 55
Single or Double Cross Branch	8020	.40
Triple to D. P. Double Branch	62199	.60
Triple Pole Single Branch	8042	.65
" Double "	02135	. 80

#### DEAD FRONT CUTOUT BASES Plug Type—30 Amp.

	BRYA		. 1	ith Short Numbers	Price	Numb	bers	Cover Price
3	Wire Double B	Franch-4Cir	cuit	72035	<b>\$3.35</b>	8208	35	\$3.65
	G. E.	or TRUMB	ULL	With G.E.	Covers	Price		et Cov.
3	Wire Single "Double	Branch-2	Circuit	. 2435 2440	3199 4199	\$1.35 1.80	2436 2441	\$ .65 .85

#### ENCLOSED CARTRIDGE CUTOUTS OR BASES

Porcelain Base, 250 Volts	0-30 Amp.	31-60 Amp.	61-100 Amp.
Single Pole Main Line Enclosed Porcelain,	8 .40	\$ .65	\$1.20
Double " " " " "	.55	1 20	2.30
Triple " " " " "	.85	1.65	3.30
Double Pole Single Branch Porcelain	.75	1.60	
" " Double " "	1.25	3.30	
Triple to Double Pole Double Branch Porcelain	1.50	3.80	
Triple Pole Single Branch Porcelain	1.30	3.00	
Triple Pole Double Branch Porcelain	2.40	5.40	
Single Pole Main Line Cutout Base 600 Volt	.70	1.00	1.50
SLATE BASE			
	HUOA :	200A. 400A.	600A.
C' . D 1 Cl . D . OFO W . OF OO . OO	96 08	80 10 AF 00	

250 Volt 600 Volt 30 A 60A 100A 200A. 400A. 600A. Single Pole-Slate Base-250 V. . . \$.60 \$ 90 \$ 11.25 \$ 22.10 \$ 5.20 \$ 6.60 \$ 6.00 \$ 7.15 Prices on cutouts do not include fuses

#### **C-SUNDRIES**

	GR	OUN	D CL	AMP	S			
Standard Adjustable Grou		-	No. 3	\$.12 No	% to 2" \$.15	% to 8.2 No. 5	3" 5	\$.35 No. 6
Other Types Chase Shawmut 3660-68 G. V. A Series 5000	B =46"			134" 8.45 .45	136" \$.50 .50	2" \$.60 .60	234" 8.65	3" 8.70

#### STRAPS, CLIPS OR CLAMPS For Pipe, Without Screws

Galvand. Straps, 2 Hole- Per Pound	\$.01	8.01	\$.01	1" \$.01	134" \$.02	11/4" \$.02	2" \$.04	216" 8.05	3.00 8.00
No. Straps per Pouud	45	.05	.06	20	13	12	7	5	4
Light Steel Straps, 1 Hole	.04	.05	.06	.08	iis			***	
Mall. Iron Clamps, 1 Hole P & S Conduit Clamps	.06	.07	.08	.11	.18	.25	.45	.60	.80
With Bolts-Series 1400		.10	.14	.18	.20	.25			
	(8	ice Als	IO Page	PL-2	25)				

#### **COLORING & FROSTING LIQUID**

	Cans	15 ounce Cans	30 ounce Cans	16 Pint Bottle	1 Pint Bottle	Quart Bottle
Crescent (McGill)	\$2.50	\$4.00	\$7.50	\$1.25	\$2.50	85.00
Permacolor	*****			1.25	2,25	4.00 5.00
Clips for Loom Crowfeet					3c Each	or 3 for Se

Single

#### **CORD & WIRE CONNECTORS**

SMALL	FIXTURE	å	WIRE	CONNECTORS
	Se	JA	orless	

Insulated Solderless Wire or Fixture Connectors Similar to "Ideal"	
"Marr""No Torch""Simplex""Wirelets""Wiremold""Wirenuts"Etc each	8.10
Non-Insulated Solderless Wire Connectors—2 Screw—All Metal	.10

#### SET SCREW CONNECTORS Round Brass

	Kou	na br	155			
	re Size Screws	No. 12-14 \$.06	No. 10 \$.08	No. 8 \$.00	No. 6 \$.10	No. 4 8.14
Hole Thru		`.ii	.16	.13	.13	.18 .17
	re Size	No.	No. 1/0	No. 2/0	No. 3/0	No.
	Screwe	8.15	\$.26	\$.32	8.50	\$.80
Hole Thru 3		.20	.24	.30	.45	.60

### SOLDERLESS CONNECTORS Dossert or Penn-Union

		No.						
Size Cond3 to 1								
2 Way L's \$0.75	\$0.80	\$1.00	\$1.20	\$1.40	\$1.65	\$1.90	\$2.50	\$2.05
Cable Taps 1.05	1.20	1.40	1.75	2.10	2.40	2.85	3.75	4.65
3 Ways & Y's 1.05	1.20	1.40	1.75	2.10	2.40	2.85	3.75	4.65
Lugs FB Ang55	.60	.70	.90	1.10	1.20	1.40	1.85	2.40

	CORD & I	MOTOR (	CONNE	<b>CTORS</b>		
	Comp	olete	Body			Only
Arrow	No.	Price	No.	Price	No.	Price
Midget Comp.	8238	8 .50				
" Arrotez	8239	.75				
Motor Conn.	RP-8221	.55	8221	8.45	RP	\$.13
66 66	RL-8221	.60	8221	.45	RL	. 20
	RA-8222	.55	8222	.45	RA	.13
	RM-8222	.65	8222	.45	RM	. 24
60 60	TM-8222	.70	8222	.45	TM	. 2
64 64	RH-8224	.90	8224	.60	RH	.30
44 44	RG-8281	.90	8281	.60	RG	.3
66 66	8334 & 35	.90				
Bryant						
Motor Midget	KR-130	.60	130	.45	KR	. 2
" Conn.	KG-103	.70	103	.45	KG	.2
# #	KT-130	. 55	130	.45	KT	. 1
GE						
Cord Connector	1346-1347	.90	1647	.45	6146	.5
Hubbell		****				
Cord Connector	5894	.80	5574	.55	5896	.3
46 46	6116	.70	6118	.55	5964	.1
44 44	6179	.75	6630	.55	6631	. 2
44 44	6180	.65	6630	. 55	6181	. 1
	5518	.80	5574	.55	5420	.2
M M	7083	1.35	7084	.85	7056	. 5
	7090	1.80	7091	1.10	7092	.7
	6408	1.25	6409	.85	6149	.4
Weber						
Cord Connector	2274	.60	.74	.45	2200	.2
Wirt		,		,		
Cord Connector	. 56	. 55				

#### **E-SUNDRIES**

		EXTENS	ION	CORDS-MADI	5 (	UP	
With	Plug			Guards-Lamps	&		
		With	-	With Reinforced		With Artific	ial

**	Length	With Lamp Cord		einforced ord		rtificial ord and
	in	and Key	81	nd	Key S	ocket
	Feet	Socket	Key S	Socket	Twist. o	r Paral.
		No. 18	No. 18	No. 16	No. 18	No. 16
		Twisted				
4	Foot		\$ .80	\$ .85	\$ .80	\$ .85
6		9.0	.90	.95	.90	.95
6	44	O.C.	1.00	1.05	1.00	1.05
10		00	1.10	1.20	1.10	1.20
10 12 14 16 18 20 22 24	44	O.F.	1.20	1.30	1.20	1.30
14			1.30	1.45	1.30	1.45
16			1.40	1.55	1.40	1.55
18		9 10	1.50	1.65	1.50	1.65
20		9 9 6	1.60	1.75	1.60	1.75
22		9 00	1.65	1.85	1.65	1.85
24			1.75	1.95	1.75	1.95
-	Leng			With All Ru		
	Feet			and Wea	therproof	
	1.000		Lig		He	No 16
			N- 19	No. 14	No. 10	No. 18

Feet														Soc	ket			
					-	_	•								Ligh	2	Hea	VY
															No. 18	No. 16	No. 18	No. 16
- 4	Foot										 				\$1.00	\$1.10	\$1.15	\$1.25
6	66														1.20	1.30	1.40	1.50
9	66														1.35	1.50	1.65	1.75
10	66														1.50	1.70	1.90	2.00
10	- 66		٠												1 75	1.00	2.15	9.25
14	- 64		*												1.00	9 10	2.40	9.50
14	- 44														0.10	0.10	0.45	9.75
10	-				٠		. 0						•		2.10	2.30	2.00	2.10
18	- 44								*	*			ń	ė	2,25	2.50	2.90	8.00
20	64									*				*	2.40	2.70	8.15	8.25
22															2.65	2.90	3.40	3.50
0.4	66			0											2 90	2 10	2 65	2 75

#### ELBOWS & BENDS

For H	1210 C	onduit			
BlackGaiv	35"	\$.21 .24	\$.32 .37	3.41 .46	134" 8.54 .62
Black Size	\$ .88	2½" \$1.45	3" \$3.70	3½" 38.10 9.30	\$ 9.40 10.75

#### EXPANSION SHIELDS & ANCHORS

#### (Ackerman—Diamond—Dryvin—Johnson—Packtite— Paine—Star or Similar)

Expansiv Anchors	for 1	Mac	hin	e S	cr	ew	78	of	Bolts.	Hamme	Size of				••		 Pric
	e Sc					-		77	Price	16 × 16"	Shield			 			
	rew.		***							% x1%				 			 .0
8-32									.07	16"x1"	. :						 .0
10-24									.08	W. x174							 .0
12-24									.10	26 X129				 			 .0
1-4x20	Bolt						0, 0		.12	/h x124		0 0		 		0.0	 - 10
5-16x18	-								.15	/6 X126							 .1:
3-8x16	-								.18	/5 X274		• •					 . 1
7-16x14									. 20	28 12			0.0	 	0,6	0.0	 -1
1-2x13									. 20	28 X328			-	 -			 .2
5-8x13	-						0 0		.30	13 X234							 .2
										33 FO.33				 			 .2

#### **Multi-Size Screw Anchors**

		Screw		
	5 to 10		16 to 20	
Length of Anchor	36"	1"	\$0.06	134"
Length of Anchor	80.04	\$0.05	\$0.06	\$0.08

LAG SCREW	ANCHORS	(Diamond	or Similar)	
Takes Lag Screw Price Without Lag Screw.	.15 1.15	5 1.18	8.25 36"	3.35
Cakes Lag Screw	. 24	2.40	3 90	¥1.00

#### **FUSES**

#### PLUG FUSES

Standard Plug Fusce—Any Make—\$.07 each or 5 for \$.25 (Some Manufacturers put these fuscs up 4 in a box, in which case they should be retailed at 4 for \$.25.)

#### ENCLOSED FUSES, NON-RENEWABLE

											Non-Indicating			Indicating			
											Price	Each		Price	Each		
An	npe										250 Volts	600 Volts	1	250 Volte Fuse	600 Volta		
25	to	30									¥ .10	8 .30		8 .20	\$ .40 .65		
70	to	100		 					 		.60	1.10		.95	1.75		
110	to	200		 					 		1.20	1.85		1.85	2.90		
450	to	400 600			0.1	 *	* 1		 0.0	*	4.10	6.00	1.6	6.35	6.35 9.25		
650	to	800		 				 ,			8.95	11.00		13,85	17.35		
35 70 110 225 450	to to	400 600	 	 	 	 		 	 		 	Fuse \$.30 .40 1.10 1.85 4.10 6.00 11.00		250 Volts Fuse \$ .20 .35 .95 1.85 3.35 6.35 13.85	1 2 6		

#### RENEWABLE FUSES Fuses Li

	rus	es	Links			
Amps.	250 Volte	600 Volta	250 Volts	600 Voits		
1 to 30	\$ .50	\$ 1.10	\$.03	8.05		
35 to 60	1.00	1.25	. 05	.06		
65 to 100	2.00	3.00	.10	.10		
110 to 200	4.00	5.00	. 15	.15		
225 to 400	7.50	11.00	.30	.30		
450 to 600	11.00	16.00	.00	.60		

#### FUSE WIRE

Size in Amps		\$65.00 .01	36.00 .01	\$9.60 .01	\$2.20 .01
Size in Amps. Price Per Pound. Price Per Foot.	\$1.90	\$1.50 .0134	81.50 .02	10 \$1.25 .023	\$1.25 .08
Size in Amps. Price Per Pound. Price Per Foot.	\$1.00 .04	\$1.00 .05	30 \$1.00 .07	\$1.00 .08	\$1.00 .10
Size in Amps 60 Price Per Pound \$1.00 Price Per Foot	70 \$1.00 .20	75 \$1.00 .21	\$0 \$1.00 .22	\$1.00 .34	100 \$1.00 .25

#### OPEN LINK FUSES

O2 221 2				
Small	Wire Type			
	1 to 30	35 to 60 Amps. 2-3-5 3.14	85 to 100 Amps. 5 8,20	
Large	Strip Type			
Size in Ampe	7	110-200 7 to 16 \$.30	225-400 10 to 16 \$.60	
Size in Amps	10 to 1	6 28	800-1500 40	

#### STAMPED SHEET METAL LINK FUSES

Type of Link. C to C Distance.	B	C	D 286	E-F-H-I-L-M See Catalog
C to C Distance	1%	214	8.16	S 30

#### THREADED CONDUIT FITTINGS

STANDA 'Condulets' "Ta	RD TYP plets" "I "Adap		"Electr		v. v."
Form 7	36"	34"	1"	134*	136"
	\$ .33	8 .44	\$ .60	8 .87	\$ 1.12
	.40	.50	.70	1.75	2.10
	.50	. 57	.83	1.32	1.71
O-COV	.70	.91	1.05	1.75	2.25
	.40	.50	.70		1.46
P - W			entrance Fi	3.08	4.46
Form 7	.70	1.12	1.75	1.47	1.96
B-LF-LL-LR-LBB	.56	.63	.91	1.47	1.96
FB-LLB-LRB BL-LBR-LW	.91	1.12	1.33	1.75	2.80
	.67	.80	1.12	1.71	2.37
All One Size	.98	1.05	1.40	2.18	3.22
B-TL-TR	.68	.81	1.12	1.71	2.38
-UB	.68	.75	1.10	1.76	2.35
All One Size	.84	1.09	1.47	1.96	2.50
laskets	.14	.14	.21	.28	.28
leducers	.21	.21	.28	.42	.56
onnectors	.40	.42	.49	1.54	1.96
nions	1.05	1.19	1.40	4.90	6.30
Form 7	2"	216"	3"	31/4"	4"
	\$2.32	\$5.46	\$ 6.50	\$10.60	\$11.70
	3.65	5.46	7.30	9.10	16.65
	3.40	6.24	8.10	11.70	14.30
o-cov	4.45	6.75	10.27	16.38	17.95
	3.00	5.46	6.50	10.60	11.70
	For		m 6 Entranc	e Fittings S	ee PL-13.
Form 7	7.00	10.66	13.26	23.53	32.50
B-LF-LL-LR-LBB	3.50	6.50	8.45	13.65	15.60
FB-LLB-LRB	3.50	6.50	8.45	13.65	15.60
BL-LBR-LW	3.72	8.52	2722		
All One Size	3.58	6.50	9.75	14.30	16.90
TA All One Size	5.53	4724	2122	-1744	
B-TL-TR	3.58	6.50	9.75	14.30	16.90
J-UB	4.20	7.80	10.15	16.38	18.75
K All One Size	4.90	7.80	13.00	16.90	20.80
Gaskets	.35	.52	.52	.65	.65
Reducers	.70	1.30	1.76	2.60	3.58
Connectors	3.01 8.10	****			****
Jaions					

CO	VERS
Por	Ahome

		16"	94"	1-	134"
Porcelai	n Covers with Holes	8.14	8.21	\$.35	\$ .51
Compos		.28	.42	.70	1.40
46	44 Blank	40	.56	.84	1.54
Porcelai			.58		
rorceia:	H Washespeed	.49	.35	****	****
**	" Weatherproof	.22		****	****
Metal C		.12	.16	.33	.45
14	Cast Iron	.21	.31	.49	.70
	with 1/2 Nipple	.28 .	.35	.59	
44	" " " " "	.33	.40	. 54	
61		.35	.42	. 56	
	**	36"	90	21483"	33484"
Daniel .:	n Covers with Holes		\$ .84	\$1.12	\$1.26
				91.12	01.20
Compos	ition " Bi	4 00	1.68	****	2.22
	Diank		1.96	4.46	6.30
Porcelai	n For Drop Cord	****			
44	" Weatherproof	****	****		****
Metal C	Covers Blank Sheet Steel	.63	.79	1.05	1.12
44	" Cast Iron	.98	1.26	1.61	1.75
44	with 16 Nipple				
44	a a 12 a				****
66	4 4 52 44				
	/*				

#### RECEPTACLES & ROSETTES

					For	Above	1/8	*/*	
Plug	Receptacles	10	Amp.	Pole	250	Watt	8.56	\$ .63 .63	8.70
44	44	20	44	44	250	44	.77	.84	.91
46	44	10	86 5	66	250	44	.84	91	****
- 64	44	20	44	44	250	44		1.12	****
	Receptacle Rosette	660			Shad	e Holder	.42	.49	.56

#### FS SERIES FOR FLUSH DEVICES Shallow Type Without Covers, Any Make

No. Gangs Single Gans	No. Pipe Outlets One	Series FS-FSA	3.01	\$1.05	1" \$1.19
	Two	FSC-FSL-FSR- FSLA-FSS-FSAA	1.05	1.28	1.54
*	Three	FSCA-FSCC-	- 1 - 1		
	Four	FSCT-FST FSX-FSCD	1.40	1.75 2.10	2.03
Two Gang	One	FS-FSA	1.68	1.82	1.96
4 4	Two	FSC-FSS	1.82	1.96	2.17
2 Gang Tandem	Three	FSD FS	2.03	2.17	2.59
	Two	FSC	2.45	2.59	2.73
Three Gang	One	FS-FSA FSC	*****	2.52	2.73
	Four	FSD	2.73	3.01	3.32
Four Gang	One	FS-FSA FSC-FSSE	*****	3.08	3.36
ta es	Five	FSD FSD	3.44	4.00	4.34

#### COVERS FOR FS FITTINGS

Description	Single Gang	Gang.	Gang	Gane
Metal Cover for Flush Push Button Tumbler or Rotary				
Switches	8 .21	\$ .49	\$ .63	8 .84
Metal Cast Covers Guarded for Switches	.50	.91	1.40	1.96
" Covers for Single Flush Receptacles	.35	.70		
" " Duples "				****
	.42	. 84		
Single Lift Cover	.84	1.68		****
" with 3/4 Brass Nipple	. 56		-	
44 44 44 12 44 14			****	****
" " P. Black Der die Land	.63	****		
" For Pilot Lamp Rec. with Jewel	1.40			
" Iron Vaporproof with Operating Mechanism.	2.45	4.20		
Drase	3.50	8.05		
" Blank Cover Sheet Steel	.14	. 28	.56	.84
es es Cast	.35	.70	1.05	1.40
D l. l. C			1.00	1.40
Porcelain Cover with Holes	. 28		****	

			COM	<b>IBIN</b>	ATI	ON	COVERS FOR FS SERIES	
2	Gang	for	One	Switch	and	one	Sgle. or Duplex Receptacle	
2	46	66	66	68		66.	Bull's Eye with Jewel	1.78
2	-	66	**	44	One	lift	cover Receptacle	1.05
C	rouse	His	de' a	though	our	pri	ces on conduit fittings apply to all makes its for convenience.	we use

#### G & H WITHOUT ADJUSTABLE BAR

or Similar	5	Amp.	1"	10 Amp.	100
G	. \$ .56	8 .70	\$1.05	8 .70 \$ .91	\$1.19
GA-GLA-GT		.77	1.12	77 .98	
GTA-GX-GXA	1.05	1.19	1.68	1.19 1.40	
H	42	. 56	.91	.56 .77	1.05
HA		.68	.98	.63 .84	
HHC		.70	1.05	.70 .91 .98 1.19	
HLA		.77	1.12	.77 .98	
Type					
Crouse Hinds			36"	20 Amp.	900
G				81.05	\$1.40
GL			1.0	1.19	1.61
GA-GLA-GT			1.2	1.40	1.82
GTA-GX-GXA					2.24
HA			9:	.98	1.40
нн					1.40
HHC		******			1.83

#### G & H WITH ADJUSTABLE BAR

Type Crouse Hinds	1411	5 Amp.	1"	148	10 Amp	1"
or Similar	36"	24	1	35"	74	1
G	8 .77	\$ .91	\$1.26	8 .91	81.12	\$1.40
GL	.84	.98	1.33	.98	1.19	1.50
GA-GLA-GT	1.05	1.19	1.54	1.19	1.19	1.68
GTA-GX	1.26	1.40	1.89	1.40	1.61	2.03
GXA	1.50	1.71	2.17	1.71	1.82	2.31
	.63	.77	1.12	.77	2.98	1.26
	.70	.84	1.19	.84	1005	1.33
HA						
нн	.77	.91	1.26	.91	1.12	1.40
ннс	1.05	1.19	1.54	1.10	1.40	1.68
HLA	. 84	.98	1.36	.98	1.19	1.50
Туре						
Crouse Hinds				2	0 Amp.	
or Similar				36"	34"	1"
G					1.23	\$1.68
GL				1.33	1.50	1.80
GA-GLA-GT				1.54	1.68	2.10
GTA-GX				1.75	1.96	2.53
CVA				1.96	2.24	2.80
GXA				1.12	1.19	1.54
H				1.19		
HA						1.68
нн		******	********	1.26	1.33	1.68
HHC			********	1.54	1.68	2.10
HLA	*****	******		1.33	1.50	1.89

#### COVERS FOR G & H SERIES

COVERGIO	W CO CK	II OEK	LENS		
Description		& H Fitt Without djustable	ings For Bar A	G&HF With djustable 5 & 10	
	5 Amp.	10 Amp.	20 Amp.	Amp. 2	O Amp
Porcelain Cover with Wire Holes	8.28	8.35	\$.56	8.21	\$.50
Blank Sheet Steel Cover	.21	.28	.35	.14	.35
" Cast " "	.35	.42	, 56	.28	. 50
Sheet Steel with 14" Brass Nipple	.35	.42	. 49	.28 .	.42
	.42	.49	.56	.35	.50
	80	.56	.63	.42	. 56
44 44 44 (20 44 44	.56	.63	.70	.50	.63
Receptacle Covers No Shadeholder	.70	.70		*****	
66 66 Wich 64	1 19				

#### DEVICES FOR G & H SERIES

Lamp	Receptacles	two	piece	with or	WITHOUT	Shadenoide	1 Groove	******	•
48	66	68	65	withou	t	46	41		
Cord 1	Rosette Porc	elain						*****	
66	" Com	posit	ion						

#### J& K SERIES WEATHERPROOF

	16"	24"	100
1	. 8 .84	\$1.05	\$1.50
[A-JB-JU	98	1.19	1.61
11		1 33	1.50
JT	. 1.33	1.50	1.61
JX	. 1.50	1.61	1.83
K	70	.91	1.88
KA-KR-KC-KD	84	1.05	1.80



# Buying Points of the NEW LINE of BRYANT SURFACE TUMBLER SWITCHES



3911-R

- 1. Handles are of brown Bakelite, with "On" and "Off" indications for Single and Double Pole Switches.
- Covers are furnished in Polished Nickel or of Brown
- 3. Metal and Bakelite covers are Interchangeable.
- Improved type Spring Fasteners hold Covers securely, but permit instant removal.
- 5. Pony switches can be furnished mounted on Cadmium plated Box Covers for either 31/4 in. or 4 in. Outlet Boxes.



3921

For complete listing of Bryant Surface Tum-bler Switches, see page 92, Bryant Catalog No. 30.



NOTE: The Pony Switches are available either Single Pole or Three Point, and the larger switches, Single Pole, Double Pole, Three Point and Four Point.

SUPERIOR WIRING DEVICES

Manufactured by THE BRYANT ELECTRIC COMPANY, BRIDGEPORT, CONN.

MANUFACTURERS OF "SUPERIOR WIRING DEVICES" SINCE 1888-MANUFACTURERS OF HEMCO PRODUCTS

BOSTON 50 High Street

CHICAGO .

**NEW YORK** 

PHILADELPHIA · SAN FRANCISCO

# WENT INTO THIS BUILDING OF EVERLASTING LIMESTONE CENTRAL CONDUIT



Consulting Engineer George A. Weschier Washington Electrical Contractors

inary in the United States-St. Mary's at Baltimore, Maryland. This beautiful architectural structure is the modern expression of the oldest Sem-

Central Conduit is nationally recognized for its quality and well-made excellence. duit was chosen to protect the electrical wiring for all time. the finest and most enduring materials were used, it is significant that Central Con-Where permanence with beauty was the keynote of its construction—where only

CENTRAL TUBE COMPANY, PITTSBURGH

It pays to specify it.

# ARROW RADIO \$\text{\tince}\text{\texictex{\text{\text{\text{\texictex{\text{\text{\text{\text{\text{\ti}}}}}}}}}}}}}}}}}}}}}}}

NEW HOOK-UP FOR RADIO INSTALLATIONS
—modern, unique in idea. Aerial, Ground and
Power connections from a ONE-Gang Outlet. Fits
all standard-depth wall boxes; takes standard
Bakelite Duplex Receptacle Plates. ALL Bakelite,
face, body and back. » » » » »

Aerial, ground and power connections are plainly marked on Receptacle. To further insure correct connections, the aerial and ground plug has blades set at angle which prevents insertion in the power slots of Receptacle. In use it is positively fool-proof.

Standard plug cap furnished on radio fits the power slots only — and functions there. Firm, positive contacts replace the loose fit ordinary radio-plug connections. Both the Aerial-Ground and Power Outlets have Finding Grooves for the plug prongs. A divider plate keeps Aerial-Ground and Power circuits separated in wall box. This arrangement meets the requirements of the National Electric Code.

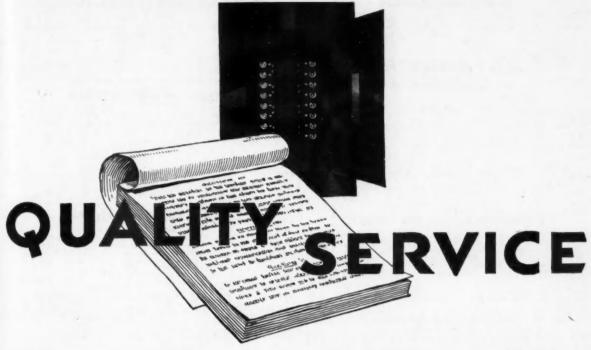


# Aerial-Ground-Power from a 1-Gang Outlet

The new Radio Outlet serves equally well for old buildings or new work. As easily installed as any Convenience Outlet; gets rid of objectionable surface wires. Taking a standard wall box and standard plate, this Radio Outlet becomes a part of the newer-standard wiring job, matching the other wiring devices and completing the scheme of modern electrical convenience. Moisture-proof, safe, serviceable, highly workmanlike. Underwriters Laboratories Approved, of course. With Plaster Ears, standard. . .

# ARROW ELECTRIC DIVISION

THE ARROW - HART & HEGEMAN ELECTRIC CO.
HARTFORD, CONN.



# The unmentioned but "understood" part in every specification

The ultimate desire in every job is complete service, which must depend on quality. In Panelboards you know that this "understood" part is there also. Years of progres-

sive development and leadership based on quality and service—back up every pecification. This integrity is assured in every Panelboard by complete standardization.

The new Leader Type LNTP Panelboard has many features for you to consider. Let us send you Bulletin No. 50—and also catalog No. 45—if you do not now have them.

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Buffalo, N. Y.

Chicago, III.
Major Equipment Co.
Inc.
4603 Fullerton Ave.

Cincinnati, Ohio E. F. Schurig, 44 East Third St.

R. S. Wakefield, 1814 Allen Bldg.

Denver, Colo. Alex, Hibbard, Inc. 1940 Blake St.

Detroit, Mich. H. H. Norton, 2683 Wabash Av

# Frank Adam

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370 Pape Ave.,



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1006 Mountain St.

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le,

Fittings, Conduit	Fittings, Threadless
DEVICES FOR J K SERIES	Blank Metal \$.63 \$.79 \$1.05 \$1.05 Rubber Gasket 28 56 .84 .94 Metal, 14 Nip. 82
SERIES V VAPORPROOF TYPE Crouse-Hinds or Similar	4 96 96 Porcelain with Holes68 .84 1.12 1.12 Metal, Cord Grip
Prices include Globe & Guard	DEVICES FOR ABOVE FITTINGS
V-VA&VDA as above \$5.92 \$6.02 VC & VL ** ** ** ** ** ** ** ** ** ** ** ** **	16" 1" 1"
V-VA & VDA as above. \$7.02 \$7.09 \$7.16 \$7.02 \$7.09 \$7.16 \$7.15 \$7.28 \$7.32 \$7.00 \$7.16 \$7.28 \$7.32 \$7.28 \$7.50 \$7.38 \$7.28 \$7.50 \$7.38 \$7.30 \$7.41 \$7.67 \$7.87 \$7.87 \$7.80 \$7.80 \$7.80 \$7.81	Snap Switch 5 Amp. 125 Volt Non Indicating
ACCESSORIES & PARTS FOR V SERIES	TYPE FS FOR FLUSH DEVICES
Price   Form   Form   75   200   2	FSE-FSB. \$1.05 \$1.20 \$1.40 \$1.82 \$2.03 \$2.24 FSC-L&R. 1.33 1.61 2.03 2.10 2.31 2.66 FST. 1.75 2.31 2.73
GS VAPORPROOF FIXTURES (Page 56, Crouse Hinds Cat. 2200 or Similar) Pendant or Bracket Fixture with Recep. Globe and Guard Form 75 \$7.99	FSC-L & R 3.08 3.36 3.71 3.99
FITTINGS, THREADLESS STANDARD TYPES	One 2 Gang Gang Gang Blank Metal Plate. \$.37 \$.70
"Kondu" Crouse-Hinds "Appleton" or Similar           Types         36"         46"         5.2 \$ \$ .94         11/4"           A.         5.46         \$ .62         \$ .94         \$ .12           B.	Type   5 Amp.   10 Amp.   3
CB 3.85 0.16 9.90 14.3 D. 2.66 5.11 8.55 11.1 E. 1.96 3.85 6.66 8.0 LB-LF-LL-LR 2.94 5.18 8.80 11.8 SE 3.99 7.00 11.85 14.8 T-TL-TR 3.85 6.16 9.90 14.4 TB 6.18 9.00 U & UB 3.29 6.00 10.10 13.2 X 4.48 8.33 12.35 19.1 XB	0 OC         1.19         1.40         1.9           5 OCB         16.11         1.96         2.0           5 OE         .98         1.12         1.4           5 OE         .98         1.12         1.4           5 OL         .133         1.54         2.1           0 LB         1.51         1.62         2.8           0 CB         1.61         1.96         2.5           0 CB         1.61         1.96         2.5           0 CB         1.96         2.38         3.2           5 OU         1.12         1.47         1.1
SPECIAL FITTINGS  16" 1" 134  H Couplings 1.32 \$ 4.48 \$ 4.83 \$ 1.1	OXB 2.81 2.87 3.7
H Couplings	Blank Metal Cover, Round   Amp. Amp. Amp. Amp. Amp. Amp. Amp. Amp.
COVERS FOR ABOVE FITTINGS	REDUCING BUSHINGS
Metal, 14 Nip	S Small End 27
54	Electrical Contracting, January, 1931

ittings, Threadless					Fittings, "Adapti"
FITTINGS, SPRAGUL OR T 8	ETS, V	WIRELE	ETS		"ELECTROLETS"
	_	1			FB Angle Fitt. with Cov. 713-83 8.45 8.55 8.70 81.1
BRANCH Series	40				V Canad Fibor V1 to 5
Description ranch Body Rectangular for ½ & ½ Co over Metal Flat Closed	- della	G.E., Stee	l City or	Price Each	Y Capped Elbow Y1 to 5
over Metal Flat Closed	nduit	SP-48C1		\$.25 .10 .10	KA End Fitt. with Cov. 1013 to 43
" Pendant Type with 14 B	ushing	SP-48C8 SP-48C1	11	.12	SLB Elbow Fitt. with Cov. 1 to 4 2.20
" with 1/4 Male or Female I	Nipple Nipple	SP-48C SP-48C SP-48C SP-48C	22 & 28 24 & 25	.30 .40 .14	"GENERAL ELECTRIC"
" three or four wire Ho	les	SP-48C7	77 & 78	.15	With Covers 36" 34" 1" 134" Ent. Caps Series 1525 to 1534 8 .45 8 .55 8 .70 8 .9 Capped Elbow Series 1470 to 1472 .45 .50 .50 .60 Capped Elbow Series 1480 to 1484 .50 .55 .70 1.8
SHALLOW					
Series		G.E., Ste	el City or Numbers	Price Each	Francisco Angle Series 1040 to 1042 .30 .40 .50
Description ody Octagonal Shape for 1/2" or 1/4" Cond over Metal Flat Closed. " Raised with 1/4 Knockout over Metal Flat Pendant with 1/4 Bushing " " with 1/4 or 3/4 Male Nip " For all surface Mounted Raised for Sign Receptacles " Flat for all Fluted Devices " Porcelain with one or two holes	luit	SP-1424 SP-14C	1	\$.35 .10	With Covers 14% 2" Ent. Caps Series 1525 to 1532 \$1.00 \$2.75 \$8.90 \$10.0 Capped Elbow Series 1470 to 1472 Capped Elbow Series 1490 to 1484 2.25 Insulets Series 1610 to 1612 Insulets Angle Series 1640 to 1642 Entrance Ells 1490 to 1495 1.55 3.00 8.35 10.5
Raised with 1/2 Knockout	8	SP-14C7	8	.10	Capped Elbow Series 1490 to 1424 2.25 Insulets Series 1610 to 1612
with 16 or 36 Male Nip	Devices	SP-14C2 SP-14C	22-24 28	.16 .30 .15	Entrance Ells 1490 to 1495 1.55 3.00 8.35 10.8
Raised for Sign Receptacles		SP-14C	31-34-35-36 39	.12	GEE-VEE
Flat for all Fluted Devices Porcelain with one or two holes Three or Four holes		SP-14C	77 & 78	.15	F Service Cap Series 6000
DEEP T				16	B " " 16000
Description Description ody Deep Octagonal Shape ½" & ¾" over Metal Blank Flat. over Metal For Push Button Switch. "Single Receptacle "Standard Duplex Recept "For GE 30 Amp. Folarized Plu "GE Tumbler Switches "Hubbell and H&H Tumbler	34	G. E., St	eel City or	Price	F Service Cap Series 6000. \$45 \$50 \$.70 \$1. B " 16000. 45 \$50 \$.70 \$1. B " 1000-1310. 40 50 .75 1 B " " 2000 & 2100. 40 50 .75 1 B " " 2000 & 2100. 40 .45 .65 .65 FB Universal " 3000. 1.00 1.25 1.65 2. Weathercap " 401.22 30 30 Service Elbow " 19000. 45 50 .60 1 Endo Terminal Series 90000. 15 .20 .25 1. Endo with Male Thread Series 70000 25 1. Endo with Male Thread Series 70000 25 50 Endo for Armored Cable
ody Deep Octagonal Shape 1/2" & 1/2"		SP-3446 SP-34R	Numbers 1	\$.45 .14	Endo Terminal Series 90000
wer Metal For Push Button Switch		SP-84R SP-84R	2 & 3 5	.14	Series 30000. Nos. 14 and 12 wire, \$.15; No. 10 wire, \$.30; No. 6 wire, \$.
" For GE 30 Amp. Polarized Ply " GE Tumbler Switches	acie	SP-34R SP-34R	18	.16	F Service Cap Series 6000. \$1.90 \$3.35 \$7.00 \$9. B " " 16000. 1.90 \$3.35 7.00 \$9. F Pipe " 1000-1310. 1.20 1.78 3.00 4. B " " 2000 & 2100. 1.05 TB Universal 3000. 3.75 5.40 9.50 12. Weathercap " 40122. Service Elbow " 19000. 2.75 3.60
" Hubbell and H&H Tumbler	Switches.	. SP-34R	15	.18	B " " 16000
COUPLI	NGS			Price	FB Universal 3000. 3.75 5.40 9.50 12. Weathercap 40122. 2.75 3.60
P-1410 Complete Coupling for 1/4" Condu	oit	********		. \$.15 25	Weathercap 40122. Service Elbow 19000. 2.75 3.60 Endo Terminal 90000. 1.40 2.40 4.55 7.4
FITTINGS, ENTRAN	CE OF	SERV	ICE		
"ADAP	TI"				"TAPLETS"  "4" 4" 1" 14" 13" 2" 214" 3"  AR End Fitt. with Bushing 8.40 8.55 8.70 8.90\$1.30\$1.70 \$2.30 \$8.68  BF Angle Fitt. with Covers
Lat. Elle with Cov. Ser. 1100.  Fitt. with Cov. Ser. 2700  Ingle Ent. Fitt. with Cover Ser. 2700  Ignal Ent. Caps No. 2810-2811	8.45	\$.50 .55	\$.60	134" 81.05	FB End Fitt, with Covers
ignal Ent. Fitt. with Cover Ser. 2700	.50	3,30	.65 .68	1.10	SE Service Elbow with Covers95 1.10 1.25 1.90 2.50 4.20 8.45 9.8
at. Elle with Cov. Ser. 1100	\$1.55	38.00 3.00	234°	3°	T & B
nt, Ells with Cov. Ser. 1100	1.85	3.00	6.30	7.25	Ent. Cap 1525-32 with Cover 8.40 8.50 8.65 81.1 Capped Elbow 1470-84 with Cover50 .60 .70 1.6
"APPLET					Angle Insulets 1640-1-2 with Cover 30 .45 .60
TR Files with Con 1700 & 1000	16°	36° 8.60	1° 8.70	136° \$1.70	Ent. Cap 1525-32 with Cover
TEB Elbow with Cov. 1700 & 1900.  B Elbow with Cov. 1713 to 16  C End Fitt. with Cov. 1723-33-48  Y Angle Fitt. 1950 to 54  AY End Fitt. with Cov. 1790 to 94  FER Elbow with Cov. 1700 & 1900	.35	.50	.60	*****	Capped Elbow 1470-84 with Cover. 2.30 Insulets 1610-11-12 with Cover
Y Angle Fitt. 1950 to 54	.50 .45	.55	.70 .60	1.85	Cable Insulets 2000 with Cover
EB Elbow with Cov. 1700 & 1900 B Elbow with Cov. 1713 to 16	\$1.90	83.25	\$7.50	89.00	""  ""  ""  ""  ""  ""  ""  ""  ""  ""
C End Fitt, with Cov. 1723-33-43 Y Angle Fitt, 1950 to 54 AY End Fitt, with Cov. 1790 to 94	2.25	*****	*****	*****	Type 2 Term. Fitt, with Cov 3.00 \$.8081.0581.0582.1582.85 Type 6 Term. Fitt, with Bush 40 .55 .70 .90 1.30 1.70\$ 2.30\$ 5. Type 9 Term. Fitt. with Cov 70 1.05 1.40 2.80 4.20 7.00 12.66 15.
AY End Fitt. with Cov. 1790 to 94	1.75	*****	****	*****	F with Porc. Cover
"BEND H					FCBX with Cover
end Hichs Galvanized	8.50	8.60	\$.65	\$1.75	Y Bend Hick
lend Hicks Galvanized	\$2.15	\$4.10	234° 36.60	3* \$8,25	FITTINGS, "ADAPTI"
"CAP-SWIV					ROUND "ADAPTI" BOXES Series Numbers Style 14" 14" 114" 114" 2"
7	20 80.2	5 30.30 8	114" 114 10.55 \$0.8	5 \$1.30	Series Numbers Style 36" 36" 16 136" 136" 2 No. 2900 to 2903 . 1 Back Outlet \$.40 \$.46 \$.60 \$1.05
A" Inside Work #1010 to 1064 \$0	.20 .0	5	1.05 1.8	0 3.00	Threadless 4 4 .48 .55
A" Inside Work #1010 to 1064	.40 .5	.00			No. 3200 to 3205 2 " " .48 .55 .73 1.25 2.11 2.7
A" Inside Work #1010 to 1064	.35 .4 .40 .5 .50 .5	5 .65 Nipple 1	Long	\$0.25	No. 32001 & 3201T
A" Inside Work #1010 to 1064	.35 .4 .40 .5 .50 .5 0.20For .20Fror	5 .65 Nipple 1½ m 1614-162	Long	30	No. 32101 & 3201T Threadless a a .60 .67
A" Inside Work \$1010 to 1064	"-For	m 6			No. 3200T & 3201T Threadless
	"-For	m 6	1° .	134*	No. 3200 to 32017
BW" Threadless Fitt. 4112-4134 BW" Threaded Fitt. 2112-2124 FW" Outside Work 1412-1464 LB" Service Entrance 3110-3130 lype "AM" for Nipple ½" Long	"-For \$.40 .45	m 6	10.		No. 3200 to 32017

	DADES D. A.			
Series No.	PARTS For Above	36"	\$ .27	\$ .54
800-501-502 800X-501X 801A 0500	Base Only Extension Ring	.27	. 27	.40
0500	Base Concealed to Expd.  with Tapped Boss	.66	.66	
510 to 512 520 to 522	Base	.40 .27 .14	.40	.80
30 to 35 40 to 42 50 to 54	Metal Side Plates Insulated Side Plates	.16	.14	.33
50 to 54 60 to 65	Armd. Flex, Side Plates Angle Outlet	.33 .16 .22	.40 .22 .29	.53
70 to 75 90 to 93	Angle Outlet Elbow Outlet Connecting Outlet	. 26		.50
100 & 101 110 to 113	Connecting Outlet  Straight for No. 500 Base  "No. 501"  "No. 502"  "No. 503"  "No. 504"	.16	.22 .33 .53	.42
120 to 125 130 to 135	" No. 502 "	.26 .46 1.05	1.32	
140 to 145	Threadless Outlet	2.65	3.05	3.45
300 & 301 310 & 311 Series No.		.33 134" \$ .54	136"	2*
500-501-502 500X-501X	Rate Only	\$ .54 .40	\$1.08	\$1.08
501 A 0500	Extension Ring Base Concealed to Expd. " with Tapped Boss	.66		
510 to 512	Base Mill Tapped Doss	.80 .52	1.60	1.60
520 to 523 30 to 35	Metal Side Plates Insulated Side Plates	.20	.38	.38
40 to 42 50 to 54	Armd, Flex, Side Plates	- 06		
60 to 65 70 to 75 90 to 93	Angle Outlet Elbow Outlet	.48	1.00	1.05
100 & 101	Connecting Outlet Straight for No. 500 Base	.48	.40	.46
110 to 113 120 to 125	Straight for No. 500 Base  " No. 501 " " No. 502 " " No. 502 " " No. 503 "	.80	.92	1.05
130 to 135 140 to 145	" No. 503 " No. 504 "	1.85 3.85	2.10 4.25	2.40 4.65
300 & 301 310 & 311	Threadless Outlet	*****		****
	COVERS For Round A			
Numbers	Description	-		Price
2 8	Porcelain One Hole Cover Metal For Devices Porcelain One Hole Cover			. \$.18
4				
5 & 6 7 & 8	Porcelain with 14 Male or Female	Nipple		52
9 & 10 11 & 12	Malleable with 1/2 Male or Female	Nipple		30
NOTE:	For "Adapti" Entrance Fittings S	ee Page PL-1	13.	
	GROUNDING FITTINGS		CES	
	"GROUNDULET" Crouse Hinds—Appleton			
	Type GCA	t & Silling	**	
Fitting No.	GCA-12 For 1/2" Conduit Without 1	Soldering Lug		Price \$ .70 .75
Wish	Type GCD			
GCD-12 Fitt GCD-172-22-	Angle Adjustment  1/2" One Strap 1/4" To ing without Lug \$ .80 32 with " .85	No Straps	1" Three	
	Type GCE			
GCE-142 Fo GCE-242 " GCE-342 "	With Threaded Plug T	erminal ithout Lug ith Lug		\$ .80 .90 1.05
	NDUIT END TERMINAL	Without		
	Caldanian Van	gs		
GCE2 GCE3	Soldering Lu		*******	55
CLO				
`	Type GC For Open Ground	Wire		
GC 91 Cast GC-92 Cast GC-922	Brass with No. 4 Lug and One Stra Brass with No. 4 Lug & One Stra " 00 Lug & Two Strap	p 15 to 1 " p 15 to 2" Wa	Water Pipe	e \$ .70 .75 1.45
	WATER METER S	HUNTS		
				_
GC I	BRASS BUSHINGS For G		914"	3"
Without Screw	wor Lug. \$.10 \$.13 \$.20 \$.	24 \$.31 \$.	46 \$ .84 61 1.00	\$1.10
	G. E. & T. & GROUND FITTI	NGS		
		NGS	********	Price \$0.90 1.60 2.50
	GROUND FITTI	NGS EDGES 2' 2½'	3" 31/2	\$0.90 1.60 2.50
G. E. SP-800-05 3 SP-810-15 3 SP-820-25 3 SP-900 to	GROUND FITTI T. & B. Description 670-80 \( \frac{1}{2} \) Body Sava \( \frac{1}{2} \) to \( 2^n \). 671-81 \( \frac{1}{2} \) \( \frac{1}{2} \) to \( 2^n \).  GROUNDING WE 3850 to \( \frac{1}{2} \) \( \frac{1}{2	EDGES  2" 2½" 45c 90c 1	3" 3½ 11.10 \$2.0	\$0.90 1.60 2.50

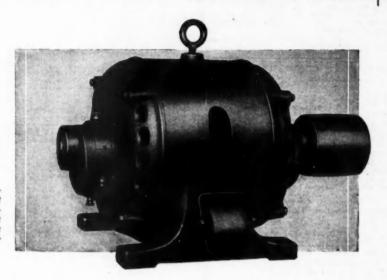
		*	Lamp Guards
For BX or Armo	red Cable		MORED CABLE Size of Price K. O. Each 12" 8 .06
Dapies	Connector 78-78.		
STRAIG	НТ		18 .18 .18 .18 .18
BOX		Squeeze	150
CONNECT	ORS	Tangent Type	134 .68 112 .85 1.25
			35 36 40 78
90 DEGR ANGLE B CONNEC	OX FOR	Squeeze or Tangent Type	11/4" 1.00
			35
ANGLE CONNEC	BOX	Squeeze or Tangent Type	1 1.00 11 1.25
PANEL R	ox		35
PANEL B ADAPTO FOR CONVE ANY CONNI INTO A	ECTOR		1 .40 1 .65 1 .80 1 .10
CONNEC	L		2° 1.65 236° 2.20
************		For 16 Conduit	
COUPLIN	NGS	. 2	.40 .45
FLEXIB	LE	: 8 :	.60
CONDU	ÎT	" 136 "	1.00
		255	1.25 1.60
************	**************	For 1/2" Conduit	.40
COUPLING RIGII	)	. 18	.50
TO FLEXIB CONDU	LE	11/2	.80 1.00 1.50
Bushings or Ferr	ules-Brass	************	
FITTING		LFLEX" ARMO	
Number		Description	Price
2150-57-60-61 2159	Toggle with Wir Set Screw Conn	rs & Bushings	8.02 
2176-2180-2154 2179-2181	Special Box Con	nector	
2155-2156 412-413	90 Degree Box (	connector	lding
9080-S	Squeeze Connec	tor	
CO	MMERCIA	L GLASS	WARE.
			TI ZELED
Fitters NOT IN	NCLUDED	andard	Plain White Only
Diameter or W	idth Depth	or Length	Size Fitter Price
6" Diameter 8" Diameter	5% Inches to	616 6	314" \$ 1.00 4" 1.25
9" "	51/4	7 % 8 % 8 %	4" 1.35
10" "		814	4" or 6" 3.25
16" "	856 " "	10%	6" 4.50
18" "	9 " "	101/4	6" 8.25
20		tic Glassware	8* 15.00
Fitters NOT IN	NCLUDED		Plain White Only
8" Diameter	61/6 Inc 73/4	hes	4" \$ 1.40 4" 1.75
10" "	8		6" 2.50
14" "	814 & 9 912 & 11 10 and 1214		0 0.25
10		Globes	
6" Diameter	6 Inches Dec	p3	Opal or C. R. I. \$ 0.60
8" 4	8		14" 80
10" "	10 4 4		7" &4" 1.20 -5"-6" 2.20 -6"-7"-8" 3.50
14" "	14 " "		
	16 " "		7.50
16" "	3/111		
	Miscellane	ous Glassware  6" Deep 21/4" Fit	ter
	Miscellane	6" Deep 21/" Fit	ter\$0.75
	414" Diam.	6" Deep 214" Fit	
	414" Diam.	6" Deep 24" Fit 14" 24" 4" 24" 4" 5" 24" 4" 5" 24" 4" 5" 24" 4" 5" 24" 4" 5" 24" 4" 5" 24" 4" 5" 24" 4" 5" 5" 24" 4" 5" 5" 5" 4" 5" 5" 5" 5" 5" 5" 5" 5" 5" 5" 5" 5" 5"	
	414" Diam.	6" Deep 2\\" Fit \\ \\ \\ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
Half Shades Mission Bell Sh	144 Diam.	6" Deep 214" Fit 14" 2 24" 4 4 2 24" 4 5 2 24"	
Half Shades Mission Bell Sh	LAMP	Beep 214" Fit 144" 214" 4 214" 4 214" 5 214"	
Half Shades Mission Bell Shades a a a a a a Lamp Size 15-25-40 Watt	LAMP	6" Deep 214" Fit 144" 234" 234" 234" 234" 234" 234" 234" 2	
Half Shades Mission Bell Shades a a a a a a Lamp Size 15-25-40 Watt	4½" Diam. hades 4½"  6"  7"  EAMP  Vith each dozen Gua Fits Socket Brass or W. P. Brass or W. P. Brass or W. P. Brass or W. P.	6" Deep 234" Fit 34" 234" 4 5" 234" 4 5" 234" 4 5" 234" 4 5" 234" 4 GUARDS  OXON  McGill Loxon N 1420-1420A-142 1425-1427A-142 1426-1427A-142	
Half Shades Mission Bell Shades a a a a a a a a a a a a a a a a a a a	4½" Diam. hades 4½" 6" 8" LAMP  with each dozen Gua Fits Socket Brass or W. P.	6" Deep 2\( 4'' \) Fit \\ \\ \\ \\ \ \ \ \ \ \ \ \ \ \ \ \ \	
Half Shades Mission Bell Sh	4½" Diam. hades 4½"  6"  8"  LAMP  with each dozen Gua Fits Socket Brass or W. P.	6" Deep 24" Fit 14" 2 14" 4 2 14" 5 2 14" 4 2 14" 4 2 14" 4 2 14" 4 2 1420-1420A-1421428A-142 2443	50 

UMI

Hubbell Non-Locking Type	SOLDERING LUGS—One Hole Sherman-Trumbull or similar
15-25-40-60 Watt 75 Watt	For Wire Size Wire Price Size Amps. Hole Each
No. Price No. Price Socket Soc	Size Amps. Hole Each No. 10 Under 25 % 8 .03
Open Bottom with Collar for Brass Socket 5485 .35 5487 .40	No. 10 Under 25 4 8 03 8 35 4 9 04 6 50 4 03 6 70 4 05 2 90 4 06 0 125 5 08 00 150 6 10
Open Bottom No Top or Collar for Brass Socket 5691         .30 5692         .35           Open for Weatherproof Socket 5693         .30 5694         .35	6
Closed Bottom Top & Collar with Reflector 5766 .60	2
Open Bottom No Top or Collar Mill Type6995-6 .35	
HANGERS	000         175         42°         16           0000         225         16°         18           250 M. C. M         237         16°         31           400 M. C. M         325         16°         46           450 M. C. M         362         16°         55           500 M. C. M         400         156°         66           900 M. C. M         450         13°         70           800 M. C. M         550         16°         85           1000 M. C. M         650         15°         100
	250 M. C. M
FOR CABLE & CONDUIT	400 M. C. M
Minerallac	500 M. C. M
Hangers Miss. Conduit Lead Covered Price Miss. For RC No. Size Cable Size Jap Fin. Glv. Fin. No. Cable Price	800 M. C. M
No. Size Cable Size Jap Fin. Glv. Fin. No. Cable Price	1000 M. C. M
12 M No 1 to 4 0 07 10 9 9-0-4-0 10	For 2-Hole Lugs
1 4/0 to 300 M .10 .11 3 250M-450M .11	With Regular Stud Holes Add 50% To Above Prices.
134 500 to 750 M .10 .11 4 500M-700M .13 134 800 to 1125M .11 .14 5 750M-1000M .14	Size CONDUIT LOCKNUTS Also on Page PL-8 Price
2 1300 M .12 .15 6 1126-2600M .20	Size Also on Page PL-8 Price
	\$.01 013
T & B ADJUSTABLE HANGERS For Thin Wall Conduit Price Each	187
For Thin Wall Conduit Price Each	
Type A Clamp Including Bolts Fits Flange 234 to 734"	214" " 19
For Complete Hanger Add Supports Below to Above Prices.	34,
Supports for above Hangers	334° 40 4°
14" 34" 1" 114" 114" 2" 214" 3"	LINKS
For One Conduit Steel \$.12 \$.15 \$.25 \$.30 \$.35 \$.50 \$.60 \$.75  Two Conduit Mall18 .20 .30 .35 .45	For Chain Price
Two Conduit Mall18 .20 .30 .35 .45	For Chain Price Non-Insulating Splicing Links—Any Make—Each 8.00 Insulating 11
HANGERS & PERFORATED BAR	Insulating Luminous Acorns—See Page PL-4 and Page PL-18.
Grabler and Paine	
Perforated or Extension Bar For 1/4 to 11/4 Conduit Per Foot	MAIL BOXES
" 2 to 3" " " "	
" 3½ to 6" " " " .12 Hangers	COUCH
No. 1" 114"	No. 73 Tilting Mail Boxes Post Office approved per Receptacle\$3.30
Hinge Hanger with Extn. Bar & Lag Screw \$.18 \$.18 \$.20 \$.22	"TILTING" Speaking Tube Type
7 Band Hanger Extn. Bar and Beam Clamp .22 .22 .23 .26 .23 .34 .34 .37 .38 .300 Band Hanger Only .10 .10 .12 .13 No1½" 2" .2½" .3*	Series 7303 to 7309 and 73010 to 73012
200 Band Hanger Only .10 .10 .12 .13 No. 11/2" 2" 21/4" 3"	No. of Boxes 3 4 5 6 7 8 9 10 11 12 Price ea. 12.90 17.20 21.50 25.75 30.00 34.35 38.60 43.00 47.20 51.50
7 Band Hanger Extr. Bar and Beam Clamp .22 .22 .23 .26 13 Hinge Hanger, Socket and Beam Clamp .34 .34 .37 .38 200 Band Hanger Only .10 .10 .12 .13 No14 .37 .38 1 Hinge Hanger with Extr. Bar & Lag Screw \$ .25 \$ .27 \$ .30 \$ .34 7 Band Hanger Extr. Bar and Beam Clamp .28 .30 .32 .34	
No.         1         Hinge Hanger with Extn. Bar & Lag Screw         8.25         8.27         5.30         8.34           7         Band Hanger Extn. Bar and Beam Clamp         .28         .30         .32         .34           18         Hinge Hanger, Socket and Beam Clamp         .40         .47         .48         .50           20         Band Hanger Only         14         .16         .18         .20	SINGLE GANG Non-Tilting
200 Band Hanger Only 14 .16 .18 .20	No. 78 or 780 with call button or speaking tube unitPrice each \$9.15
STANDARD SHADE HOLDERS	MOLDING, NATIONAL
Finished Price	MOLDING, NATIONAL
Uno 3 Screw Holder with Screw Top	
One o Delen Holder with Delen 100	MOLDING
Uno 2 Seraw Holder with Contractile Collet 10 30 45	MOLDING O22 One Piece Metal Molding for Two Wires 46" Wide—Per Foot. 8 10
Uno 3 Screw Holder with Screw Top	022 One Piece Metal Molding for Two Wires %" Wide-Per Foot. 8.10
Uno Wire Spring Form H with Collar         .30           Weatherproof 3 Screw Holders Clamp Top         .20         .35         .60	022 One Piece Metal Molding for Two Wires %" Wide-Per Foot. \$.10
Uno Wire Spring Form H with Collar         .30           Weatherproof 3 Screw Holders Clamp Top         .20         .35         .60	022 One Piece Metal Molding for Two Wires 9% Wide—Per Foot. \$.10 044 "" " " " " " " " " " " " " " " " " "
Uno Wire Spring Form H with Collar	022 One Piece Metal Molding for Two Wires 94" Wide—Per Foot 10 044 " " Two to Four 1" " " 12 222 Two " 4 " " Two Wires 94" " " 4 " 11 333 " " " Two to Four 1" " " 11 333 " " " Two to Four 1" " " 11  FITTINGS
Uno Wire Spring Form H with Collar.         30           Weatherproof 3 Screw Holders Clamp Top.         20         35         .60           KNOBS, TUBES & CLEATS, PORCELAIN           KNOBS         Price Each	O22 One Piece Metal Molding for Two Wires   94" Wide—Per Foot.     0.10
Uno Wire Spring Form H with Collar	O22 One Piece Metal Molding for Two Wires   94" Wide—Per Foot.   \$1.10
Uno Wire Spring Form H with Collar	O22 One Piece Metal Molding for Two Wires   94" Wide—Per Foot   1
Uno Wire Spring Form H with Collar.	O22 One Piece Metal Molding for Two Wires   94" Wide—Per Foot   1
Uno Wire Spring Form H with Collar	O22 One Piece Metal Molding for Two Wires   94" Wide—Per Foot.   \$1.10
Uno Wire Spring Form H with Collar	O22 One Piece Metal Molding for Two Wires 94" Wide—Per Foot.   \$1.10
Uno Wire Spring Form H with Collar.   30   30   35   60	O22 One Piece Metal Molding for Two Wires   94" Wide—Per Foot.   \$1.10
Uno Wire Spring Form H with Collar.   30   35   .60	O22 One Piece Metal Molding for Two Wires   94" Wide—Per Foot.   \$1.10
Uno Wire Spring Form H with Collar   30   30   35   60	O22 One Piece Metal Molding for Two Wires   94" Wide—Per Foot.   \$1.10
Uno Wire Spring Form H with Collar.   30   30   35   60	O22 One Piece Metal Molding for Two Wires 94" Wide—Per Foot.   \$1.10
Uno Wire Spring Form H with Collar.   30   35   60	O22 One Piece Metal Molding for Two Wires 94" Wide—Per Foot.   \$1.10
Uno Wire Spring Form H with Collar.   30   35   60	O22
Uno Wire Spring Form H with Collar   30   30   30   30   30   30   30   3	O22
No. 1 Nailit Knob.   No. 545 Spitz Knobs   No. 644 Spitz 145 Screw   No. 414 Spitz 145   No. 644 Spitz 1	O22 One Piece Metal Molding for Two Wires   94," Wide—Per Foot.   \$1.1
Ino Wire Spring Form H with Collar   30   30   30   30   30   30   30   3	O22
No Wire Spring Form H with Collar   30   30   30   30   30   30   30   3	O22
No Wire Spring Form H with Collar   30   30   30   30   30   30   30   3	O22
No Wire Spring Form H with Collar   30   30   30   30   30   30   30   3	O22
No Wire Spring Form H with Collar   30   30   30   30   30   30   30   3	O22
No Wire Spring Form H with Collar   30   35   60	O22
No Wire Spring Form H with Collar   30   35   60	O22
No Wire Spring Form H with Collar   30   35   60	O22
NOBS, TUBES & CLEATS, PORCELAIN   Shows   Price Each   With   Without   Screw   Nail   Nail   Screw   Nail   Screw   Nail   Nail   Screw   Nail   Screw   Nail   Screw   Nail	O22
NOBS   TUBES & CLEATS, PORCELAIN   Shall   Knobs   Tubes   Screw   Nail   Na	O22
NOBS   TUBES & CLEATS, PORCELAIN   Shall   Knobs   Tubes   Screw   Nail   Na	O22
No Wire Spring Form H with Collar	O22
NOBS   TUBES & CLEATS, PORCELAIN   With Screw   With With With With With With With With	O22
Jano Wire Spring Form H with Collar   30   30   30   30   30   30   30   3	O22
No. 3   Screw Holders Clamp Top.   30   35   60	O22
Use Wire Spring Form H with Collar.   30   30   35   60	O22
Jano Wire Spring Form H with Collar.   30   30   30   30   30   30   30   3	O22
Uno Wire Spring Form H with Collar.   30   30   30   30   30   30   30   3	O22
Jano Wire Spring Form H with Collar   30   35   60	O22

31

#### THEY KEEP A-RUNNING



10 Horse Power Century Type SCN Squirrel Cage Induction 3 and 2 Phase 60 Cycle Motor—Acrossthe-line-Start.

## SIMPLICITY OF STARTING

No current-limiting starting equipment is required on Century Type SCN Squirrel Cage Motors in 30 horse power and smaller sizes, because their starting current is within NELA recommendations... Any approved switch or starter may be used. As a result, they take full advantage of the line current—no current is dissipated in starting equipment—installation is simplified and maintenance costs are low.

Century Squirrel Cage motors are built in all standard sizes from ¼ to 250 horse power.



Century 250 Horse Power 60 Cycle 440 Volt 1800 R.P.M. Phase Squirrel Cage induction Motor.

CENTURY ELECTRIC COMPANY

1806 PINE ST. . . ST. LOUIS, MO.

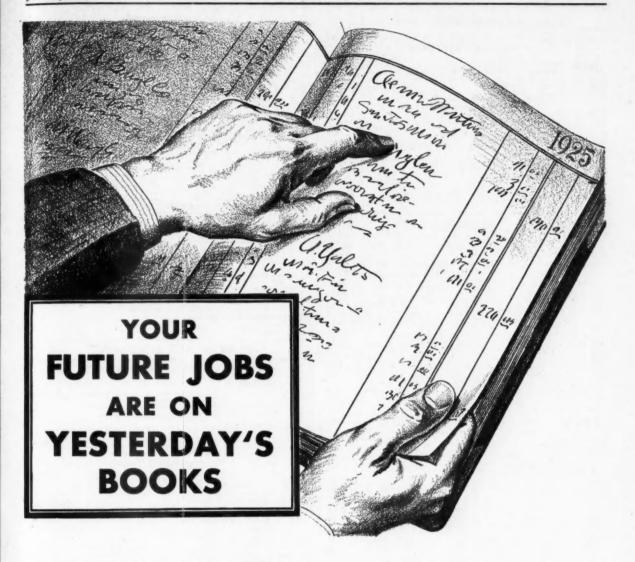
40 U.S. and Canadian Stock Points and More Than 75 Outside Thereof

SINGLE PHASE, THREE PHASE, AND DIRECT CURRENT MOTORS



MOTOR GENERA-TOR SETS, ROTARY CONVERTORS, FANS AND VENTILATORS

FOR MORE THAN 27 YEARS AT ST. LOUIS



Fifteen of the sixteen million buildings within reach of central station lines are already wired.

New buildings alone will keep only a small part of the wiring industry busy.

It is in the rewiring of the millions of inadequately wired buildings that the industry must find its future growth. Your share of this work can be readily found. Check over your books—list the jobs you've done in recent years. . . You will find many which—adequately wired originally—are now in need of recircuit.

ing and additional outlets to modernize them. Use RomeX! Light to carry—clean to handle—works quickly in tight, close "fishing." Just naturally belongs in the rewiring of the old insulated job where grounding a metal sheath is difficult. Over a quarter of a billion feet of Non-Metallic Sheathed Cable installed in hundreds of localities and countless buildings these last seven years—are mute testimony of its dependable safety.

A sample and data to help you to get RomeX business, sent on request.

## GENERAL CABLE CORPORATION

EXECUTIVE OFFICES: 420 LEXINGTON AVENUE, NEW YORK - OFFICES IN PRINCIPAL CITIES



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Molding	Plugs, Appliance
3 Wire OVALDUCT Per Foot \$ .17	N-SUNDRIES
OVALDUCT FITTINGS	Size Conduit   Size
	Size CHASE NIPPLES & COUPLINGS  **Size*** 14' 14' 14' 14' 14' 14' 2' 214' 3'
MOLDING   MOLD	CHASE NIPPLES & COUPLINGS  Size  ***********************************
518 External 22 5747-3 3 11.15 519 Corner Box. 38 5748 Single Surface 85 521 1 Piece Rosette 36 5748-2 2 Gang 1.15	PLUGS, ATTACHMENT
See	ATTACHMENT PLUGS COMPLETE  "Pony" Composition. \$0.15 Standard \$0.15 Standard Genuine "Bakelite". 20 Polarized Standard Comp. Plug. 35 Large Size Double T Stor Comp. 55 Weatherproof One Piece Comp. 40 Benjamin #003 Swivel Plug 20 Pony Body Only. \$0.10 Standard Body. \$0.15 Large Body. \$0.35  10 AMP.—CAPS ONLY For Attachment Plugs  "Pony" Cap Composition. \$0.10 "Standard" Cap. 10 "Standard" Cap Bakelite". 15 Large Size Cap Composition. 25 Plug With Extension Knob 20 Soft Rubber Cap. 25 "Standard" Cord Grip Cap. 30 "Standard" Cord Grip Cap. 30 "Standard" Cord Grip 45 Brass Cov. Cap. 10 "Standard" Brass Cov. Cap. 10 "Standard" Brass Cov. Finger Grip 60 "Standard" Sprass Cov. Cap 50 "Standard" Sprass Cov. Finger Grip 60 "Standa
5736 Blank Cover	2 Wire Brass Covered Cap. 30.85 3 1.00 2 Steel Covered Cord Grip Cap
S738E	30 & 40 AMP. CAPS For Polarized Devices  30 Amp. 2 Wire Porcelain Cap

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	Plates & Plug
PLUGS, APPLIANCE, Continued	G. E. or TRUMBULL—Residence Panel Boards
Beaver F-31 Standard Heater Plug—Single Sided Cont. \$0.15 "Gripall" & "Suitzall" F-32 Heater Plug Double Sided Contacts20	Surface or Flush Mounting Circt. Circt. Circt. Circt. Circt. Circt. Single No 3104 to 3212
F-33 Armored Casing (F-32 Type Armored)25 F-34 Medium Heater Plug—Bakelite25	Flush Mtg. of Fusing
"Gripall" & "Suitzall" F-31 Heater Plug Double Sided Contacts	2906 to 2912 Surface Mtg. \$2.80 \$4.55 \$9.65 \$11.25 \$13.00
	Surface Mtg. 404 to 3412 \$2.80 \$4.55 \$9.65 \$11.25 \$13.00 Double No. 3404 to 3412 Flush Mtg. or Fusing
G-22 New Toggle Type	2704 to 2712 Surface Mtg. 9.10 12.40 18.15 23.10 26.4
Bryant 668 Universal Appliance Plug with Switch85	"KILLARK" Fuse Cabinets
752 Appliance Plug with Indicating Switch	Standard Flush Type Panels Circt. Cir
Cutler-Hammer 7051 Appliance Plug with Switch	Series K.RP-2 to 12 Inclusive \$2.00 \$2.90 \$4.75 \$6.50 \$8.50 \$10.7
5. E.     2602     Armored Heater Flug No Switch	SQUARE D—Fuse Cabinets  2 4 6 8 10 12
2699 Small No 25 2826 "Handy Pull" Heater Plug	Series 37000 to 39000   Circt. Circ
Henco H250 Switchless Appliance Plug Bakelite	" " 37000 Aluminum 2.35 3.35 5.10 8.30 10.00 11.1
	NOTE: 2 & 4 Circuit Flush Type arranged for mounting direct to front side studding with channels for lathe ends, each. \$0.2
CD70P1 4 4 mich 4	Combination Fuse Cabinets
Kool-Pull   8037   Appliance Plug	60 Amp. Fuse Break and 60 Amp. 2 4 6 8 Only Circt. Circt. Circt. Circt. Circt.
Propp 5 One 4-All Appliance Plug—No Switch	30 Amp. Circuits Only Circt. Circt. Circt. Circt. Flush Mounting Aluminum. \$7.45 \$12.40 \$44.00 \$14.85 \$23.0 Surface Black. 6.45 10.75 11.55 12.40 20.6
Propp   5	WADSWORTH Fuse Cabinets & Panelboards
Reynolite	All Dead Front Single Fusing Circt. Circt. Circt. Circt. Circt. Circt. Circt.
Rodale P-21 Heater Plug No Switch Cold Molded15 P-29 Armored20	Surface Mtg\$2.30 \$3.00 \$4.85 \$5.75 \$7.55 \$11.5 Flush Mtg Hanger Support 2.85 3.80 6.10 7.55 10.20 12.6
450 F tsall Heater Plug-No Switch	Flush Type for Tgle Sw 6.85 11.10 13.75 16.40 19.8 16 Circ. 20 Circ. 22 Circ.
615 Armored Heater Plug—No Switch .30 850 Iron Plug with Switch .45	100 Amp. Surface Mtg. Enc. Panel Boards \$22.00 \$25.35 \$32.0 100 "Flush " 24.75 28.00 34.6
Simplex   September   Septem	WESTINGHOUSE Junior Residence Type
990 Deluxe Chromplate Plug 1.00  Sunbeam A-85 Heater Plug 1.50	Junior Residence Panels Circt. Circt. Circt. Circt. Circt. Circt. Circt. Circt.
Sunbeam         A-85         Heater Plug         1.50           Torrid         B-070         Automatic Heat Control Plug         1.00	No. K-64012-21 & 64052-61 \$2.50 \$2.70 \$3.75 \$5.35 \$8.75 \$10.30 \$11. Junior Building Panels for
Sunbeam         A-85         Heater Plug         1.50           Torrid         B-070         Automatic Heat Control Plug         1.00           B-080         Safety         1.00           Waage         3 & 4 Heat Plug Only         50	Toggle Switches No. K-64034-42 & 64074-81 6.60 9.90 13.20 15.70 19.
Westinghouse 299423 Appliance Plug—No Switch	P-SUNDRIES
PANEL BOARDS OR FUSE CABINETS	
	RUNNING THREAD, PIPE   '' '' '' '' '' '' '' '' '' '' '' '' ''
FRANK ADAM	
All 30 Amp.—S. P.—NEC Fuses Branch Br	SOLDERING PASTE (Also on Page PL-25.)
"NR" " Main Cable Lug Only \$ 8.90 \$11.90	
DOIG 140 41 11.10 10.10 10.00	Half One
NR3G " Main Cable Lug Only 16.50 19.80	Make 2 Oz. 2 Oz. 4 Oz. Pound Poun Cans Tubes Cans Cans Cans
NRAG " Main Cable Lug Only 16.50 19.80  All for Plug Fuses BENJAMIN-STARRETT  Cat. 6 8 10 12	Make 2 Oz. 2 Oz. 4 Oz. Pound Poun Cans Tubes Cans Cans Cans Allen. \$2.5 \$4.0 \$5.0 \$7.0 \$1.2 Burnley 20 30 40 65
NR3G Main Cable Lug Only 16.50 19.80  All for Plug Fuses BENJAMIN-STARRETT Cat. Type and Description Circt. Circt. Circt. Circt. Circt. Circt. Circt. Circt. Circt.	Make         2 Oz.         2 Oz.         4 Oz.         Pound
NR3G * Main Cable Lug Only	Make         2 Oz.         2 Oz.         4 Oz.         Pound
NR3G	Make         2 Oz.         2 Oz.         4 Oz.         Pound
NR3G	Make   2 Oz. 2 Oz. 4 Oz. Pond Pour Cans Tubes Cans Cans Cans Cans Cans Cans Cans Can
NR3G	Make   2 Oz.   2 Oz.   4 Oz.   Pound Pou
NR3G	Make   2 Oz.   2 Oz.   4 Oz.   Pound Pou
NR3G	Make   2 Oz. 2 Oz. 4 Oz. Pond Pour Cans Tubes Cans Cans Cans Cans Cans Cans Cans Can
Main Cable Lug Only	Make   2 Oz. 2 Oz. 4 Oz. Poud Poud Poud Poud Poud Poud Poud Poud
NR3G	Make   2 Oz.   2 Oz.   4 Oz.   Pound Pou
Main Cable Lug Only	Make
NR3G	Make   2 Oz.   2 Oz.   4 Oz.   Pound Pou
Main Cable Lug Only	Make   2 Oz. 2 Oz. 4 Oz. Pound Pound Allen.   \$2.5
Main Cable Lug Only	Make
Main Cable Lug Only	Make   2 Oz. 2 Oz. 4 Oz. Pound Pou
Main Cable Lug Only	Make
Main Cable Lug Only	Make
Main Cable Lug Only	Make
Main Cable Lug Only	Make   2 Oz. 2 Oz. 4 Oz. Pound Pou

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CAPS & PLUGS For Receptacles	ALABAX RECEPTACLES AND FIXTURES—Concluded
10 Amp. Pony Composition Cap. Blades Pric 10 Standard 11	Column Column Column Column Column Column Column No. 1 No. 2 No. 3 No. 4 No. 1 No. 2 No. 3 No. 4
10 " " Can With Extension Knoh	Number White Color Stripe Number White Color Stripe
10 " Steel " "	898 1.95 1.25 1.40 2008 1.50 1.75 1.95
10	921 .75 1.05 1.20 2010 1.55 1.80 2.00 923 2.45 2.70 2011 1.20 1.45 1.65
Chapman Plug Reversible	924 2.10 2.40 2012 1.25 1.50 1.70 929-30 2.05 2.35 2.50 2013 1.70 2.00 2.20
10 Amp. 2 Wire Polariz. Comp. Cap	949-50 2.10 2.40 2.60 2014 1.85 2.15 2.30 951 1.15 1.40 1.60 2015 1.55 1.85 2.00
10 Amp. 2 Wire Polariz. Comp. Cap. 2 10 2 Cord Grip Cap. 4 20 2 Comp. 5 20 2 Cord Grip Cap. 5 20 2 Cord Grip Cap. 5	960 1.05 1.35 1.50 2469 3.55 4.05 4.45
du Z Comp.	969-70 2.25 2.55 2.75 2669 4.95 5.40 5.85
	980-82 1.70 2.00 2.20 2846 3.65 4.10 4.55
20 * 3 * Cord Grip *	984 1.50 1.75 1.95 2852 3.05 3.50 3.95
30 3 Porc 6 30 3 Comp. Cord Grip. 1.5	990 1.95 2.25 2.45 2864 2.50 2.95 3.40
40 " 3 " Heavy Duty Angle Cap	1901.02 9.40 9.70 9.00 9.79 9.05 9.50 9.05
RECEPTACLES, FLUSH	1274 .80 .95 1.05 2990 2.20 2.50 1275 .90 1.05 1.10 2991 1.60 1.90 - 1276 .20 .30 .40 3100 2.45 2.90 3.35
STANDARD RECEPTACLES OR CONVENIENCE OUTLET	S 1300-01 2.95 3.20 3.40 3101 2.10 2.55 3.00
Without Plates Plates Extra Price Shallow Comp. Side Wired Single	e 1351 1.75 2.05 2.25 3103 1.50 2.40 5 1369-70 2.90 3.20 3.35 4070 1.50 1.75
Porc. Single.	5 1449-50 2.85 3.10 3.30 4072 1.55 1.80
Deep Comp. Top Single	5   1451   1.85   2.15   2.35   4073   1.35   1.60     1469-70   3.00   3.30   3.45   9826   2.20   2.50   2.65
Porc. Single	0 1475-76 2.80 3.05 3.25 9896 2.40 2.65 2.85
SUNDRY RECEPTACLES	0 1477 3.45 3.75 3.95 9906 2.45 2.75 2.90 The above Prices do not include Glassware or Lamps.
Plates Extra Except Where Marked "X" Price Lift Cover Plate Single . 5.5	
- Wist D. J. Mar. Co., Pr. 21/ Dr. Ci. 1.	STANDARD RECEPTACLES of Lampholders
T Dupler.	Keyless Porcelain Uni-
zWith Rd. Brass Plate Small Single	O Pony Cleat Perentacle No. S. H. Groove—Side Screws 80715 80 15
Edison Screw Base Recp. Single.	8 Round ——Center 9171 .20
	0 . With
Disappearing Door Reco. Single	Conseeled No S H Groove 4000 45
Screwiess Plate Recep. Single	Oblong " With "
10 Amp. Polariz. For 2 Wire Single.	0 Oblong With 88300 50 Round Removable Rings 50744 55
20	Oblong S. H. Groove for Midg 4026 .60 Mogul-P & S No. 520—Arrow 5012—Hubbell 3464—G.E. 119485
10 Single	Round
30 8 With Box Cover	OUTLET BOX RECEPTACLES or Lampholders
YAXLEY RADIO RECEPTACLES Price	Pull and Reyless—Forceain and Drass Snell
Nos. Connections Brass Bakeli	0   Brass Shell " " 334 & 4" " 2.00
135     Loud speaker     1,00     1,10       136     Aerial & ground     1,00     1,1       137     Battery (with plug)     2,50     2,6       138     Electrical only     1,00     1,1	
137 Battery (with plug)	0 Brass Shell For 31/4 & 4" Box
142     Double loud speaker     1.15     1.       238     Loud speaker, serial & ground     2.00     2.       241     Aerial, ground & elect ".     2.00     2.	1.00 0 Keyless 334
242 Loud speaker & elect'l	0 Galv. 334"
239 Aerial, ground & battery	Galv. 4 4
RECEPTACI.E COMBINATIONS With Plates	T-SLOT BOX RECEPTACLES—Surface Type Price 10 Amp. Standard Receptacle. \$0.50 .50 .50 .50 .50 .50 .50 .50 .50 .50
D.:	e 10 Receptacle with Covered Term
Duplex	0 10 Sgle. Porc. Rec. for 314 Box
Recpt, Only With Plate. 2.0 Switch and Plate 10 Amp. Sgle. Out. Comp 1.7	0 10 Duplex 334 55 10 Sgle. 4 4 6 65 5 10 Duplex 75
Hubbell Switch Tap Combination Screw Plate #7093-Recep. #7163 1.7	T-SLOT HEAVY DUTY & POLARIZED
	Cleat and Concealed Bases Price
RECEPTACLES, PORCELAIN	10 A Small Cleat 2 "
ALABAX RECEPTACLES AND FIXTURES	10 A. For Wood Molding 2 50 10 A. Polarized Cleat 2 70 10 A. Polarized Concealed 2 70 10 A. Polarized Wood Molding 2 80
Symbol: Column No. 1—Number of Alabax Fixture, Column No. 2—Resale Price Standard White Glaze Finish.	10 A. Polarized Wood Molding 2 "
Column No. 3—Resale Price All Over Color B-D-E-F-G-H-J-K-L-N Column No. 4—Resale Price Stripe Decoration No. 1A-2A-4A.	
Column Column Column Column Column Column Column Column No. 1 No. 2 No. 3 No. 4 No. 1 No. 2 No. 3 No. 4 No. 1 No. 2 No. 3 No.	20 A. Polarized Concealed 2 " .85 n 20 A. Polarized Wood Molding 2 " .95 4 20 A. Polarized Concealed 3 " .1.10
Number White Color Stripe Number White Color Stripe AL 844 \$3.00 \$3.50 AL 859-63 \$1.95 \$2.20 \$2.4	20 A. Polarized Composition 2 " 1.35
845 3.35 3.80 864 2.50 2.95 3.4 846 3.65 4.00 \$4.50 865 2.80 3.25 3.7	0 40 A. Polarized Porcelain 3 1.15 40 A. Polarized Composition 3 1.80 9 Porc. Sub Base for 40 Amp. Rec
847 4.00 4.50 4.85 866 2.50 2.95	Total Day Bare of the samp learning to the samp lea
848 2.00 2.25 2.40 867 2.80 3.25	CANOPY OR FIXTURE RECEPTACLE
848 2.00 2.25 2.40 867 2.80 3.25 849-50 2.45 2.75 2.90 869-70 2.60 2.90 3.0	CANOPY OR FIXTURE RECEPTACLE Pull for Ceiling Ring 7" Chain
848 2.00 2.25 2.40 867 2.80 3.25 849-50 2.45 2.75 2.90 869-70 2.60 2.90 3.0	CANOPY OR FIXTURE RECEPTACLE  Pull for Ceiling Ring 7" Chain
848     2.00     2.25     2.40     867     2.80     3.25       849-50     2.45     2.75     2.90     869-70     2.60     2.90     3.0       851     1.50     1.75     1.90     871     1.65     1.90     2.1       852     3.05     3.50     3.95     872     3.05     3.50     3.9	5 Pull for Ceiling Ring 7" Chain

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SIGN RECEPTACLES—Standard Base	BODIES FOR STANDARD SOCKETS Push
Keyless Removable Ring Price Stand. Shallow Screw Term. \$0.25	Standard Brass Shell Body Only \$.20 \$.15 \$.30 \$.20 \$.25 \$.20 \$.20 \$.20 \$.20 \$.20 \$.20 \$.20 \$.20
Stand. Shallow Screw Letm.   3.25	Brass Shell Threaded Catch Body
S. H. Groove	All Porcelain Body Only
Covered 20  No. 14 Wire Lead 1.5  Deep Type With Screw Term. 2.5  Covered 40	BASES FOR SOCKETS  RASES Only For Bress and Porcelain Sockets
* No. 18 Wire Lead	Cleat Base For Open Wiring
Porcelain Cleat Receptacle	Brass Covered Base for 316 Box
Porcelain Cleat Receptacle	Angle Concealed Base         40           All Porcelain Cleat Base         25           All Porcelain Concealed Large         35
R-SUNDRIES	All Porcelain For Sa Box40
STANDARD ROSETTES—Porcelain Price	DD 4 CO D 4 STONERS CO OFFICE
Cleat—1 Piece Junior Fuseless Rosette. \$ 15	Sometimes Called Wall Sockets or Receptacles
Concealed—2 Piece Concealed Fuseless Rosette	Covered Base
Fusible 35	Sometimes Called Wall Sockets or Receptacles
Cleat   Piece Junior Fuseless Rosette	
Box Type—I Piece Rosetts or Box Cover Fuseless \$ .30 \$ .35	DRASS   WIN SOCKETS & ADAPTORS OF CURTERY Tape   Pull Adaptor Socket—No Outlet
For Special Condulet Rosettes—See Pages PL-10, 11 and 12.	Pull Twin Socket-Screw Side Outlet. 2.00 Pull Socket '4" Cap T Side Tap 1.10
GROUND RODS Copperweld Galvanized Galvanized	Keyless 1/4" Cap Side T Side Tap
Size Price Price Price Price Price 9.30	WEATHERPROOF SOCKETS
12° = 5	CANDLE SOCKETS
1.50 .55 .70	Canad Base Wooden Condia Caches wish Divid on Address Minter
2.40	Std. Base Turn or Tumbler
1.10	" Full Candle Socket with Rigid or Adjust. Hickey. 35 Std. Base Turn or Tumbler. 35 Std. Base Turn or Tumbler. 35 Levolier Bracket Candle Sockets Lever Brass No. 108 to 120. 70  " Porcelain No. 121-123 .75 " Brass Lever No. 127 .70 Intermediate Base Pull Candle Socket with Paper Jacket .1.25
%*x10 " 3.70 %*x5 " 2.70 %*x8 " 4.20	Intermediate Base Pull Candle Socket with Paper Jacket 1.25
RAWLPLUGS—Standard Types	Candelabra Type Keyless Socket
Price Fach	CANDELABRA OR MINIATURE SOCKETS Price
6	Keyless Porcelain Male
10	Key Duil a 12 a
14. 94 14 06 16. 94 16-18 08 20. 94 20-32 12	Brass Shell Push 16" Cap
Rawiplugs for Lag Screws Price Each	Full Candle Socket with Right or Adjust. rineary   15
Size of Size Size of Length Las Screw Drill Hole Rawlpluz 114° 2° 214° 3° 314°	No
2 14 15 118 1.18 1.20	STANDARD BASE HUSE AND REFLECTOR TYPE
NOTE: For Expansion Shields—See Fage PL-10.	Price   Price   Price   Price   Price   One Piece with Threaded Cap.   \$ .45   One Piece with Angle Cap Threaded   .65   Two Piece Body Only.   .65   Two Piece with \$ Brass Cap.   .60   Two Piece with \$ Brass Cap.   .65   Two Piece With \$ Brass
SOCKETS	One Piece with Angle Cap Threaded
COMPLETE STANDARD SOCKETS Pend.	Two Piece with 16 Brass Cap
Complete With Cap Brass Brass Brass Brass Ang. Ang. Grip Standard Brass Shell Sockets	INTERMEDIATE BASE Sockets
T	Brass and Weatherproof
	Rey Socket 14 Cap
Key 25 25 40 50 60 65	COCEPT A CORCOPING
Punh .30 .30 .40 .5050 .55	Acora Hubbell 5919-6982-7004—or Similar—Each
Pull 50 .50 .00	Bushings Hard Rubber 1/4" Each .01c—1/4" Each
Threaded Catch Brass Sockets  Key .45 .46 .60 .60 .6560  Keyless .40 .40 .35 .55 .6055	Adaptors for Sockets—See Pages PL-4 and 18.  Acora Hubbell 5919-6982-7004—or Similar—Each Acora Huminous Hubbell 7015 Bryant 750 GE 860—or Similar—Each Bushings Hard Rubber 1/4 "Each Jole—1/4" Each Chain for Pull Sockets—Per Foot 10 Cord for Devices—Light Type—Per Foot 02 Cord for Devices—Heavy Type—Per Foot 04 Handles for Sockets—Bryant 1240-1388—or Similar 28 Splicing Links Non-Insulating for Chain—Each 05 Splicing Links Insulated for Chain—Each 15
Key         .45         .45         .60         .60         .65         .60         .60           Keylese         .40         .40         .85         .55         .60         .65         .55           Pull         .60         .80         .75         .75         .85         .75           Push         .50         .50         .60         .60         .65          .60	Splicing Links Non-Insulating for Chain—Each
Key .80 .65 .7080 1.20 .70	SOCKETS, HEAVY DUTY
All Percelain Sockets  50 65 70 90 85 1.30 75	MOGUL SOCKETS
Key         .50         .65         .70         .90         .85         .1.30         .75           Keyhess         .45         .60         .65         .85         .80         .1.25         .70           Pull         .95         1.10         1.15         1.35         1.30         .1.75         1.25           Push         .65         .75         .80         1.06         1.00         .1.40         .85	Arrow, Bryant, G. E., Hubbell, H. & H., P. & S., Weber With With % or 16 or 16"
Key .75 .75 .85 .95 1.00 1.05 1.10 1.00	All Keyless % or % or % Alum, or
Reviews .70 .70 .80 .90 .95 1.00 1.05 .95 Pull .85 .85 .95 1.05 1.10 1.15 1.20 1.10	Two 4
CAPS For Above Sockets	Brass Shell Keyless Mogul Socket 1/6 or 1/6 Brass Cap
Pend. 1/4 1/4 1/4 1/4 1/4 1/4 1/4 1/4 1/4 1/4	HEAVY DUTY WEATHERPROOF SOCKETS
Pend. 34 36 34 34 34 35 Cord Brass Brass Brass Brass Angle Angle Grip Standard Brass Cap Electroller 10 10 10 20 30 8.40 8.40 8.50 8.30 10 10 20 30 40 55	Copper or Aluminum Price
Cold Molded " .15 .80 .855090 .85	1 * with Cord Grip
	1 1 with Cord Onp
Electrical Contracting, January, 1931	63

Price \$1.50 2.20 2.20 3.80 1.75 1.90

Price \$2.35 4.50 8.25 3.65 5.75 6.60

\$2.40 2.55 2.90 3.00 3.00

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Sockets, Heavy Duty	Switches, Pull C
HEAVY DUTY WEATHERPROOF SOCKETS—Continued Shadeholders for above sockets.  HEAVY DUTY SOCKETS—Benjamin Price Each	Plate and Boxes Extra—Continued  Lock Type Porcelain Cup—Single Pole.  Double 3  3 Way  Electrolier Non-Indicating. Indicating. Extra for Luminous Button Add Per Switch.
HEAVY DUTY SOCKETS	PUSH SWITCH COMBINATIONS With Plates  Bryant 117 D. P. Indicat. Switch Flush Receptacle & .060 Plate
BENJAMIN MOGUL SOCKETS	Price   Pric
" Not Shock Absorbing No. 4656-57 4666. 1.65  If X or XR Fitting not supplied on above sockets deduct	SWITCHES, SURFACE SNAP
Plates & Boxes Extra	METAL COVERED SNAP SWITCHES   Size   Amp. Amp.   Amp.
New Circuit Type	125   Indicating
TUMBLER SWITCH COMBINATIONS   Price   S3.00   10 A. D. P. Switch—Pilot Lt.—.060 Plate   \$3.00   10 a a a a Receptacle   a a a a a a a a a a a a a a a a a a	125-250 Voit   Pole   Pole   Way
PLATES For Tumbler Switches	Samp. 125 Volts   Indicating   Indicating
Blank Plate .040 Brush Brass Finish	PULL CORD SWITCHES—BODIES ONLY Small Socket Type
Plate & Boxes Extra	Ceiling—Bottom Pull.  Wall—Side Pull.  Fixture—Bottom Pull.  ## Brass Cap.  ## Brass Cap.  ## Brass Cap.  ## Brass Cap.  Addition Small Cleat Base  for Small Slotted or Concealed Base.  for Wood Moulding Base.  Above Switch Small Box Base Brass Covered.  Bodies 3## Box Boxe Brass Covered.  3## Box Cover with Ring.

Price 10.95 .95 .95 .95 .1.25 .30 .30 .35 .40 .35 .50 .65 1.10 .25

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HEAVY DUTY PULL CORD SWITCHES, METAL COVER With 8 Feet Heavy Cord	SWITCHES, REMOTE CONTROL
S. P. with Small Porc. Slotted or Solid B	TYPE "F"—"DIAMOND H"  Single Pole Double Pole Three Pole Four Pole Amps Cat. No. Price Cat. No.
Pendant Switch Hickey 64 & 64 A for above   15	SQUARE D  For Cadmium Plated or Galvanized Switches Add 40%  SMALL SERVICE ENTRANCE SWITCHES 30 Amp. "Square D" Switches Residence Type  Numbers 97211-97311 125 Description 2 Pole 3 Pole 97211-99311 125 " Neut-Fused 1.65 3.05 78211-78311 125 " Neut-Fused 1.65 3.05 78211-78311 125 " Neut-Fused 1.65 3.05 99251-99351 250 Encl. Fused Solid Neut 1.65 3.26 99251-99351 250 Encl. Fused Neut 2.50 4.38
DOOR SWITCHES   Price   \$3.50	**Square D** Accessible Main Fuses Without End Walls  **Square D** Accessible Main Fuses Without End Walls  **Meter Test Type Toet Number Price 30 2 2 Plug Fused 30211 \$4.00 10211 \$3.61 30.32 1 4 30.331 4.60 10331 4.00 10211 \$3.04 30.32 2 4 30.331 4.60 10331 4.00 10211 \$3.04 30.32 2 4 30.331 4.60 10331 4.00 10211 \$3.04 30.32 2 2 Enc. Fused 30251 4.80 10251 4.60 30.22 1 4 5.01 30.32 1 5 5.01 30.32 1 5 5.01 30
Description	METER SERVICE SWITCHES   Main Fuses Sealed Without End Walls   Meter Test Type   Number
TYPE "C" OPEN KNIFE SWITCHES Slate Base Front Connected Front Connected Slate Base Profit Connected  Front Connected Slate Base Profit Connected  Pole Pole Pole Pole Pole Pole Pole Pole	MISCELLANEOUS  Enclosed Double Branch Cutout No. 35211—30 Amp. 125 Volts
" 30 Å 2.80 4.40 6.35 3.65 5.80 8.00 8.00 6.35 3.65 5.80 8.00 9.00 12.25 6.00 9.00 12.25 6.00 9.00 12.25 6.00 9.00 12.25 6.00 9.00 12.25 6.00 9.00 12.25 6.00 9.00 12.25 6.85 6.85 6.85 6.85 6.85 6.85 6.85 6.8	No. 32211 or 33211. \$3.70 All 30 Amp. 125 Volt No. 12211-13211. \$4.18 No. 32311. 4.40 Single Phase & DC No. 12311. 4.42 No. 34211. 4.60 without end walls No. 14311. 5.86 No. 34311. 5.25

# Motor specialists— Forward March!

"Forward march" is the next logical order. Why hesitate?

> There is a Wagner branch manager, salesman, or service manager near you. It is his job to co-operate with you; orders from Wagner headquarters leave no doubts in his mind. Each Wagner salesman is a motor specialist, supplied with engineering data, qualified to help you select the motor for the job and to land the order, too.

> Two can do more than one. Let a Wagner salesman be your "partner" the next time a motor job is up. Just get

Again we restate our policy and attitude to the Electrical Contractors who are motor specialists or qualified to become such.

We believe that the motor specialists are the proper channels thru which "user" motor business should come to us, and that our sales representatives should not compete with our own dealers for motor business at any time, but on the other hand should seek and welcome an opportunity to cooperate with them.

You have a right to the user motor business. You can get it — and what's more, we'll help you. Each motor order involves a profit, after which follows the profitable installation work. Attention! About face!! Forward march!!!

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L131-3X/

# VARNISHED CAMBRIC INSULATION

OKONITE PRODUCTS

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THERE is an increasing use of higher operating voltages for feeder and power circuits in commercial buildings. Varnished cambric insulated cables are often preferred for this work. They are particularly well suited for use in hot or oily places, which makes them superior to rubber for motor, generator, transformer and oil-switch leads. They are useful around pumping, ventilating and elevator machinery and for high-tension risers in tall buildings. In dry or moderately damp places they may be used without a lead sheath. Their use involves no technique not already familiar to experienced electricians.

For over twenty years The OKONITE Company has manufactured OKONITE VARNISHED CAMBRIC cables of the highest quality. Contractors who have work in pros-

pect which might benefit by the use of varnished cambric cables are invited to ask us for engineering assistance and prices. Please write our nearest office.

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#### THE OKONITE COMPANY

Founded 1878

THE OKONITE-CALLENDER CABLE COMPANY, INC Factories: Passaic, N. J. Paterson, N. J.

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To The F.W. WAKEFIELD Brass Company, Vermilion, Ohio. U. S. A.

Without obligation, please put the undersigned upon the mailing list of "The Red Spot Habit." At this time we are interested

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When new building jobs are scarce, you can create RE-lighting jobs. The reason is simple. When a building operator's business is bad he quits, but when a retail merchant's business is bad he knows he must do something about it. That is the lighting receivilie's expectantity. must do something about it. That is the lighting specialist's opportunity . . . The best stimulus for depressed retail business is better lighting. Prove this truth to the merchant and he will buy . . . The F. W. Wakefield Brass Company publishes a little bulletin called "The Red Spot Habit." During the depression we have been telling in this bulletin how "Red Spot" contractors all over the country have been selling RE-lighting installations—not only how they got the business but how they got their price.

We will be glad to send "The Red Spot Habit" to anyone interested.

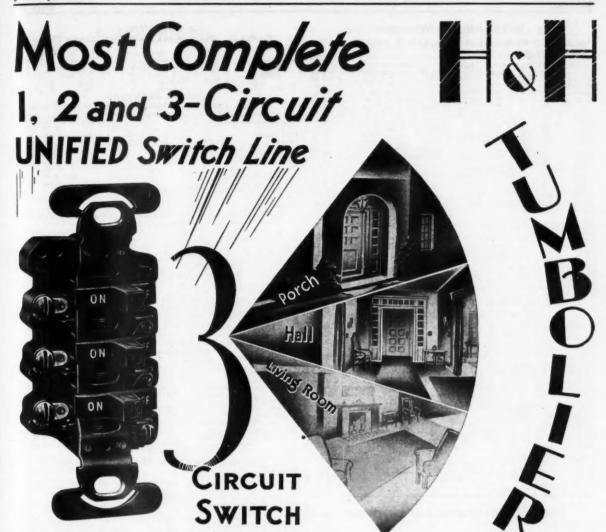
It is free.



The unit here illustrated is the Wake-field Semi-Indirect embossed suspension hanger for 500-, 750- and 1000-watt lamps. It is probably our finest product. But we also make excellent commercial units costing pennies where this one costs dollars. We can serve you well and at proper prices, no matter what your re-quirements may be. Write for data.

The F. W. Wakefield Brass Company Vermilion, Ohio, U.S.A.

No. 6890



NEW ENLARGED LINE of Bakelite-Base Switches—to accommodate every combination of circuits in general use today. Control one, two or three circuits through a single-gang plate handily located, instead of two or three switches separately placed or grouped in a multi-gang plate. Neatly UNIFIED, stylish, inconspicuous. Example: Porch, hall and living room lights are controlled by 3-lever Tumbolier Switch No. 6890 illustrated above. Two rooms—any two lighting circuits—are worked with 2-lever Tumbolier No. 6899. A 1-lever Tumbolier No. 6815 completes the line and harmony of effect where a single switch should be separately placed for convenience. All numbers furnished with locking feature, if specified by adding "L" to Catalog number. Regular and lock switches take same standard plate; brown BAKELITE to match switch. \* Write for Catalog data-sheet for full list of circuit combinations.

TUMBOLIER

## HART & HEGEMAN DIVISION

THE ARROW-HART & HEGEMAN ELECTRIC CO.
HARTFORD, CONN. MAKERS OF ELECTRIC SWITCHES SINCE 1890

70

METER SERVICE SWITCHES "Square D" Without End Walls Live & Dead Fuse Type	30 AMP. TYPE C "Square D", Quick Break, Industrial, Single Throw Single Throw
METER TESTING Number Amps. Pole Fused Neutral Description Price 55211 30 2 1 Plug Solid Single Type Fuse Dead \$ 2.35 58211 30 2 2 Fused	No. 89251 \$3.20 Quick Make & Break No. 89351 \$5.20 Pole Strate No. 89251 \$1.20 Quick Make & Break No. 89351 \$5.20 Quick Break No. 89351 \$5.20 Quick Break Only \$1.20 Quick Break No. 89351 \$5.20 Quick Break Only \$1.20
Solid	MOTOR STARTERS  "Square D'', Quick Make & Break, Single Throw Numbers & Types Amps. Volts 2 Pole 3 Pole 4 Pole 76251-351-451 Cover Control. 30 250 V. 215.50 316.40 \$22.75 31.85 76342-6441 2 60 575 V.AC. 22.75 31.85 76342-6452 60 250 V. 32.75 31.85 76342 60 575 V.AC. 32.75 30.00 69352-69452 60 250 V. 36.65 30.00 69342 60 375 V.AC. 30.95 30.00 69342 60 375 V.AC. 30.95 30.00 69342 60 375 V.AC. 31.00 0.00 69342 60 375 V.AC
28252 60 2 2 Fused 4 8.45 27312 60 3 2 Solid 4 B.90 14312 60 3 2 Dead. 19.80 28253 100 2 2 Fused Live. 15.05 27313 100 3 2 Solid 4 Live. 15.05 27313 100 3 2 Dead. 27.30	60 575 V. AC. 31.00
NON-METER TEST TYPE   Number Amps. Pole Fused Neutral   Description   Price   26311   30   3   2 Plug Solid   Plug Type Fuse Dead.   4.05   58.659   30   3   2 Cart.   Cart. Type Fuse Dead.   4.05   58.660   60   3   2	Series 4131           250 Volts         DC or AC Fusible         Amps         2 Pole         Amps         3 Pole         4 Pole           30 4131H2         \$ 3.20         4131H3         \$ 5.20         30         4131H24         \$10.90         4131H38         \$18.20           60 4131H3         \$ 2.0         4131H16         10.00         60         4131H25         13.65         4131H35         20.00           100 4131H4         12.75         4131H15         15.50         100         4131H26         21.85         4131H36         36.40           200 4131H6         20.00         4131H16         26.40         200         4131H27         38.25         4131H37         51.90           400 4131H6         49.15         4131H17         67.35         4131H36         40.00         4131H27         4131H37         51.90
POLYPHASE METER SERVICE SWITCHES  "Square D" Accessible Main Fuse Type  METER TEST TYPE Number Amp. Pole Fused Price	125-250 Volt Solid Neut. Fusible
30391 30 3 3 Cart. \$10.65 30392 60 3 3 2 20.35 30393 100 3 3 3 30.00	ENTRANCE SWITCHES, LIGHT TYPE Cutler-Hammer (T-V) 3 Pole
NON METER TEST         Pole         Fused         Price           10391         30         3         Cart         \$10.05           10392         60         3         3         18.60           10393         100         3         3         28.25	Amps         Description         Numbers         Price         Numbers         Price           30         For Plug Fuses.         414HH&2         \$ 1.65         414HB-3         \$ 2.90           30         2 Blades -2 Fuses.         414HB6&8         1.80         414HB-10         2.25           30         For Cartridge Fuses.         414HB6&8         1.80         414HB-10         3.60           30         For Cartridge Fuses.         H414H7         2.75
"Square D" Sealable Main Fuses           METER TEST TYPE           Number         Amp.         Pole         Price           36351         30         3         Cart	60 For Cartridge Fuses. 4141H13 6.70 414HH14-15 7.80 60 For 2 Blades & 2 Fuses. 4141H18 10.30 414HH19-20 12.65 100 For 2 Blades & 2 Fuses. 4141H18 10.30 4141H19-20 12.65 100 For 2 Blades & 2 Fuses. 4141H19 11.90
NON METER TEST Number Amp. Pole Fused Price SK-671 30 3 2 Cart. \$4.60 SK-672 60 3 3 " 11.70 SK-673 100 3 3 " 19.20	METER SERVICE SWITCHES   Cutler-Hammer (T-V) Without End Walls
FITTINGS FOR STANDARDIZED SWITCHES  End Walls for 30 Amp. Switches. \$ 30  " 60 & 100 Amp. Switches. \$ 30  Trough Closing Plates No. 20533 & 34. 10  Connecting Trough No. 20733—31½" Long. 45  Linium 15-d Walls 20738—81½" 80	60     For Cartridge Fuses.     4307H3&7     8.45     4307H11     8.90       100     For Cartridge Fuses.     4307H4&8     15.05     4307H12     16.00       30     For Plug Fuses.     4309H1     2.40     4309H3     3.70       30     For Cartridge Fuses.     4309H4     3.80     4309H6     4.30       60     For Cartridge Fuses.     4309H7     12.00     4309H9     13.75       100     For Cartridge Fuses.     4309H10&11     21.20     4309H12     23.00
20738—8½° 80 Universal End Wall & Shutters	SAFE-LOCK METER SERVICE SWITCHES Cutler-Hammer (T-V) Without End Walls Accessible Main Fuses Without End Walls
OUTDOOR METER BOXES  SK2158 with Test Block. \$7.05 \$9.55 SK2186 without Test Block. 4.85 7.30	Test Type 30 For Plug Fuses 4325H1&2 \$ 4.00 4325H3 \$ 4.50 30 For Cartridge Fuses 4325H4&5 4.80 4325H6 4.80 60 For Cartridge Fuses 4325H7&8 15.05 4325H9 15.95 100 For Cartridge Fuses 4325H10&11 23.85 4325H12 25.60 Non-Test Type 30 For Plug Fuses 4327H1&2 3.65 4327H3 4.00
Shaloo without lest block	30 For Cartridge Fuses. 4327 H4&5 4.60 4327 H6 4.60 60 For Cartridge Fuses. 4327 H7&8 14.15 4327 H9 15.00 100 For Cartridge Fuses. 4327 H10&11 23.00 4327 H12 24.00
TYPE C "Square D" Single Throw, Industrial Switches Quick Break Only	POLYPHASE  Meter Service and Entrance Switches  All 230 V.—A. C. Without End Walls  Soled Free Mexiciption 30 A 60 A 100 A 200 A  Soled Free Mexiciption 30 S 11 26 817 60 827 30
250 Volts Fusible Amps. 2 Pole 30 #85251 \$3 20 #85351 \$ 5.20 60 #46252 \$8 20 #46352 10.00 60 Solid Neutral #47312 9.10 60 #85253 \$12 75 #45355 15.50 60 \$60 \$75V. Not Fused and Marco Suppres. Unfused. 30 575V. Fused	Acces. " " 3 " 4 " 13.85 33.46 50.15 90.65 Acces. " " 3 " 3 " 11.45 21.15 30.80 66.00 " " Non " 3 " 3 " 10.85 19.35 29.05 48.40 " " 3 " 4 "
100 Solid Neutral #48313 14.60 100 575V. Fused 46343 21.85 200 #46254 \$20.00 #46354 26.40 200 575V. Not Fused 41344 29 15 200 Solid Neutral #47314 22.75 200 575V. Fused 46344 38.25	UNIVERSAL METER SERVICE SWITCHES Cutler-Hammer (T-V) Without End Walls 4311H1 4311H2 Branch Circuit Type. 4.00 4.00 4.10
TYPE A WITH ARC SUPPRESSORS "Square D", Industrial Quick Make & Break, Single Throw	For Detailed Description See Cutler-Hammer (Trumbull Vanderpoel) Catalog.  SHUTTERS END WALLS
237 V. DC. and AC. Fusible Amps. 2 Pole 3 Pole 3 Pole 30 91352 \$\frac{1}{2}\$ 9.5 #81351 \$\frac{1}{2}\$ 11.40 60 #86252 13.65 #86352 18.20 30-60 #81262 12.75 #81342 15.95 100 #88253 20.90 #88353 27.30 100 #81263 20.95 #81343 24.10 200 #86254 36.40 #86354 40.95 200 #81264 28.20 #81344 34.60 x60 Amp. Sw. with 30 Amp. Spacing (x-250 Volts only.)	Cutler-Hammer (T-V)  60 & 100  Single Piece End Wall used with Cabinet. \$.35  Shutters for Shutter Type End Wall. 15  Conduit End Wall. 35  Universal End Wall. 35  Flectrical Contracting Laurence, 1031

TYPE "A" SWITCHES Single Throw—Series 4111	END WALLS, SHUTTERS, TROUGHS, ETC. Trumbull Electric
Fusible 250 Volt DC or AC Amps. 2 Pole 3 Pole 3 Pole 3 Pole 3 Pole 30 4111H1 \$10.90 4111H20 \$13.65 30 4111H11 \$16.40 4111H30 \$20.00 60 4111H1 2 13.65 4111H21 18.20 60 4111H12 17.30 4111H31 20.95 100 4111H3 20.95 4111H22 27.30 100 4111H3 27.30 4111H32 31.85 200 4111H4 36.40 4111H23 41.00 200 4111H4 42.80 4111H33 52.80 400 4111H3 68.25 4111H24 91.00 400 4111H35 100.00 4111H34 100.20	Big Wall One Piece for Standardized Switches   330 \$ .80 \$
Non-Fusible 250DC or 500-600 AC Amps 2 Pole 3 Pole Amps 2 Pole 3 Pole 30 4111H74\$ 9.55 4111H84\$11.40 30-60 4111H74\$ 9.55 4111H84\$11.40 30-60 4111H75 13.65 4111H86 24.10  MOTOR STARTING SWITCHES	TYPE "A" SWITCHES Trumbull Single Throw, Quick Make & Break 230 Volts Fusible Amp 2 Pole AC-DC 3 Pole AC-DC 30
Manual Operated T-V Series Description Amps Volts 2 Pole 3 Pole 4 Pole 4151H1 Light Duty Motor Sw. 1/4HP	60
or Less. 30 115 \$ 1.65	Trumbull "SNUF-ARC" TYPE  Fusible 2P. 230-575 Amp AC & DC AC Only 30
SMALL ENTRANCE SWITCHES   Trumbull Electric Closed or Open Ends   Numbers   Amps. Volts   Fusing   2 Polt   5790 EW Porc. Base   30   125   For 1 Plug Fuse   1.85   \$3.45   5991 - 5992 Porc. Base   30   125   Plug Fuse   1.85   2.40   13640 - 1364 Kappa   30   250   No Fuse-Slate Base   2.75   4.10   13642-43 & 13743 Kappa   30   250   For Enclosed Fuses   2.75   4.35   13221-13321 Quick Break   30   250   For Enclosed Fuses   2.75   4.35   325   3321 Quick Break   30   250   For Enclosed Fuses   3.55   5.56   325   325   3321 Quick Break   30   250   For Enclosed Fuses   3.55   5.56   325   325   3321   3321 Quick Break   30   250   For Enclosed Fuses   3.55   5.56   325	*230 V. AC. no "Snuf Are"  TYPE "C" SWITCHES  Trumbull Single Throw, Quick Make & Break  230 V. Fusible 230 V. No Fuse Amp 2 Pole AC-DC 3 Pole AC Only 2 Pole AC-DC 3 Pole AC 30
STANDARDIZED MAIN ENTRANCE SWITCHES  Trumbull Electric Single Phase or DC Solid End Plate  16361 to 16368	100
STANDARDIZED METER SERVICE SWITCHES Trumbull Electric For Meter Testing Open End	100
Without End Walls  16300 to 16309 30 125-250 For Plug Fuses \$ 2.95 \$ 3.75 16315 * 16324 30 * Enclosed Fuses 3.35 4.10 16330 * 16338 60 * * Enclosed Fuses 8.45 8.90 16341 * 16348 100 * * * * * 15.05 15.95	ALL 30 AMP. PORCELAIN BASE  2 Pole  "Midget"—S. N.—1 Blade—1 Fuse—#62612 & 62613 \$1.65  "Type 00" Fusible—125-250 V.—Plug Fuses. 60969 1.65 #60961 \$3.00  2 S. N. — 4 4 60091 1.65 62328 2.70  4 S. N. 3 Blades 4
ACCESSIBLE FUSE METER SWITCHES Trumbull Electric With Test Blades With and Without End Walls 18111	-S. N. 3 Blades - 60962 3.00  -Not Fusible - 2 Blades - 250 Volt. 60990 2.55 62352 2.70  - 3 - 250 62365 4.00  - 250 62363 4.00  - 50 62361 3.20  - 50 62361 3.20  - 50 62361 3.20  - 60062 3.00  - 60
18211-18311. 30 125 Plug Fuses 4.05 \$4.55 18121 30 125-250 I Enclosed Fuse 3.95 18221-18321. 30 Enclosed Fuse 4.90 4.90 18122-222-322 60 Enclosed Fuse 5.50 16.75 18123-2323-323 100 2 24.65 26.40	Blades
Without Test Biades   1931-1931   30   125   For 1 Plug Fuse   3.35   1931-1931   30   125-250   Plug Fuse   3.70   \$4.05   19121   30   2   1 Enclosed Fuse   3.95   19221-1932   30   2   Enclosed Fuse   4.65   4.65   19122-222-322   60   2   2   19122-223-323   100   2   2   2   3.35   24.65   19123-223-323   100   2   2   2   2   2   2   2   2   2	TYPE C METER ENTRANCE Westinghouse "WK-62" Quick Break  2 Pole Fusible 3 Pole Fusible 4 Pole Fusible 60 Amp.—230 Volts 62304 \$ 9.15 62305 \$10.90 62307 \$13.60 100 " —230 "
SEALED FUSE METER SWITCHES Trumbull Electric With Test Blades With and Without End Walls	SOLID NEUTRAL FUSIBLE  2 Blades—2 Fuses 3 Blades—2 Fuses 60 Amp.—3 Poles
15827	100
128123-223-323   100   22.00   23.75	One & Two Circuit   Four Circuit   Four Circuit   57924   \$3.70   All 30 Amp.   57925   \$5.00   57926   4.05   125 Volt For   57499   4.60   57928-31   3.60   Plug Fuses   57928   3.60
125	57498 5.25 57500 5.25  STANDARDIZED METER SWITCHES Westinghouse "WK-54" Without End Walls
UNIVERSAL METER SERVICE SWITCHES Trumbull Electric Without End Walls  4971-123. 30 125 For 1 Plug Fuse. \$3.75  972-123. 30 125 For 1 Plug Fuse. 4.70  973-333. 30 125 For 2 Plug " Solid Neu	Dead Fuse Type   2   Live Fuse Type   2   Pole   3
POLYPHASE ENTRANCE & METER SWITCHES Trumbuli Electric 30 Amp. 60 Amp.	METER SERVICE AND ENTRANCE SWITCHES ACCESSIBLE FUSE TYPE
Series Nos. Style 3 Wire 4 Wire 3 Wire 4 Wire 16379  Entrance—"DO-ALL" \$ 4.70  15321-15623 Acc. Fuse—Test Conn. 11.60 \$15.60 \$21.10 \$37.00  17321-17623 Acc. Fuse without Test Conn. 10.95 12.80 19.40 22.00	Westinghouse "WK-65"  With Test Facilities Without Test Facilities Pused 2 Pole 3 Pole 2 Pole 3 Pole
Series Nos. Style 3 Wire 4 Wire 15321-15623 Acc. Fuse—Test Conn	30 Enclosed 65055 3.90 65063 3.90
2,	"

Amps. 2 Pole 3 Pole 2 Pole 3 Pole 2 Pole 3 Pole 4 Pole 3 Pole 4 Pole 3 Pole 4 Pole 3 Pole 5 Pole 3 Pole 4 Pole 3 Pole 5 Pole 3 Pole 4 Pole 3 Pole 4 Pole 3 Pole 5 Pole 3 Pole 4 Pole 3 Pole 5 Pole 3 Pole 4 Pole 3 Pole 5 Pole 3 Pole 5 Pole 3 Pole 5 Pole 3 Pole 5 Pole 3 Pole 4 Pole 3 Pole 5 Pole 5 Pole 3 Pole 5 P	Price 8.6.6 12.77 26.33 43.5 86.66 86.66 87.6 88.11 13.66 20.99 38.11 63.5 5 VAC sible Pole or Price 8 10.96 5 18.11 65.5 18.11
30 Amp. 69029—3 Pole—230 Volt AC—Less End Wall	Price 8.6.6 12.77 26.33 43.5 86.66 86.66 87.72 88.11 13.66 20.99 38.11 13.66 20.99 38.10 90 50 81 15 15 15 15 15 15 15 15 15 15 15 15 15
Westinghouse "WK-65"—Accessible Fuses   30 Amp. Lase End Walls.   Meter Treat 3Phase & WS.N.   Non-Meter Test 30 Amp. Lase End Walls.   Meter Test 3Phase & WS.N.   Non-Meter Test 30 Amp. Lase End Walls.   Meter Test 30 Amp.   05101   39.20   05141   30.50   65100   31.50   05141   30.50   65100   31.50   05141   30.50   65100   31.50   05141   30.50   65100   31.50   05141   30.50   65100   31.50   05141   30.50   65100   31.50   05141   30.50   05141	8 8.6 12.77 26.33 43.55 86.66 Price \$10.00 14.56 28.14 45.47 90.77 lle ts AC \$8.11 63.55 VAC sible Pole pole price \$10.99 5 18.11 63.55 18.15 Pole pole pole price \$10.99 5 18.11 63.55 18.11 63.55 18.11 63.55 18.11 63.55
Westinghouse   WK-65"	# Price \$10.00 14.56 28.11 45.44 90.77 le
Marter Trait   Section	Price \$10.00 14.56 28.11 45.44 90.76 \$8.11 13.66 20.96 38.16 63.55 \$VAC sible Pole por Price \$\$ \$10.96 5 18.11
METER TRIMS—END WALLS—TROUGHS   For Meter Switches   Go Amp. 60 & 100 Amp. 60 Amp. 60 & 100 Amp. 60	Price \$10.00 14.56 28.11 45.44 90.76 le ts AC \$8.11 13.66 20.91 38.16 63.56 VAC sible Pole per Price \$3 \$10.96 5 18.11
METER TRIMS—END WALLS—TROUGHS   For Meter Switches   For Meter Switches   Switching Neutral   Switching	\$10.00 14.56 28.11 45.44 90.77  le ts AC \$8.11 13.66 20.99 38.11 63.51  5 VAC sible Pole per Prices \$10.99 5 18.11
For Meter Switches a Piece Meter Trims	28. 14 45. 44 90. 71  le s AC \$ 8. 11 13. 64 20. 94 38. 14 63. 55  5 VAC sible Pole per Price 8 \$10. 96 5 18. 11
ne Piece Meter Trims	90.76 le \$ 8.11 13.66 20.99 38.16 63.56  5 VAC sible Pole pole por Price 3 \$10.99
See   Complete   Com	\$ 8.11 13.66 20.96 38.16 63.56 <b>5 VAC</b> <b>sible</b> Pole per Price 3 <b>\$1</b> 0.96 5 18.18
**TYPE A** INDUSTRIAL SWITCHES  Westinghouse "WK-66"—Quick Make & Break 250 V. D.C—230 V. A.C—Fusible 600 V. D.C—575 V. A.C—Fusible 30 #66100 \$10.90 #66101 \$12.70 #66020 \$16.35 #66021 \$19.95 60 66103 \$13.60 66104 \$18.15 66023 \$17.25 66024 \$20.90 00 66106 \$20.90 66107 \$7.25 66026 \$27.25 66027 \$17.55 00 66100 \$36.30 66110 \$40.85 66029 \$42.65 66030 \$52.65  250 V. & & & & & & & & & & & & & & & & & &	\$ 8.11 13.66 20.96 38.16 63.56 <b>5 VAC</b> <b>sible</b> Pole pole 18.11
### Westinghouse "WK-66" — Quick Make & Break  250 V. DC—230 V. AC—Fusible 600 V. DC—575 V. AC—Fusible 30 #66100 \$10.90 #66101 \$12.70 #66020 \$16.35 #66021 \$19.95  66 66103 \$13.60 66104 \$18.15 66022 \$17.25 66022 \$19.95  100 66106 \$0.90 66107 \$27.25 66022 \$17.25 66022 \$10.95  100 66106 \$0.90 66107 \$27.25 66022 \$17.25 66022 \$10.95  100 66107 \$0.00 \$0.00 \$10.90	20.96 38.16 63.56 25 VAC sible Pole ber Price 3 \$10.96 18.16
Westinghouse "WK-66" — Quick Make & Break   250 V. DC—230 V. AC—Fusible   3 Pole   4 Pole   3 Pole   3 Pole   3 Pole   3 Pole   4 Pole	75 VAC sible Pole per Price 3 \$10.96
250 V. DC—230 V. AC—Fusible 3 Pole 3 Pole 3 Pole 66 66 103 13.60 66104 18.15 66022 17.25 66024 20.90 06106 20.90 66107 27.25 66022 27.25 66023 71.75 66020 52.65 66109 36.30 66110 40.85 66029 42.65 66030 52.65 66109 36.30 66110 40.85 66029 42.65 66030 52.65 66109 36.30 66110 40.85 66029 42.65 66030 52.65 66109 36.30 66110 40.85 66029 42.65 66030 52.65 66100 40.85 66029 42.65 66030 52.65 66100 40.85 66029 42.65 66030 52.65 66100 40.85 66029 42.65 66030 52.65 66100 40.85 66029 42.65 66030 52.65 66100 40.85 66029 42.65 66030 52.65 66100 40.85 66029 42.65 66030 52.65 66100 40.85 66029 42.65 66030 52.65 66100 40.85 66029 42.65 66030 52.65 66100 40.85 66029 42.65 66030 52.65 66100 40.85 66029 42.65 66030 52.65 6	Pole Pole per Price 3 \$10.96
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**TYPE C'* INDUSTRIAL SWITCHES  Westinghouse "WK-97" — Quick Make & Break 250 V. DC—230 V.AC-Fusible mps. 2 Pole 3 Pole 3 Pole 4 Pole 30 597100 \$ 5.45 597101 \$ 6.80 597151 \$ 10.90 62152 \$ 18.15 00 597106 12.70 597107 15.45 597157 21.80 597158 36.30 0 597109 19.95 597110 26.30 597160 38.10 62161 51.75 250 V. DC. & 230 V. AC-Non-Fus. 30 597010 \$ 5.00 597011 \$ 6.35 597054 \$ 10.90 597055 18.15 06 62013 8.15 597014 8.60 597054 10.90 597055 18.15 06 62016 10.90 597017 12.25 597057 17.25 597058 27.25 06 62019 19.05 597020 22.70 597060 29.05 597061 46.65  **Meter Service and Entrance Switches**  125-250 Volts  **Without End Wall No. 909103	mp\$.8
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Apple   3   7   1   2   7	8
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561-71-31 100 250 21.00 22.85 125 Volt— 2 Pole—One Blade—#92211& T-82211. 125 Volt—3 Pole—2 Pole—One Blade—#92211& T-82211. 125 Volt—3 Pole—3 P	8.2
Meter Service Test Type Entrance Non Test 125-250 volts—3 role—2 Blades—Solid Redural #93511	7.2
Meter Service Test Type	5.4
A Plug. 9343 \$ 3.55 8343 \$ 3.30 250 -2 -1 wo -2 ruse Connector 90221 844 \$ 3.30 250 -2 -1 wo -2 ruse Connector 90221 250 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 -3 -1 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo -3 wo -2 ruse Connector 90221 250 -3 wo	
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HORE CHITCHES Meet Delvice Switches	9.1
No. 971123 —Without End Walls\$3.75 "TYPE C" NON-INTERLOCKING	
Description, 973333 Quick Make & Break	
250 Volta DC—230 Volta AC 575 Volta AC	rna 445**
Noark Doali Without End Plate 30 A. Porc. Base. 502215 \$ 3.20 503215 \$ 5.15 Equipped with	ype "C'
mas Fused For Numbers Price Numbers Price   30 A Siste Rate 50221 5 40 NUMbers 10 M Mil	C Pole
0A * 921226 8.40 925336 8.90 200 A. * * .50224 20.00 50324 26.30 50354 38.10 504	C Pole Are
00A • 921221 14.95 925331 15.85 400 A. • • .50225 49.00 50325 67.15	C Pole Arc 151 \$18.1 152 20.0 153 36.3 154 51.7

Switches	Switches
TYPE "C" NON-INTERLOCKING—Continued Single Throw Not Fusible Type "C"	BRANCH CIRCUIT ENTRANCE SWITCHES Columbia
Solid Neutral Blades Omitted   3 Pole 2 Blades   4 Pole 3 Blades   5 Pole 4 Blades   4 Pole 3 Blades   5 Pole 4 Blades   4 Pole 3 Blades   5 Pole 4 Blades   5 Pole 4 Blades   6 Pole 3 Blades   5 Pole 4 Blades   6 Pole 3 Blades   6 Pole 4 Blades	Series   Circuit   Circu
30 A. 2 Pole—250 Volt.     53215 \$ 3.20 533215 \$ 4.00 534215 \$ 5.00       30-60 A. DC and 230 Volts.     53222 \$ 8.15 53322 \$ 8.65 53422 13.60       100 A. AC 3 & 4 Pole.     53223 10.90 53323 12.25 53423 20.90       220 A. 230 Volts.     53224 19.00 53324 22.70 53424 38.10       400 A. AC Only     53225 36.30 53325 47.20 53425 63.50	3 Pole
30 AMP. SERVICE ENTRANCE SWITCHES Buildog  2 Pole—125 Volt—Fusible—For Plug Fuses No. 100211 S & P \$1.65 2 " 125 " " Quick Make & Break	Amps 2 Pole 3 Pole 250 Volts 30A C7001 \$ 9.30 C7002 \$11.30 Fusible 60A C7007 18.85 C7008 23.65 & 20.04 Break 200A C7010 27.95 C7011 34.65
2.75 2.76 2.76 2.76 2.76 2.76 2.76 2.76 2.76	Series 70 Type A Fusible   Amps   2 Pole   Number   Price   Number   Number   Price   Number   Price   Number   Price   Number   Price   Number   Price   P
"TYPE A" Buildog Single Throw Quick Make and Break	Series 71-500 Volts Fusible Amps 2 Pole 3 Pole
2 Pole 3 Pole No. Price No. Price No.	Number   Price   Numb
200 *	Series 73-500 Volts Unfused Amps 2 Pole 3 Pole
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Number   Price   Number   Price   Number   Price   Storage   Sto
400 °	Series 72-600 Volte Fusible Amps 2 Pole 3 Pole
30 Amp. 230 Volts only. 30-60 Amp. 13222 \$11.80 13221 \$11.35 13421 \$16.35 206 Amp. 13223 \$11.80 13352 15.90 13452 21.80 100 2 13223 19.95 13353 24.05 13453 31.75 200 2 13224 25.40 13354 34.50 13454 46.30 400 2 13225 54.45 13355 82.50 13455 107.25	Number Price Number Price Quick Make 60A 7201 \$14.60 7202 \$16.00 Quick Make 60A 7204 14.60 7205 16.00 & Break 100A 7207 24.10 7208 27.11 42.55
Not Fusible	Series 74-600 Volts Unfused Amps 3 Pole 3 Pole
30-00 Amp 13292 \$12.70 100 " 13263 20.40 200 " 13264 27.65 400 " 13265 66.25	Number   Price   Number   Price   Number   Price   October   Price   Number   Price   October   Price   October
COMPENSATOR SWITCHES Buildot Ouick Make & Break Fusible	Series 20-250 Volte Fusible Amps 2 Pole 8 Pole
Amps. 230 Volt AC 3 Pole 4 Pole 50 A. 30322 17.45 30422 26.30 10 A. 30323 28.15 30423 47.20	Number   Price   Number   Price   Number   Price   Only   60A   2022   85.10   2023   86.85   2026   7.96   250   Volts   100A   2025   6.85   2026   7.96   250   Volts   200A   2021   19.10   2022   23.85   2026   23.35   2026   23.35   2026   23.35   2026   23.35   2026   23.35   2026   23.35   2026   23.35   23.
200 A, 30324 47 90 30424 65 35 400 A. 30325 76 25 30425 118 80	Series 23-250-500 Volts Uniused Amps 2 Pole 3 Pole Number Price Number Price
Amps. 575 Volts AC Arc Chokers 3 Pole \$18.25 60 A. 30352 19.25 100 A. 30353 29 95	Quick Break         30A         2322         \$ 4.75         2323         \$ 6.5           Only         60A         2325         8.95         2326         9.5           250 Volts         100A         2328         11.35         2329         12.5           200A         2331         19.10         2332         23.40
200 A. 30354 50.85 400 A. 30355 81.70	MOTOR STARTING SWITCHES
MOTOR STARTERS	Columbia, 250 Volts  3 Pole 3 Pole
Buildog  3 Pole 30 Amp.—Type A—230 Volts AC. 40321 \$16.35 40421 \$22.70 60 230 40322 22.70 40422 31.75 30 4 40841 22.70 40441 31.75	20 Amp. Motor Start Switch.   0001   \$12.50   6002   \$16.70   6004   13.10   6005   17.20   6005
NOTE: For Bulldog Switches not listed deduct 10% from Bulldog Lists.	Wadsworth Switches
SMALL ENTRANCE SWITCHES	Single Phase and D. C. MAIN ENTRANCE SWITCHES Accessible Fuse
Columbia, 36 Amp.  Description Single Fused Single Blade-125 Volt-Plug Fused Double "Double "125" " 3900 1.68 3930 1.90 3 2 2 2.35	Number         Amps.         Volts         Poles         Blades         Fuses         Neutral         Price           1450-1250         30         125         2         1         Plug         Solid         \$3.5           1402-1202         30         125         2         2         2         None         3.9           1403-1203         30         125-250         3         2         2         2         Solid         4.2           2250         30         250         2         2         2         None         4.8           2202         30         250         2         2         2         None         4.8           300         128-96         3         2         2         Solid         4.8
250 422 2.50  Description 3 Pole Single Fused-Single Blade-125 Volt-Plug Fused Double Double 4 125 4 4 1931-2 \$2.15	1800 60 125 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
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M	AIN E		E SWIT	CHES-C	ontinued		ENTRANCE SWITCHES
Single Phase and D. C. Number 2230 1830 1930 4630 4830	Amps. 30 60 100 200 400	Volts 250 250 250 250 250 250	Poles Bl.	ides Fuses 3 3 NEC 3 3 5 3 3 6 3 3 7 3 3 8	Neutral	ible Fuses Price \$10.40 19.10 28.70 44.50 101.00	30 Amp. Number 630 125 1 Blade—1 Plug Fuse S. N. 2 Pole 3 Pol. 231-230 125-250 2 "-2" 1.70 641-2-6 125 For 1 HP—250 V.—AC & DC Motors 1.80 230 3 3 Blades 3 Cartridge Fuses S. N. 2.56 830 125-250 2 " S. N. 2.56 831 125-250 2 " 2 Plug Sealed Fuses S. N. 2.26
Single Phase and D. C.	N	IETER S	ERVICE	SWITCH		1 1	Accessible Main Fuses With Branches Combined Without End Walls
1451 1412-1212 1423-1223 2251 2212-2223	30 30 30 30 30	125 125 125-250 125 125 or 250	2 3 2 2 & 3	1 1 Plug 2 2 2 2 2 1 1 1 NEC	Solid None Solid	\$ 3.80 4.25 4.75 4.15 5.05	780-782 125-250 2 Plug Fuses 2-2 Wire Branches
1851 1812-1842 1843	60 60	125 125 or 250 125-250	2 2 3	1 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Solid None	14.75	ACCESSIBLE MAIN FUSE TYPE AA  Meter Test Type Not-Meter  Not-Meter
1951 1912-1942	100 100	125 125 125 or 250	2	1 1 1	Solid None	16.50 24.35 24.35	Amps. Poles Fused for Neutral No. Price No. Price
1943 4643 4843	100 200 400	125-250 125-250 125-250	3	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Solid	26.10 51.75 109.15	30 2 1 Plug Fused 755 \$3.25 754 \$3.05 30 2 1 Cart. 738 4.20 740 3.60 30 2 2 Plug 4 748 3.70 752 3.35 30 2 2 Cart. 737 4.50 757 4.25
2234 1834	30 60	250 250	3 3	3 3 NEC	None	\$11.25 20.85	30 3 2 Plug Solid 756 4.20 753 3.70 30 3 2 Cart, 742 4.45 758 4.25 20 2 1 Plug Fused 776 3.25 774 3.55
1934 4634	100 200	250 250	3	3 3 3	:	30.45 60.65	230 3 2 Plug Solid 775 4.20 779 3.70 230 3 2 Cart. 777 4.45 778 4.25
4834	400	250 CHANNE		ING TY		129 . 35 Service &	60 2 1 Cart. Fused 766 14.20 773 15.05 60 2 2 Cart. 764 15.05 762 14.20 60 3 2 Cart. Solid 765 15.95 763 15.05
All 30 Amp.	D. 1		Acces.	Fuses	Main No Test	Entrance	100 2 2 Cart. Fused 709 23.85 708 22.10 100 2 2 Cart. * 718 23.85 716 23.00
Volts Poles 125 2 125-250 3	Blades 1 2	1 Plug S	eutral Nu olid 14	mber Price 51T \$4.2 23T 5.2	5 1450T	Price \$ 4.05 4.55	100 3 2 Cart. Solid 719 25.60 717 23.85 x—Made with cover to permit sealing fuses independent of main cover.
125 2 125 2	2	1 NEC S	lone 14	12T 4.7 51T 4.5	0 1402T 5 2250T	4.35	POLYPHASE ENTRANCE & SERVICE With End Wall
250 2 125-250 3	2 2	2 - 5	olid 22	12T 5.8 23T 5.8	5 2203T	5.25 5.25	Amps. Nos. Description 3 Wire 4 Wir 30 790-2 Three Legs Fused
Single Phase and D. C.	, A			SWITCH		ed Fuses	100 710-12 All 3 Pole 3 Phase
Number 162	Amps.	250	2	Blades Fuses 2 2 NE	Neutral None	9.15	200 720-22
161 112 111	100 100	125-250 250 125-250	3 2 3	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Solid None Solid	9.55 15.65 16.50	60 767-8 Four Wire Solid Neutral
	RVICI	E FUSES	DEAD V	VITH SWI	TCH OPE	N	200 721-23
238 X360	30 30 30	125 125 125	2 2 2	1 1 Plus	Solid	\$ 2.65 4.00 3.45	(II always 1 Oton douding 4 Coultabas)
X362 272	30	125 125	2 2	1 1 4	None	4.45	Number   Pole   Fuse   Neutral   Branches & Fusing   Price   235B   2   Single   4-2-"   2 "   4.3
271-292 2351 2312	30 30 30	125-250 125	3 2 2	2 2 ° 1 1 NE		4.30	237 3 Two Solid 1-3- " 2 " 3.7
2323 2051	30 60	250 250 125	2	2 2 : 2 2 : 1 1 :	None Solid	4.35 4.55 12.60	237 3 " Solid 2-2- " 2 " 3.7 238 3 " Solid 4-2- " 4 " 4.8
2042 2043	60 60	125 or 250 125-250	3	2 2 4	None Solid	13.50 14.35	METER SERVICE SWITCHES
2151 2142 2143	100 100 100	125 125 or 250 125-250	2 2 3	1 1 ° 2 ° 2 ° 2 ° 2 ° 2 ° 2 ° 2 ° 2 ° 2	Solid None Solid	21.75 21.75 23.45	Sealed Fuses Fuses & Blades Dead  Sealed Fuses Without End Walls
4743 4943	200 400	125-250 125-250	3	2 2 1	None	44.45 101.00	Amp. Volts Description No. Price No. Price
2334	30	250	POLYPH.	ASE 3 3 NE		\$ 9.85	30 125 For Plug Fuses 232 \$ 2.20 233 \$ 3.3 60 250 For Cart. Fuses 364 12.85 365 13.7
2034 2134	100	250 250	3	3 3 4		17.40 26.95	60 250 For Cart. Fuses 368 12.75 Fuses Alive 30 125 For Plug Fuses 330-1 \$ 2.65 333 \$ 3.3
4734 4934	200 400	250 250	3 3	3 3 4	. TEG	49.75 113.00	30 250 For Cart, Fuses 130 2.65 133 3.5 60 250 " " " 360 8.45 361-3 8.5
Single Phase and D. C. 172	60	250	2	E SWITCE 2 2 NE		\$ 9.15	100 250 " " 310 15.05 313-4 15.6 SEALABLE MAIN FUSES
171 102	60 100	125-250 250	3 2	2 2 2	Solid None	9.30 15.65	Polyphase—3 Wire Without End Wa
110	100	125-250	POLYPH		Solid	16.50	30 Amp. 60 Amp. 100 Amp. 3 Pole-3 Blades-For Cart. Fuses 250V. 332 \$11.10 362 \$16.80 311 \$26.6
2330 2030 2130	30 60 100	250 250 250	3 3	3 3 NE 3 3 ° 3 3 °	C None	\$ 9.15 15.60 25.15	TYPE C-SWITCHES  Quick Break
	_			PE SWITC			Description Amps. All Cart. Fuse 2 Pole 3 Pole 4 Pole
250 Volts Amps.	Poles	Blades	Fuses	cces. Fuses	Quick Mal Sealed Fuse Price Numb	ke & Break s er Price	No. Price No. Pr
30 30	3	3	3	9532 8 9533 1	13.65 8532 5.50 8533	\$ 8.45 9.75	60 Solid Neutral 125-250 661 6.60 663 7.45 667 9.0
60	3 2	3 2	3 2	9562 1 9563 1	4.65 8562 8.55 8563	8.90 10.20	60 61 10.50 613 12.80 610 19.1
100	3	3	3	9513 2	5.00 8513 8.80 8513	3 15.55	
30 Amp. 3	Pole So				WITCHES		200 Solid Neutral 125-250 625 19.20
60 ° 3		4				20.40	
EXT	RA E	ND WALI	S—SHU Wadsw		TRIMS—E	TC. ock- Meter	End Wall. Amp. Amp. Amp. \$30 \$.65 \$1.
_			Flat	Type of Trim Extended	Shutter Shu	t& Shut-	Shutter
For 30 An	250	Volt Switche	.50 .65	\$ .50 .65	\$ .30 \$.30 .50	30 \$.17 35	Trough Cover & Adapting Slide
# 60 # # 100 #	250 250	" 3 "	.75 .82	.83 .90 1.00	.65 .75 .82	50	. 6"
100	250 250	. 3 .	1.00	1.10	1.00	45 50 50	4 9"
- 380 "	250	- 8 -	1.10	1.25	1.10	55	
78							Electrical Contracting, January, 19.

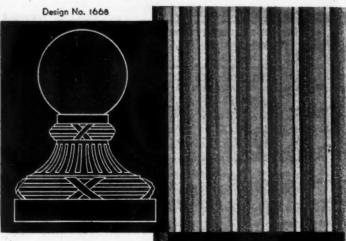
Diamond E Switches	MACHINE SCREWS—Concluded Round or Flat Head
SMALL ENTRANCE SWITCHES, 30 AMPS.	Price per Dozen  10/24 x 1  10/24 x 14  10/24 x 14  10/24 x 14  10/24 x 14  10/24 x 15  10/24 x 15  10/24 x 16  10
ALL-N-ONE SWITCHES	NOTE-For Machine Screws with Fillister Head add 25% to above prices.
Live Front Double Fuse Dead Front Single Fuse No. Circuits Price No. Circuits Price A-2 2 \$3.45 AD-3 \$5.40 AD-3 AD-5 5 6.75 A-7 7 6.60 AD-6 6 7.95 AD-8 8 9.30 AD-10 10 11.25	LAG SCREWS Square Heads or Coac's Screws Price Each
RANGE & WATER HEATER SWITCHES  60 Amp.—125 Volts  No. 501 No. 502 No. 503 No. 504 No. 505 No. 506 No. 507 13. 50 \$23.60 \$26.75 \$20.25 \$8.90 \$13.90	Length 2 3 3.03 8.04 8.04 8.04 8.04 8.04 8.04 8.04 8.04
MOTOR STARTING SWITCHES  MS-1 30 Amp. 3 Pole 220 Volta Quick Make & Break Toggle	STRAPS—CLIPS OR CLAMPS For Pipe Price Each
SAFE LINE SERVICE SWITCHES  No. 904 Single Pole 4 Circuits with Transformer. \$7.85  "" without Transformer. 6.60	Without Screws 54" 14" 34" 1" 14" Galvanized Straps, 2 Hole
INDUSTRIAL TYPE Quick Break—Single Throw—Fused Bottom 250 Volts	Mall. Iron Clamps, 1 Hole
Amp.         No.         Price         No.         Price         No.         Price           30         3022         \$ 5.40         3032         \$ 6.75         3042         \$ 7.90           60         6022         \$ 1.0         6032         9.00         6042         11.65           100         10022         11.65         10032         13.30         10042         24.10           200         20022         18.25         20032         24.10         20042         39.75           400         40022         44.85         40032         61.50         40042         87         20	Without Screws 114" 2" 244" 3" Galvanized Straps, 2 Hole
800 60022 78.00 60032 91.30 60042 131.10 500 Volts No. Price No. Price No. Price No. 9035 8.55 3045 \$12.45 60 6025 9.90 6035 10.80 6045 13.30 1003 15.80 10045 26.60 200 20025 26.60 20035 30.00 20045 43.20	SOLDER  40-80 50-50 Bar or Bar or Resin or Acid Ribbon Alumi- Wire Wire Core 30 70 Flux Per Pound. \$ .65 \$ .70 \$ .85 \$ .75 \$ .82.00
400         40025         68.00         40035         74.70         40045         116.20           600         60025         96.30         60035         103.00         60045         167.70	Per Ounce
600 Volts Amps 30 Amp. 60 Amp. 100 Amp. 200 Amp. Number 3026 6026 10026 20026	SOLDER PASTE  1 oz. 2 oz. 4 oz. Pound Pound
Price	Make Cans Tubes Cans Cans Cans Allen \$.25 \$.40 \$.50 \$.70 \$1.25
Single Throw—No Fuse   Double Throw—No Fuse	Buraley     .20     .30     .40     .60       Crescent     .25     .40     .65     1.0       G.E.     .25     .90     1.5       Highland     .40     .90     1.6       Nokorode     .25     .90     1.5       Star     .25     .40     .65     1.0
30 3 500 AC 3035N 8.10 3035DN 16,60 60 2 250-500 6025N 8.10 6025DN 13.15 60 3 250-500 6035N 8.55 6035DN 16,60	SOLDERING SALTS
100         2         250-500         10025 N         11.50         10025 DN         24.90           100         3         250-500         10035 N         11.25         10035 DN         30.70           200         2         250-500         20025 N         17.00         20035 DN         34.85           200         3         250-500         20035 N         20.75         20035 DN         50.60           400         2         250-500         40025 DN         49.80         40025 DN         99.60           400         3         250-500         40035 DN         58.00         40035 DN         132.80	Burnley   In cans each   54 Lb. 1 Lb
600 2 250-500 60025N 83.00 60025DN 141.00 600 3 250-500 60035N 99.60 60035DN 163.50	SOLDER STICKS Pric 8 2:
S-SUNDRIES	Samson
WOOD SCREWS Flat Head Price Price Price	Star
Per   Per   Doz.   Size   Size   Doz.   Size   Size   Doz.   Size   Si	FIXTURE STUDS   16   16   17   17   18   19   19   19   19   19   19   19
$1^n x 10 \dots 05  2^n x 10 \dots 08  3^n x 10 \dots 10$	STAPLES  Staples Insulated Nails Per Dozen
134 x8	TAPE
MACHINE SCREWS Round or Flat Head	FRICTION TAPE
Size         Price per Dozen           % x /         \$.05 \$.08           % x /         .05 .00           % x /         .05 .00           % x /         .05 .10           % x /         .05 .12           % x /         .05 .13           % x /         .05 .13           % x /         .06 .20	Per
10/24 x 36	G. E. "55 .30 .10 .05 .0

								_	_	-	-		_	1 entrato	raner e
	FRICTION											SWITC	HES		
		Pound 1	Per Half Pound	Ounce	Per 1 Ounce	Per Foot	A!I 20 Am	p. 115 V	.—15 Am	p. 230		A. C.	D. C		D. C. 30 Volt
Grimshaw Holdfast		1.00	1.00	.25	.15	.03	T or TC 1	Single	Pole Sing	gle Ti		15-230V \$40.00	115 V	X)	<b>347.50</b>
Holdtite U. S. I X L Illinois		.55	.40	.10	.05	.01	T TC2	Double	Sing			42.50 45.00	47.8 50.0	0	50.00 52.50
Johns Manville	Armature	1.75	.90	.10	.05	.01	T * TC 2		" Dou	ble		47.50	52.	50	55.00
: : :	Jomanco	1.00	.90 .85 .70	.15	.10	.02						SWITCH			
	No. 8 Now No. 5. No. 6 40.	.50	.30	.10	.05	.01			n es		Descrip	D. C. Single			Price
Leader		.70	.30	.10	.05	.01 .01 .02 .01		0 1	Clock	perat	ed, key wo	und 40 da	y clocks		\$52.00 56.00
Manson Magnet		1.25	.65	.10	.10	.02	201	2 1	Self wi		-	- 40 -	-		74.00
P & B		1.00	.30	.10	.08	.01	221 1	0 1							80.00 85.00
Service		.90	.85	.20	.10	.02	341 4	15 2				nding clock			105.00 110.00
Sticka		.50	.30	.10	.05	.01 .01 .01	401 10 431 20	00 2	Motor	opera	ted Oil Bre	ak self wir	ding do	che	190.00 250.00
Victor		. 55	. 25	.10	.05	.01	461 30	0 2				-			280.00
Vim Gray	DIN	BBER TAP	.60	. 15	.10	.02				ME S		ES OR		-	
Amazon Ru	abber	\$0.95	\$.50	8.15	\$.10	\$.04	Single Po	Descrip	np. 125 V 250 °	olt	Indoo #115H \$2	0.00 #215	Outdoor H \$27.5 H 32.5	5 wite	shboard
Alexali		1.20	.60	.15	.10	.04	Double Single	" Doub	le Throw		#130H 2 #166H 2	5.00 #230 5.00 #266	H 32.5	0 #030H	22.50 22.50
Brooklyn Clifton		.65 .65	.35	.10	.05	.03	#70000U	00 A-	Con	tactor	and Clock	Combinat	ion	D. I. D.C.	
Dutch Brand Eleco	4	.65	.35	.10	08	.03	#76102H	-100 "	p. & Pole	AC.	75.00 \$75	062H- 60 102H-100	Amp. 2	" DC.	125.00
G. E. Graybar Victor		.55	.30	.10	.05 .05 .05	.03 .03 .03 .04 .03		-	ZEN	ITH	TIME	SWITCH	IES		
Holdfast Imperial		1.00	.50	.15	.05	.04				10	20	30	60	100	200
Illinois Okonite		1.50	.80	.10	.05	.03	Model #11	10-8 D	ay	Amp. \$20.00		Amp. \$25.00	Amp.	Amp.	Amp.
Para Pittaburah	4	.75	.30	.10	.05	.03	Electric V	* -1	OC	*****	40.00	*****	******	******	*****
Relio U. S. Security		.50	.25	.10	.05	.03	Astronomi	ic Dial-	DC	79.00 84.00	0	******	*****	******	
U. S. Rubber	ber & Friction	.65	.35	.10	.05	.03	Remote C	on. Swh	-AC.			16.50 23.50	\$22.50 38.00	\$42.50 55.00	\$75.00 93.00
USCO Westingh	ouse	.90	.40	.15	.10	.03			TD	AN	CEOI	RMER	c		
	COUCH	TELEP	PHO	NES						_					
		IBULE T							BELL &	k TC		NSFOR!		25 tı	
No. 74A Swing	Cord Receiver Typ Arm Receiver Typ	C				37.30	Name	S	tyle	Watt	Secondary Volts	No. Cy	cle Price	No. 86	de Price
No. 74C Cordles	for telephones com	plete but do n	ot inclu	de for any	call but	30.75 ttons.		Steel	Clad Bell	25 25	Single Three	86 86T	\$ 1.25 1.55	86 86T	8 1.45 1.75
Add for buttons Add for Each Su	—Janitor Calling latter Calling Button	Buttons if fitt	ted		******	. \$.95		Porcel Out. I	ain Bell Box Bell	25 25	Single	87 86 E R	1.55	87 86ER	1.75
	SUITE	TELEPH	ONES				WARDS	Heavy		50 75	8-16-24	88 89	6.40	88 89	7.00
Series 2809 to 28 Number of Butt	tons 0	1	2		3	4		Tor	-	100	3 to 18	90 870	7.40 3.50	90 870	8.15
Price Ea. Surfac	e or Flush \$11.40		\$12.		3.60	\$14.60				75 100	3 to 24 2 to 30	871 872	5.85 8.75	871 872	7.00
Number	Braided Ty	HONE CA	Lea	d Covere	ed Type	"L"		Rell R	esidence		12 Volt	2332	1.00	192340	******
of Conductors	B-8	\$.14	I	mber L-8	8.	er Foot	G. E.	Box T	Duty	50	12 " 8-16-24	2488 2383	1.40	2490 2339	1.75
12 16	B-12 B-16	.1514	1	L-12 L-16		21 27		1104 7	Daty	100	10-20-30	2334	6.95	2340	11.20
21 25	B-21 B-25	.22	I	L-21 L-25		29 32	*********	Wizar		25	10 Volt	230-101	1.00	230-102	
31 37	B-31 B-37	.27		L-31 L-37		39 44		Tri-Vo	olt	25 25	10 Volt 6 to 18V	230-111 230-121	1.40	230-112 230-122	1.65
	TIME	SWIT	CHE	26				Porcel Little	Jeff Toy	50	534-13	230-131 535-101	1.40 3.65	535-102	
	LIMIE	SWII	CHE	20			FERSON	Midge		75 100	514-13 514-22 514-23 1-30	535-121 535-131	6.75	535-102 535-122 585-133	5.50 8.40
All AC or DC	E TIME SW	TCHES— ble. Pole — 1				en Cual-		Model	Toy Duty A	150 50	1-30 6 to 20	535-141 231-101	8.65 5.10	231-102	
On and Off Typ	es No. 35	\$45.00 N	o. E4 \$	47.50	No. E6	\$50.00		44	" B	75	6 to 20 6 to 24	231-111 231-171	7.70 8.90	231-112 231-172	10.30
Two Circuit Ty	ALL LAUTE.	2, B2, C2, E2	2. G2	125 Volt	\$45.00	Circuit			" E	250	8 to 24	231-141		231-142	26.40
	NERAL ELEC		ME S	WITCH	IES		B	lue Bell ri-Volt		10	8 Volt 6 to 16	6166 6163	1.00 1.40		*****
15 Amp.	YPE T-8C—Sgle. Indoor Service	role		***	37	020 11	PIT B	ox Type	C	10	6 to 16 8 Volt 8 Volt	7166	1.40		*****
Туре	Cat N	0		115 Pr	ice	230 V. Price	LARK "I	Black Be	II"-H. I	). 50 75	6-14-20 V 6-14-20 V 6-12-18-2	. 816- 50 . 816- 75	5.00	******	
T-8C3	34x979 to 98	0			23.00	\$23.00 24.00	661	Roy Ball	" in Box	100	6-12-18-2	916-100		******	*****
T-8C4	34x991 to 99	- Dble, Pole	******	2	22.00	23.00							******	••••••	
60 and 50 Cycle	20 A	mp. In or C	Jutdoor	Service	0.00	41.00		Mold.	3 Circuit	25	10 Volts 6 to 18V. 10 Volts 6 to 18V. 10 Volts	221 222	1.40		
40 and 25 d	10x637-40 10x641-44	******		4	4.00	41.00	RICH- ARDS	Steel S	B Circuit	25	6 to 18V.	225 226	1.25	235	
Cattle for Cutou	HARTFORI				2.00	1.00		Cov. T	y'e Sgle.C	ir.25	10 Volts 6 to 18V. 10 Volts 6 to 18V.	227 228	1.40	237	1.55
			10	20	35 Amp.	50 Amp.	** *****		in Clad	25	Single	200D1		201G1	\$2.10
Type B Double	Pole		36.00	\$39.00	\$42.00	\$50.00			in Clad	25	6-9-15 Single	203 D1	2.10	201G1 204G1 206SG 208SG	2.55
G Apt. H	ouble Pole Iall Light Control	D. P	38.00	42.00	47.00 60.00	52.00	CTAN	Steel				205S 207S	1.45	208SG	1.40
1	HOROLECTR	IC TIME	SWI	TCHES	3		STAN- DARD	neavy	Duty Por			209HD1 212EHD	7.75	210HE1 213EHE	7.20
60 Amp. D. P. I	Eight Day Time S Automatic Electric	Time Switch	Motor	and Box	*******	. 32.00		Steel C	lad "A" "B"	100	6-12-18 6-12-18-2	300A 4 302B	6.20 9.25	301 A 303 B	6.75 10.75
Automatic Elect	Motortric Time Motor	*********	******			. 12.00		:	w er Ein	300	6-12-18-2 6-12-18-2 6-12-18-2	4 304C 4 306E	17.50 21.45	307 E	20.65 25.75
	ELIANCE & F	LACINE S	WITC	HES					a «F»				28.90	309F	36.00
		10 Amp	. 20 /	Amp. 36 3.00	Amp. I	60 Amp.	STAN- LEY PATTER-	TB H	'vy Duty	50 75	8-16-24 8-16-24	501 751	4.25 6.40	502 752	
Reliance Type 1	0-20-30-50. 5 Triple Pole se Types A-B-C-D	28.00	30		12 00	\$36,00	PATTER-	TB H	vy Duty	100	8-16-24	1001	7 40	1009	8.15
Apartment House	se Types A-B-C-D	E-F-G 30.00	30				NOT	TE: Fo	r 220 Vol	t Trai	nsformers	1501 add 20% to	above p	rices.	.0.00
90											Flectrica	1 Contro	ction	Lauran	1031

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WIRES	Covered TELEPHONE WIRES
NEW CODE RUBBER COVERED WIRES	Inside & Outside Size Ins.  Description  Price Per Ft.
Special Price on No. 14 S.B. Wire Per Foot In tess than Coil Lots	#19 3/32 Inside 2 Cond Twisted Pr
Price Per Poot	18 7/64" Outside 2 " Sat. Brd. Bridle W
Fixture Wire Light	14 5/32" 2 4 4
Solid Single Braid	GALVANIZED TELEPHONE WIRE Size BWG No. 4 No. 6 No. 8 No. 10 No. 12 No. 14
Btranded Sgle. Braid	EBB Extra Best Per Pound \$.12 \$.12 \$.12 \$.12 \$.13 \$.14 B. B. Best Best "11 .11 .11 .11 .12 .13
Duplez Single Braid	Steel     "     .10     .10     .10     .10     .11     .12       Weight Per 1000 Feet     .153     .112     .74     49     .32     .19       Weight Per Mile     .11     .590     .390     .258     .170     .99
Other Sizes No. 12 Price Per Foot No. 10 No. 8 Nb. 6	WIRE, MAGNET Price Per Pound Plain Enamel- Enamel-
Solid Single Braid	Single Double Single Double Enamel- ed Single ed Double Size Cotton Cotton Silk Silk ed Cotton Cotton 8 8 8 .63 8 .67 8 .70
Stranded Sgle. Braid	10 .65 .6864 .69 .72 12 .67 .7265 .72 .76
Duplex Single Braid	14     .70     .74      .66     .74     .80       16     .72     .76     \$ 1.02     \$ 1.26     .68     .74     .82       18     .78     .83     1.11     1.40     .72     .81     .90       20     .83     .96     1.24     1.60     .74     .90     1.00       22     .93     1.04     1.38     1.65     .76     .96     1.10
LARGER SIZES DOUBLE BRAID STRANDED	1 24 1.00 1.22 1.46 1.83 .80 1.05 1.30
Price         Price           Size         Per Foot           No. 8 D. B.         \$.04           No. 0.         \$0.1	26 1.10 1.37 1.60 2.04 .83 1.24 1.50 28 1.28 1.70 2.00 2.44 .90 1.40 1.80 30 1.60 1.86 2.15 3.30 .95 1.76 2.40
No. 6 D. B	32     1.78     2.43     2.80     4.64     1.02     1.90     2.62       34     2.22     3.15     3.68     6.53     1.13     2.52     3.42       36     2.88     4.08     5.22     8.53     1.30     3.24     4.80       38     5.06     7.60     8.36     12.90     1.54     5.55
No. 2 D. B	NOTE: For odd sizes use half the increase of next larger size.
CIRCULAR MILL CABLE Price Price	For 14 lb. lots use one third of above prices. For one ounce lots use one tenth of above prices.
	Single Double Single Double Enamel-ed Single ed Double Silk ed Cotton Cotton Silk silk ed Cotton Cotton
400,000 C. M	8 \$3.60 \$4.00 \$3,35 \$4.00 \$4.20 10 2.40 2.40 2.00 2.40 2.45
800,000 C. M	12 1.50 1.60 1.36 1.60 1.60 14 1.30 1.25 1.28 1.55 1.57 16 .75 .80 \$0.90 \$1.00 .72 .75 .95
Additions to Code Wire for 25% (Intermediate Grade) and 30% Wire.  For Intermediate  Sizes  or 25% Wire  For 30% Wire	14     1.30     1.25      1.28     1.55     1.87       16     .75     .80     \$0.90     \$1.00     .72     .75     .95       18     .50     .55     .56     .65     .40     .52     .85       20     .36     .40     .80     .52     .32     .40     .62       22     .26     .32     .35     .36     .24     .33     .36
From No. 14 to No. 1	24 .20 .25 .25 .30 .16 .24 .30 26 .12 .14 .16 .20 .11 .14 .16
From 500,000 to 1,000,000 CM	30 .09 .10 .10 .12 .09 .10 .12 32 .09 .10 .10 .11 .09 .10 .11
Triple Braid	34 .09 .10 .10 .11 .09 .10 .11 36 .09 .10 .10 .11 .00 .10 .11 38 .09 .10 .10 .11 .00 .10 .11
No. 18 No. 16 No. 14 No. 12 No. 10 No. 8 No. 6 Per Pound Solid	40
Per Pound Solid	LEAD & RUBBER COVERED WIRE AND CABLE
EXTRAS—For slow burning W. P. Wire—Per Pound Extra \$.01 For Twisted Pair W. P. Wire—Per Pound Extra02	Single Conductor Two Conductor Solid Stranded Solid Stranded Solid Stranded No. 14 Price Per Foot \$.04 \$.05 \$.07 \$.08 \$.15 \$.18
For Double Braid W. P. Wire—Per Pound Extra	No. 10 " " " .07 .08 .12 .14 .20 .21 No. 8 " " " .09 .10 .15 .17 .23 .28
ANNUNCIATOR—TELEPHONE WIRE, ETC.	No. 6 " " " 12 .14 .19 .24 .36 .50 No. 4 " "
Description No. 18 No. 16 Solid Light 1/2 Per Foot	No. 2 " " "223768 No. 1 " " "275595
Fixture Stranded Light 14 Per Foot. \$.01 \$.0114 .0115 Wire Stranded Light 14 "0114 .0115011401140115	No. 2/0 " " "3875 1.20 No. 3/0 " " "4485 1.43
Annunciator Wire	
Single Per Pound \$ 60 \$ 58 \$ 56	350,000 C. M. "77 400,000 C. M. "85
Twisted or Duplex Per Pound	800,000 C. M. " 1.00 600,000 C. M. " 1.30 700,000 C. M. Cable 1.45
Office & Damp Proof Wire Single Per Pound	800,000 C. M. " 1,30 700,000 C. M. Cable 1,45 780,000 C. M. " 1,50 800,000 C. M. " 1,57 900,000 C. M. " 1,75 1,000,000 C. M. " 1,75
Per Foot01 .01½ .02 Twisted or Duplex Per Pound76 .71 .68	1,000,000 C. M. " 1.90 NOTE: Above prices are based on following quantities: No. 14 to No. 8 Less than 100 ft. No. 6 and larger less than 50 ft.
"Deltabeston" or aimilar	No. 14 to No. 8 Less than 100 ft. No. 6 and larger less than 50 ft.  PARKWAY CABLES
Single Stranded Blackor White Per Foot	Steel Taped Non-Metallic Size 2 Cond. 3 Cond. 2 Cond. 3 Cond.
	No. 14 and 6 8 25 8 46 8 19 8 22
Single Attificial Silk Per Foot	No 10 " "
Single Artificial Silk Per Foot	No. 10 " 4"
Duplex Glazed Cotton Per Foot	No. 10 " a

Electrical Contracting, January, 1931



### O HAVE GOOD LIGHTING YOU MUST HAVE GOOD FIXTURES

BRACKETS, NEWELS and STANDARDS produced by Union Metal are each designed to fill a particular lighting need, to provide the exact type of lighting required. At the same time, the fixtures present a pleasing appearance in harmony with the structure on which they are used.

The wide selection of distinctive designs makes available a type and size and style for every purpose.

The quarter century of experience behind Union Metal in the creation of outdoor lighting equipment has resulted in an enviable reputation for fixtures which combine beauty with years of trouble-free service.

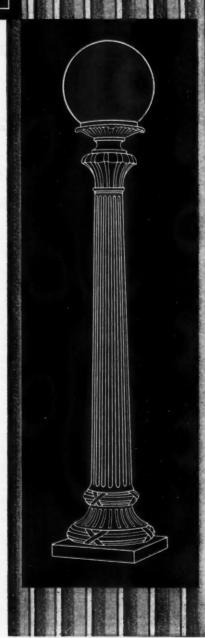
For complete information on stock or special designs in cast iron or bronze, address

THE UNION METAL MANUFACTURING CO.
GENERAL OFFICES AND FACTORY CANTON, OHIO
SALES OFFICES: New York, Chicago, Boston, Los Angeles
San Francisco, Seattle, Dallas, Atlanta

### UNION METAL

EXTERIOR LIGHTING FIXTURES

Design No. 739





AT SOUTHERN CALIFORNIA CHAPTER CONVENTION:—Shown above, left to right, are F. J. Connolly, executive secretary, southern chapter; Glenn Arbogast, Newbery Electric Corp., Los Angeles, president; Lou Wetzel, Kuster-Wetzel Electric Co., Long Beach, executive committeeman; C. A. Rowley, Pasadena, vice-chairman, and R. W. Abright, Abright Electric Co., Long Beach, former city electrician and chairman, entertainment committee, who attended the convention of the southern chapter, California Electragists, held at Long Beach.

(Continued from page 30) tractors and representatives of manufacturers of electrical equipment from all parts of the province were present at this meeting. One of the important discussions was the unanimous adoption of the Ontario apprenticeship act by the members.

#### Kansas Forms State Association

Approximately sixty electrical contractors gathered at Wichita on December 8 to form a Kansas State Electrical Contractors' Association. Rex Ramsay of Ramsay-King Electrical Co., Hutchinson, was elected president and C. R. Shrake of Topeka, secretary-treasurer.

The first important work of the new association is the formation of a new state Code which it is proposed to present to the legislature.

#### New Code for San Buena Ventura

An electrical code of the city of San Buena Ventura, Calif., has been adopted providing for the issuance of electrical permits, regulating the installation of wiring and creating the office of city electrical inspector.

The ordinance requires regular reinspection in all buildings with the exception of occupied residences. Adequacy is established in dwellings by allowing definite wattages for different types of outlets and limiting the wattage on the circuit. In some



#### Make an Extra Profit

mistake in regulation ho material lacking

On your wiring jobs by suggesting the need of an exhaust or ventilating fan. The world is waiting for better ventilation. Why not get your share of this big ready market?

A Line of

### **Exhaust Fans**

12 to 36 inches

Quiet, Powerful, Completely Dependable

Extremely sturdy

but light construction. Arms welded to supporting ring—that provides rigidity and protects against vibration. Blades designed for maximum efficiency. Dead air spots have been almost completely eliminated. Remember, too, that the heart of these exhaust fans is an Emerson Motor especially designed for fan service. These famous motors include the desirable features of cool operation, dust-resisting construction, sure-starting and wool-packed bearings that require only infrequent re-lubrication.

May we send Bulletin 3519-A containing full data?

THE EMERSON ELECTRIC MFG. COMPANY
2018 Washington Ave., Saint Louis
806 W. Washington Blvd., Chicago
155 Sixth Avenue, New York City

### EMERSON EXHAUST FANS

Made by the makers of Emerson 1/30 to 2 h. p. motors

### A Modern Fuse Box for the Modern Home

Four circuit, flush type Killark Residence Panel. Notice the screws which hold the trim are not visible when the door is closed.



Showing method of attaching Killark Residence Panels to the studding. Notice how cut lathing is supported in a channel slot and how plaster ground is fixed automatically. No bridging is required.



The Killark switch-type residence panel for use where it is necessary to have a separate switch for each circuit. This panel is furnished in the flush type only.

### KILLARK RESIDENCE PANELS

Designed by a contractor of eighteen years' experience, Killark Residence Panels embody a number of details and improvements that take the trouble out of residence panel installations. They appeal not only to the contractor, but to his customer, the home owner, as well. Their simplicity, perfect alignment and completely dead-front face make them the ideal fuse box for residence service.

#### Easy to Install

Perfect alignment is secured by the exclusive Killark mounting bracket that nails directly to the studding, automatically plumbing the panel and fixing the correct plaster ground. The Killark lath support firmly holds the unsupported end of the lathing in place. The Killark balancing and adjusting device permits quick adjustment of the block to meet any irregularities of the finished plaster.



The Killark surface-type residence panel for use on unplastered walls and on the plastered walls of finished buildings. This cut shows a four circuit panel, finished in black enamel.

Write for price sheets and details

Killark Electric Manufacturing Co. 3940 Easton Ave. St. Louis, Mo.

rooms having an area more than 200 sq. ft., the one watt per sq. ft. rule is applied. A minimum of 2 watts per sq. ft. is required in store display rooms, salesrooms, offices, workrooms, etc.

Incorporated in the code are some very useful tables including: The number of wires allowed in various types of boxes; demand factors for space heaters; amperes for one k.w. at various power factors and voltages; the weakening of joists by slotting and boring; conduit sizes for lead covered cable, and convertible wire and conduit tables.

#### 7-Hour Day for Tacoma Wiremen

The Tacoma (Wash.) Electrical Contractors & Dealers Association, comprising twenty firms, have adopted a seven-hour day in order to give more work to electrical workers, and relieve the unemployment situation. This change from the eight-hour day went into effect on November 17.

#### Vancouver Adopts Resale Price Book

The Vancouver Electric Association has adopted a suggested resale price book completely covering all of the material and appliances handled by its members. The book, which is in loose-leaf form, was compiled by J. C. Reston of the Reston Electric Co., Vancouver, B. C. It gives both a suggested resale price and also



INDUSTRIAL SPECIALIST: — Edward R. Hamilton, Wilmington, Del., does all plant work for the local gas company, services a large chain of gas stations and other work of this class. In addition to this he recently had a booth for the appliances in the household exhibit held here.



### First EXHAUSTIVE RESEARCH

by General Electric scientists and engineers



### Then EFFICIENT **PRODUCTION**

in General Electric and associated factories

NOW ECONOMICAL

# DISTRIBUTION

of a complete line of electric apparatus and supplies, from more than 80 wholesale warehouses, to every community in the United States.



GENERAL & ELECTRIC SUPPLY CORPORATION





# Better 'Phones

for

RESIDENCES
OFFICES
FACTORIES
SCHOOLS
APARTMENTS
PUBLIC BUILDINGS

The Couch line of Intercom Phones includes wall sets, flush and surface mounted, with or without Handfones. Desk sets are made as illustrated or with cradle and Handfone. A wide variety of Intercom Phones are listed in Bulletin No. 90. Have you got your copy?



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DENVER: 1715 California St. NEW YORK:

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DALLAS: 2205 Leonard St.

TAMPA: 5505 Central Ave.

INDIANAPOLIS: 202 Indiana Terminal Warehouse CHICAGO: see W. Jackson Bivd.

ST. LOUIS 917A Pine St. ASHEVILLE: P. O. Box 1892

P. O. Box 1892 MINNEAPOLIS: 1017 Lumber Exchange

BIRMINGHAM: Electrical Devices Co. 1139 1st Ave. So.

SAN FRANCISCO, LOS ANGELES, SEATTLE Sierra Equipment Corp.

Franke, Levasseur & Co., Ltd.

TORONTO: Canadian Telephone & Supplies Co., Ltd.

QUALITY THAT SPEAKS FOR ITSELF



GOES AFTER RANGE BUSINESS:

—W. F. Bohnet, Lansing, Mich., does a variety of work in wiring, yet has developed a sound merchandising system along with construction. He has been unusually successful in both the sale and installation of electric ranges by the simple method of getting out quickly after each prospect he discovers.

the net cost price for each item. This enables the contractor to check his invoices from the jobber and also take off net cost prices when required for contracts.

The cost price is given in code so that the book may be opened before a customer. The average mark-up is 50 percent although consideration has been given the local market, thus varying this mark-up on some items.

Brooklyn Contractors Hold First United Meeting

Nearly 1,000 contractors attended the first united group meeting of the Kings County Electrical Contractors Association held December 4, and approximately 100 applications for membership were received. The purpose of the meeting, as announced by Chairman Louis D. Kennedy, was for the promotion of good-will and better understanding between the contractors, wholesalers, manufacturers and public utility.

Speakers were J. C. Forsythe, Supervising Engineer, N. Y. Fire Underwriters; C. L. Harold, General Sales Agent, Brooklyn Edison Co.; Harry Woods, N. Y. Deputy Commissioner of water supply, gas and electricity; Marcus Einhorn, Lighting Fixture Merchandising Association, and Jack Korn, Vice President

of the Eastern Electrical Wholesaler Jobbers Association.

Mr. Forsythe pointed out that old house wiring is mostly completed and that new work is not coming in fast enough to employ the available electricians. For this reason the energetic campaign of the underwriters for the removal of defective wiring comes at an opportune time. But the contractor, he reminded them, knows defective wiring when he sees it as well as does the inspector. It is, therefore, his duty to warn owners of hazardous wiring and to sell safety and convenience.

At present most contracting jobs are the result of inquiries from the owners but a vast market is available for the contractors who will make the most of their opportunities.

Harry Woods, of the city department, then pleaded with the contractors to "play ball" with the city and warned them that the man who takes short cuts is sure to find himself in trouble eventually.

Jack Korn, first vice president of the Eastern Electrical Wholesalers Association talked of the jobber's desire to aid the contractor, but he spoke as an individual, and not as an officer of the organization. However, he promised that the problems of the contractor would be taken up for discussion.

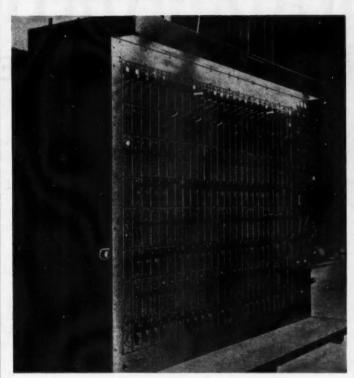
Louis Kalischer, although not listed as one of the speakers of the evening found time from his numerous activi-



ONE MAN, ONE CAR, AND ONE SET OF TOOLS FOR REWIRING:

—The Uschold Electric Shop, Buffalo, N. Y., does not go in for new house wiring. However they have a fine business on old work, remodeling, fixing outlets, etc., and the man in the picture, Jerome Uschold, gives his undivided attention to this sort of work. In other words, he is a department within himself, and both himself, his car and his tools are in readiness at all times to get out on the job in a hurry.

#### The Largest Portable Stage Switchboard in the World



Built by

### WURDACK

for the New Orleans Auditorium

The switchboard installation in the magnificent New Orleans Auditorium represents an outstanding example of Wurdack engineering and craftsmanship. The huge portable stage switchboard shown above brings to its disappearing stage a flexibility of lighting control and a command of effects second to none in the country. It is equipped with 80 control units and 100 dimmers, and has a current handling capacity of 700 kilowatts. Twenty flexible rubber covered cables, containing a total of 300 wires, connect it to the terminal cabinet. Despite its weight of over three tons, it can be readily moved to any position on the stage. May we send you our folder which fully describes this Wurdack installation?

WMWURDACK ELECTRIC MFG. CO.

4444 CLAYTON AVE., ST. LOUIS, MO.

See Sweet's catalogue for nearest branch office.

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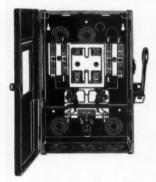
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### WADSWORTH



ACCESSIBLE FUSE SAFETY SWITCHES

Catalog No. 1843 Accessible Fuse 60 Ampere Size

This Wadsworth Accessible Fuse Switch meets the continuous forward movement for

"Safe"
"Adequate Wiring"

Meter Service Switch Installations.

A switch that meets the requirements necessary for a Safe Service switch installation and the adequate wiring residence program.

Ample and simple wiring facilities and knockouts that are easily and cleanly removed, assist contractors in making a neat, complete and satisfactory installation.

You can safely recommend the use of Wadsworth Accessible Fuse Safety Switches to your customers.

Write for Bulletin No. 21 for complete information.



There is a Wadsworth Switch for Every Installation



WIRES FIVE BROADCAST STATIONS:—On the left is W. T. Bettendorf of the Bettendorf Electric Company, Buffalo, N. Y., with R. E. Cunningham, who handles the accounting and collections of the company. Bettendorf has been making a specialty of electrical installations in radio broadcast stations of which he has already done five. This firm has also been very successful in laying out fine lighting jobs on miniature golf courses.

ties to attend the meeting. He was immediately drafted into service and gave a ten-minute talk in which he denied that the contractor was a poor business man. He was, Mr. Kalischer asserted, a hard hitter and a plugger who followed through despite unfavorable conditions in the industry. There are, he informed his audience, 3.000 buildings in New York with violations of electrical work and a resurvey is badly needed at this time. Rules regarding violations should be strictly enforced and disconnections of service follow where violations are disregarded. Mr. Kalischer gave his hearty approval to the eight Kings County Electrical Contractors Groups as it gives the locals in various sections of Brooklyn an opportunity to discuss their problems and present the most important ones for consideration and action by the parent body.

#### Eastern New England Inspectors Meet

The Eastern New England Chapter of the Eastern Section, International Association of Electrical Inspectors, met recently in Boston, Mass.

A. Penn Denton, engineer-director, armored conductor and metallic flexible conduit section of NEMA, gave an extremely interesting talk on the entire subject of "armored cable" in-

### BETTER CONDUIT

T HAS NOT BEEN by chance that Youngstown-Buckeye Conduit has become the most widely used of all rigid steel conduits. Thousands of electrical contractors know from practical experience that Youngstown-Buckeye Conduit is installed with less lost motion and waste-because, although tough and rigid, it bends so easily, will not open at the welds, has deep, clean-cut threads, and can be easily cut and re-threaded on the job.

Youngstown-Buckeye galvanized conduit is coated on the outside with high-grade zinc by the electro-galvanic process, which deposits zinc on the surface and in the pores of the steel. It is thoroughly coated on the inside and outside with transparent enamel, baked on. On the inside is baked a rust-resistant black enamel over the transparent coating. Thus it has two coats inside and out, is rust-proof and acid resistant.

Youngstown-Buckeye enamelled conduit is protected, both inside and out, with a special black rust-proof enamel, thoroughly baked on the walls. This enamel is highly resistant to acids.

It is because Youngstown-Buckeye has actually proved itself to be a better conduit in many of the installations that it has become the choice of the vast majority of electrical contractors, engineers and architects throughout the country. Try it on your next job—you will find it handled by leading jobbers everywhere.

YOUNGSTOWN SHEET AND TUBE COMPANY One of the oldest manufacturers of copper-steel, under the well-known and established trade name "Copperoid"

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dg. MINNEAPOLIS—Andrus Bidg.
NEW YORK—30 Church St.
L. Hudson Terminal Bidg.
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Chamber of Commerce Bldg.
FALO—Liberty Bank Bldg.
CAGO—Conway Bldg.
CINNATI—Union Trust Bldg
VELAND—Term'! Tower Bld
LAS—Magnolia Bldg.

PHILADELPHIA—
Franklin Trust Bldg.
First BUR GH—Oliver Bldg.
SAN FRANCISCO—
55 New Mongomery St.
SEATTLE—Central Bldg.
ST. LOUIS—
Louderman Building Louderman Building YOUNGSTOWN—Stambaugh Bldg

The Carew Tower, Cin-The Carew Tower, Cin-cinnati, Ohio—another outstanding building in which Youngstown Buck-eye Conduit was used.

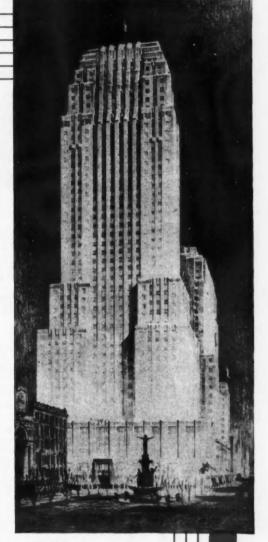
Architect-WALTER WAHLSCHLAGER-Chicago

LONDON REPRESENTATIVE—The Youngs Co., Dashwood House, Old Broad St., Lo



GALVANIZED SHEETS PROTECT

ANTA-Healey Bldg.



SAVE WITH STEEL

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### **Cut Your Bending Hours to Minutes**



GREE

Contractors, now you can submit lower bids on every job that requires the bending of conduit. You can reduce your bending time from hours to minutes, by using the Greenlee Hydraulic Conduit Bender. This tool bends conduit horizontally so that any length of pipe can be put in the bender without running against the floor, as would happen if the tool worked vertically.

Bending is accomplished by hydraulic pressure, forcing a shoe against the conduit. The piece being bent is held by two rotating support castings arranged to accommodate different sizes of conduit. One of the big features of the Greenlee Bender is its portability. The machine is light for the work it does and can easily be carried from place to place.

The price of Greenlee Benders is very reasonable. Two sizes are built to handle different classes of work. With this arrangement the contractor who does not work with the larger sizes of conduit is spared the expense of buying a machine, part of whose capacity he has no use for. The No. 770 bends 1½, 1½, 2, 2½ and 3-inch conduit and exerts a pressure of at least 25 tons. The No. 775 bends 2½, 3, 3½, 4 and 4½-inch conduit and exerts a pressure of at least 40 tons.

GREENLEE TOOL CO. Rockford, Illinois

	Mail	this	Coupon	Today	
NLEE TOOL	CO., R	OCKF	ORD, ILL.		

We	e are	interest	ed in	lower	ing c	our b	endi	ng c	osts.	Send	at	once	com-
plete	infor	mation,	prices	and	disco	unts	on ;	your	Hydr	aulic	Ben	ders.	

Name	 *************************
Address	 

ruuress	 
City	 State

My Jobber is.

cluding methods of manufacture and particular reference to specifications of ABC type of cable.

This chapter has been recently formed and is becoming very active. The officers are: William P. Briggs of New Bedford, chairman; Eugene N. Davis, Brookline; W. E. Mason, Arlington; G. B. Lydstone, Everett and Carl Smith, Haverhill, vice-chairmen. William H. Greenlaw, Beverly, is secretary-treasurer.

#### 6-Hour Day to Relieve Unemployment in St. Louis

The Electrical Employers' Association of St. Louis, Mo. announces the adoption of a 6-hour day for electrical contractors in order to relieve unemployment in the electrical field. Reducing the working day from eight to six hours will furnish employment to approximately 160 electrical workers who are now out of jobs. The present hourly rates of pay, however, will be maintained.

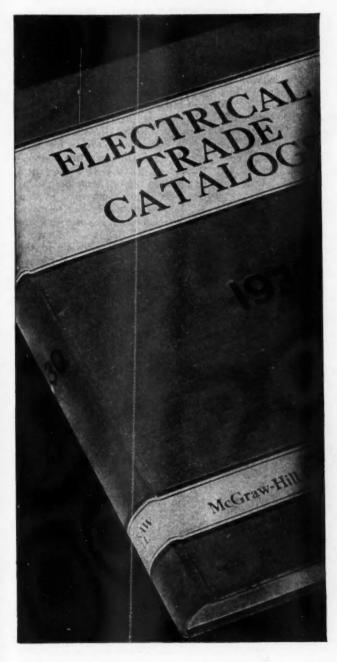
#### Reinspection for Atlanta

The electric light committee of the Atlanta, Ga. city council has authorized city electrician Pat H. Hendricks, in conjunction with the fire department, to rigidly inspect all electric wiring installations in Atlanta. Many installations of electric wiring by unauthorized and inexperienced persons have been reported,



WORKED 33 MONTHS ON HOUSE WIRING JOB:—These men represent the Ochiltree Electric Co., Pittsburgh, Pa. On the left is L. M. Riddle, lighting specialist, with F. C. Barthel, who handles the construction. This company is highly departmentalized, doing a large merchandising business on refrigeration, radio, and appliances. In the wiring end they have completed an exceptional job of wiring a country home and many additional buildings on a large estate. They continued making additions for two years and nine months and the final amount of the wiring job was \$25,000.

# Make This Handy Collection of Catalogs WORK for You /



Manufacturers of Electrical Supplies and Equipment send you their catalogs every year in ELECTRICAL TRADE CATALOGS to supply you with handy data on their products. The data included in this binder will

- -Help you estimate.
- —Help you get orders and place orders
- —Aid you in carrying out architects' plans and specifications.

And the PRODUCTS INDEX, in the back of this collection of catalogs, will help you locate the sources of supply of the hundreds of products you are interested in.

Turn to this modern catalog-file the next time you need information on supplies and equipment. Make it work for you every day. You will find it indispensable in your work — if you haven't discovered this already.

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After months of designing, innumerable experiments and scores of rigid tests, we are pleased to further announce the perfection and production of the new Liberty.

#### TROUBLE FREE Bell Ringing TRANSFORMER

Embodied in it is that rare combination of superior quality and reasonable price for which the Liberty products are so well known.

Let us send you complete details. Get the coupon below off to us



#### DOOR BELLS and BUZZERS

A complete line of door bells, buzzers and duplex combinations to meet every requirement. These bells and buzzers are fully guaranteed and are recommended by contractors everywhere.

Single and Double Coil

# IBERTY

"Over a Million Liberty Bells Now in Use"

CLIP AND MAIL TODAY

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Gentlem and pri Bell an Buzzers Transfo	ce d	H	i i	19	K	ı,	all	b	,		•	ø	n	ā		-	m		1	61	m	ii s	31	ton	ir	0100
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and as a result, the electrical ordinances will be stringently enforced first in the downtown district and later throughout the city.

#### Ohio Contractors Form New Organization

On November 21 and 22 sixty-seven contractor-dealers from the state of Ohio met at the Chittendon Hotel, Columbus, Ohio, and formed the Ohio Electrical Contractors-Dealers' Association. The board of trustees elected at this meeting were C. Lesher, Dayton, president; H. T. Uhl, Akron, vice president; C. F. Hammer, Toledo, secretary-treasurer; A. B. Weinfeld, Columbus; Carl S. Zink, Cincinnati; Harold L. Mayer, Canton; J. B. Conklin, Struthers; H. Brennan, Newark and W. F. Walter, Portsmouth. A Cleveland member is to be appointed.

The following activities were outlined and approved by the members in attendance: Public relations; wholesalers relations; service company relations; credit bureau and services; exchange of ideas and standardization of equipment.

L. E. Mayer, president, Association of Electragists, Int., spoke on the subject of "Federal Trade Practice Rules, their Interpretation and their Enforcement." Mr. Mayer also explained in full the activities of the Association of Electragists.

H. B. Kirkland, director, Uniform Ordinances, the Society for Electrical Development, also addressed the meeting. A dinner was served in the banquet room of the Hotel Chittendon and A. E. DeFrance, president of the Toledo Chapter, A.E.I. read an address by L. W. Davis upon the "Value of a State Organization."

#### 1931 Meeting of N.F.P.A. Electrical Committee

The 1931 annual meeting of the electrical committee of the National Fire Protection Association will be held in February as provided by the procedure.

Reservation of the Westinghouse Lighting Institute's auditorium has been made for Tuesday, Wednesday and Thursday, February 17, 18 and 19 respectively.

#### **New Atlanta Ordinance**

A new book giving the ordinances and installation rules, and a copy of the National Electrical Code has been issued by the city of Atlanta, Ga.

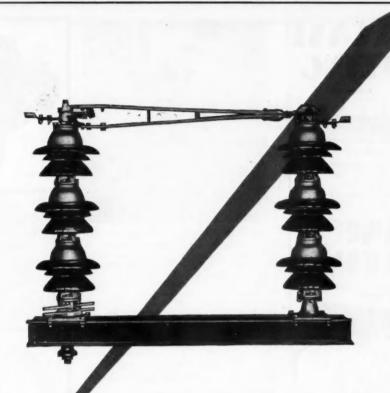
The ordinances provide for reinspection and empowers the superintendent of electrical affairs to enter premises in the discharge of his duties. He is also authorized to shut off the current supply and to maintain shut-off until requirements are complied with.

The ordinance also provides for the licensing and examination of electrical contractors and a \$100.00 license fee

The special rules governing electrical installations, which take precedence over the National Electrical Code, among other things, provide



GROUP OF CONTRACTORS AND ASSOCIATION OFFICERS WHO MET AT COLUMBUS TO FORM THE NEW OHIO ASSOCIATION.



# RELY on RK switches for economy



For detailed information, refer to Catalog GEA-1145



JOIN US IN THE GENERAL ELECTRIC PROGRAM, BROAD-CAST EVERY SATURDAY EVENING ON A NATION-WIDE N.B.C. NETWORK

THESE group-operated, outdoor, side-break switches are economical, not only in first cost but also in installation and maintenance. A simple construction which utilizes only two insulator stacks per pole, and a mechanism which requires a minimum of parts are reasons for that low first cost.

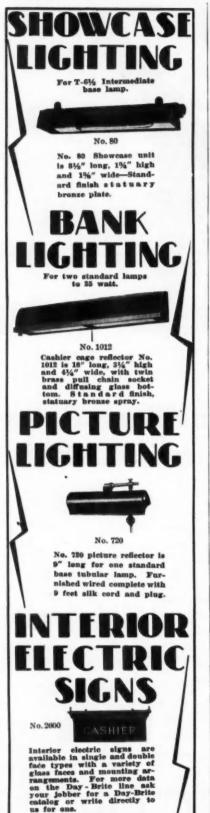
Among outstanding structural features are full-floating, selfaligning, spring-pressure line contacts; interchangeable, assembled, insulator units; an all-copper current-carrying path; and a main bearing of the ball type, which takes thrust from any direction.

These switches are applicable to isolating service, and are available in ratings of 92 to 161 kv., 600 amperes, single-break, for vertical, upright, or underhung mounting.

Type RK switches are designed and built to fulfill the requirements of discriminating engineers.

500-46

### GENERAL ELECTRIC



DAY BRITE COMPANY

3825 Laciede Ave. Saint Louis



MOTOR SPECIALIST HAS GOOD MOTOR SPECIALIST HAS GOOD WORKING SYSTEM:—George A. Trombley Electric Co., Saginaw, Mich., does large work, but has a complete motor department and shop. One interesting phase of the system is having separate inside and outside crews on motor work. In other words, one crew is trained to run the feeders into the building and a different crew hooks up building and a different crew hooks up the motors.

for adequacy. A minimum of two circuits is required in all dwellings, flats and apartments having six or more outlets. Wall switches are required for all kitchen ceiling outlets and all ballroom ceiling and bracket outlets

In stores a maximum of four outlets per circuit is allowed. In stores and public buildings a minimum of one ceiling outlet of 200 watts or its equivalent in wattage is required for each 100 sq. ft. of floor space. In industrials ceiling outlets are required equivalent to a minimum of one watt per sq. ft.

#### Philadelphia Association **Elects Board of Governors**

The Electrical Association of Philadelphia, Pa., has elected the following members to the Board of Governors for 1931:

The contractors division elected M. E. Arnold, M. E. Arnold & Co. and Louis W. Moxey, Jr., Keller-Pike Co.

The lighting fixture division elected C. L. Sherman, Jr., Biddle Gaumer Co. and Alfred Volker, Jr., Voight Co.

The wholesalers division elected A. L. Hallstrom, Graybar Electric Co., Inc., and Frank Elliott, Elliott Lewis Elec. Co., Inc.

The manufacturers division elected J. W. Alexander, the Arrow-Hart & Hegeman Electric Co., William A. MacAvoy, Frank Adam Electric Co.,







#### MINERALLAC CONDUIT and CABLE **HANGERS**

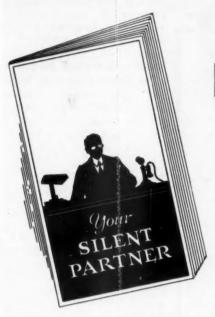
Unequalled for all open wiring with either cable or conduit. One screw or bolt and they're in quickly and permanently. Made of high grade spring steel easy to handle, safe to install with no chance for breakage. All sizes from %" to 2½", in-

#### JIFFY CLIP

Light and strong, requires only one screw to make a neat, secure and compact job. Accommodates pipe from ½" to 1½".

#### MINERALLAC ELECTRIC CO. 25 N. Peoria St. Chicago, III.





### FUNDAMENTALS FIRST

Success in electrical contracting depends not so much upon the volume of business you do or the type of customers you serve, but upon your NET PROFITS.

#### JUST COMMON SENSE

The growing use of the NATIONAL ELECTRICAL RESALE PRICE SERVICE by alert and profit-minded contractors in every community offers convincing proof that there is an increasing interest in more profitable business rather than just more business.

#### PROFIT INSURANCE

If you have been dissatisfied with your profits here is something that will make money for you every day in the year—Profits this year depend upon preparations made now.

#### INVESTIGATE—IT WILL PAY YOU

If you are not already using this Service we will gladly send full particulars, without obligation, of course. Since it is supplied only to those actively engaged in the electrical business please attach the coupon below to your letterhead.

Henderson-Hazel Corporation, 5005 Euclid Ave., Cleveland, Ohio.	
Gentlemen:	·
Without obligation please send us your booklet describing the NA SERVICE.	TIONAL ELECTRICAL RESALE PRICE
Name	
Address	***************************************
City or Town	
State	T/1 M



NEW opportunities for profit are offered by the increasing demand for novelty and originality in decorative and display lighting—especially in feature lighting of dances, banquets, bazaars, public functions, and the like.

You will be amazed at the many simple and inexpensive ways the most attractive lighting effects can be procured with Kliegl devices—a lifetime experience in stage illumination has made us skilled in the production of

the unusual.

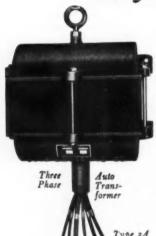
Here pictured is a crystal shower, a rotating mirrored device, suspended from the ceiling, which reflects sparkling, colorful, moving spots of light with a most delightful and entrancing effect. The spotlight, also shown, is equipped with a motor driven color wheel.

This is but a single suggestion of the many specialties we can furnish. Give us an idea of what you wish to accomplish—we will help you attain your end, and can supply the necessary equipment.

UNIVERSAL ELECTRIC STAGE LIGHTING CO., INC. 321 WEST 50th STREET

NEW YORK, N.Y.

### SURGES Transformers Easy to Install



#### Your Customers Prefer Them for Their Economy of Operation

Surges Air-cooled Transformers are ideal for lighting installations. They meet the requirements of the National Board of Fire Underwriters for indoor installation and do not require fireproof vaults.

Every contractor should learn more about the opportunity SURGES AIR-COOLED TRANSFORMERS offer for increased sales to industrial customers. Practically every industrial plant and large building is a prospect. WRITE TODAY FOR MORE INFORMA-TION.

#### ELECTRIC COMPANY SURGES MILWAUKEE, WIS.

Special Air-Cooled Transformers to fill specific needs. Send us your requirements.

D. J. O'Donnell, Sweeten & O'Donnell, Ltd., and C. K. West, General Electric Co.

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William F. James and E. E. Hedler continue on the board.

#### Assess Wiremen 10 percent for Unemployment Relief

In order to relieve the unemployment situation among wiremen in the city of Chicago all employed members of Local 134 are being assessed 10 percent of their wages. This assessment is paid into a relief committee. The men voted to do this in preference to the suggestion of the Electrical Contractors' Association that construction men be alternated in employment.

It is expected that the relief committee will be in a position to pay approximately \$9.00 a week for single men who apply for relief and \$18.00 to married men with families.

At the present time over 60 percent of the wiremen in the city of Chicago are employed. This compares with 85 to 90 percent in normal

#### Columbus League Promotes Adequate Wiring

The Electric League of Columbus, Ohio, has published three bulletins as follows: One covering range wiring for the home; another illustrating electrical installations adequate for



FLOODLIGHTS LARGE PACKING PLANT:—Lou Gordon, Gordon Elec-tric Co., Albert Lea, Minn., has been a contractor for 11 years, with many buildings and schools to his credit. He recently completed the wiring of a packing plant, on which he also sold and in-stalled floodlights. ral

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ng or future demands in the home, which has a plan showing house service and range installation, and a third, which is a guide to planning the electrical wiring of a residence or an apartment. This latter bulletin describes in detail the complete wiring installation necessary for a home.

#### Head Memphis Chamber of Commerce

The two leaders of the electrical industry of Memphis, W. R. Herstein and Joseph A. Fowler, have been elected president and vice-president, respectively, of the Memphis Chamber of Commerce for the year 1931.

Mr. Herstein, who is vice-president of the Armstrong Electric & Mfg.





W. R. HERSTEIN JOS. A. FOWLER

Corp., was formerly head of the Wesco Supply Co. and one of the leaders in the National Electrical Wholesalers Association.

Joe Fowler, who is a past president of the Association of Electragists, has been chairman of the Auditorium Commission and executive committeeman of the Chamber's Convention Bureau since its establishment.

It is curious to know that both Mr. Herstein and Mr. Fowler have been recipients of the McGraw award for outstanding achievement in their respective industries,

This is probably the first time that two electrical men have been elected to the administration of a local Chamber of Commerce in a city the size of Memphis.

### Graveline Resigns as Secretary of Denver Contractors

George Graveline has resigned as secretary and director of the Denver Electrical Contractors' Association. During his term of office, Mr. Graveline devoted much time and effort in



To meet the demand for a conduit of the highest quality,—a conduit suitable for use in the finest buildings, Fretz-Moon Tube Company, Inc., has developed Hot Dip Galvite. It is heavily galvanized both inside and outside by the hot dip process and finished over the galvanized coating inside with a heavy baked-on black enamel. This insures maximum protection against internal and external corrosion and provides a smooth raceway.

Without question, Hot Dip Galvite is the conduit for use where corrosive conditions are severe and where a conduit of the highest quality must be used.

FRETZ-MOON TUBE CO., INC.
BUTLER, PENNSYLVANIA

G

d-



#### MODERN LIGHTING for A MODERN BUILDING—



and modern protection for the electric wires inside and outside. The Philadelphia Company Building, in Pittsburgh, used the original all-steel rigid conduit for lasting protection. Do you use "GALVADUCT" Rigid Conduit?

Garland Manufacturing Co., Pittsburgh, Pa.

starting the Denver Electrical Survey Bureau.

Harvey M. Olmstead was appointed to serve as secretary to fill Mr. Graveline's unexpired term.

#### E. D. McCarthy

Edmond D. McCarthy, president of McCarthy Bros. and Ford of Buffalo, N. Y., died suddenly of heart failure on December 13, at the age of 58. He was for many years one of the most prominent electrical contractors and jobbers in the state having been in the electrical business for more than 35 years. He founded the firm of McCarthy Bros. and Ford in 1892 and was also secretary of Beals, McCarthy & Rogers, Inc., wholesale steel and hardware merchants of Buffalo.

Mr. McCarthy was one of the charter members of the National Electrical Contractors Association now the Association of Electragists and took part in its organization



E. D. McCARTHY

meeting in Buffalo in 1901. Twenty years later when the convention returned to Buffalo, Mr. McCarthy was convention chairman. He was very active in various organizations for the improvement of the electrical industry and was general chairman of the Electrical League of the Niagara Frontier, past president of the Buffalo Electrical Contractors Association, and a director in numerous companies including the Marine Trust Co., the Iroquois Share Co. and the Buffalo Chamber of Commerce. Mr. McCarthy was in the New York National Guard for many years, rising to the rank of Major. He was a member of the American Institute of Electrical Engineers, the Engineering Society of Buffalo.

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### REFLECTORS VALUE

Porcelain Enamel Steel Reflectors with Sockets for Factory Lighting



No. 885 Standard Dome



Dome



Flat Cone



No. 761 Deep Bowl

OAMCO reflectors give complete satisfaction to your industrial customer. Durable, efficient, easy to install, immediate delivery. Send for catalogue.

OVERBAGH & AYRES MFG. CO.

413 S. Clinton St., Chicago, Ill.



#### A ROLL O' TAPE

Electrical flashes gathered among the Big Wire-and-Pipe Men by

Coit A. (Duke) Smith and Walter Holmes Field Editors, ELECTRICAL CONTRACTING

THE subject of "cock-eyed" switch plates is always interesting to me because wherever I go, there they are, leaning Sou' by Sou'east, spoiling the appearance of the wall. I mentioned it to W. L. Marks, Chicago electragist, and he gave me a good reason why so many are off. He says the mechanic is in a hurry and lines up the plates with his eyes only a foot or so away, then dashes on to the next one. If he would stand off six feet or so, he would get an entirely different perspective.

CLARENCE Griffith, Scranton, Penna., has never had a mirror switch plate break. The secret, he says, is to always leave a little play for heat and cold changes.

O NE of the reasons why Edgar Rice, of the Electrical Construction and Supply Co., Alton, Ill., is noted for turning out high quality work and for taking lots of pains to make every job better than the last all the way through is that he has two wiremen who have been with him longer than a lot of contractors have been in business. One of these men has been with Rice for 18 years and the other 22 years; naturally they know his system and take pride in maintaining his standards.

THE Hub Engineering Company, New York, uses a color scheme of sleeving that speeds the work of hooking up armature windings to the commutator. Black, red and blue denote wires leading to the various coils. This is not exactly an original discovery, but there are certainly a lot of shops that could adopt this practice and save time.

O LD MAN Prosperity must be sitting right on the doorstep of the Electric Construction Co., Sioux Falls, S. D. H. W. Claus has recently doubled his floor space to take care of a new



The modern, accepted and fully approved way to join wires is by using Ideal Connectors. They are quick, positive and afford better insulating protection. The fact that millions are being used proves that Ideals are eliminating the use of solder and tape in connecting wires.

IDEAL

DEAL

IDEAL

IDEAL

Ideal Connectors screw over the ends of wires with the fingers. A spiral spring insert located in the inside of the Ideal Connector presses itself into the copper conductors as the connector is turned over the ends of the wire. This spiral spring insert acts as

Thousands of contractors throughout the country are using Ideal Connectors. If you are not now using them catch up with the times. Send the coupon attached below for free sample. Remember Ideal Connectors are fully approved by the Fire Underwriters, and they are fully covered by patent No. 1,700,985. They are scientifically made and save you money. Send for your sample today.

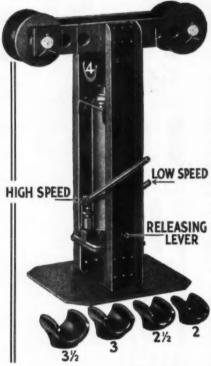
Ideal Commutator Dresser Co. 1041 Park Avenue

Sycamore - - - Illinois

IDEAL COR		DRES	SER	CO	**		
Sycamore, I I would li ask that you	ike to try 1	ideal Co	nnect	ors	8	nd	
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Firm Name.							
Address	*********						
City		State		**			
My Jobber i	B						
-		674.440					

### **PROFITS**

In the electrical contracting business are largely determined by the methods and equipment used on the job.



### No. 4 CHICAGO 30 TON HYDRAULIC BENDER

WILL enable you to bend any size of pipe or conduit from 1½" to 4½" quicker, easier and safer than it has ever been done before. Requires but one man to operate it.

Hundreds now in use making money for their owners.

Truly a profit maker for the electrical contractor.

Write for folder.

GUSTAVE LIDSEEN, INC. 832-840 So. Central Ave. Chicago, Ill.

### LIDSEEN

set-up. The company, which is 22 years old, specializes in large work and lighting, and now has added the sale and installation of ranges, electric refrigeration and radio.

I T always makes the home towners feel fine when one of the local boys grabs off something really big in the face of heavy outside competition. C. H. Jones, of Racine, Wisc., is doing a large double-header in the wiring of both the city hall and courthouse in that city.

ASKED H. B. Frazer, Philadelphia, why contractors fail. "A great many contractors do not keep in touch with the owner or the job after they have landed the contract," he declared. "No matter how competent the superintendent may be the owner likes to see the contractor himself on the job once in a while. And he likes to hear the contractor talk intelligently on the progress of the job instead of having to call in another person. The contractor who is too busy to give a little personal attention to his customers and their jobs soon finds himself with plenty of time on his hands."

THE C. O. Nelson Co., Tacoma, Wash., is especially well equipped for large work, in both the commercial and industrial lines, through many years' study of sales, engineering, tools and systems. This firm has to its credit the two million dollar Rhodes Medical Arts building, and is just finishing Tacoma's new steel viaduct.

A NEW contractor was proposed for membership in an eastern contractors' association. A member who was a rival of the proposed member objected to the admittance of the new firm but his objections were overruled. The two men met at the first meeting. They glared. Then they grinned. Then they gaired. Then they grinned. Then they sat in a corner and talked it over. Each man found that customers had been taking advantage of their rivalry and augmenting it by claims that the other one had made estimates lower than had actually been the case.

W. B. CAVEN, of the Star Electrical Construction Co., Pittsburgh, Penn., certainly knows how to act when opportunity knocks. On a freight house job his contract called for all the conduit being painted. By some real hustling he got his pipe up in time to have it painted by the people who had the job of putting three coats on the steel work. In addition he noted that there were cars carrying material always in the shed and his men worked

"It has a grip like it's namesake"



### Split Knobs

THESE are the safe, approved knobs for all types of residence wiring. They mean better jobs at no added cost. Bull Dog Split Knobs, together with Illinois Porcelain Tubes, Cleats and Solid Knobs form a complete line of standard porcelain.



Sold Through Wholesalers

Illinois Electric Porcelain Co. Macomb, Illinois from the tops of these cars instead of hauling in their own ladders and scaffolding.

RACINE, Wisc., is another city where the electrical construction fraternity is anxious to go on record as to the value of organization, especially in times of stress. F. H. Patrick, secretary of the Racine Chapter, A.E.I., says: "When business is slack, the local organization gives its members a feeling that they are not alone in the battle, it brings about an increased exchange of ideas and plans, and assures united backing for any legitimate campaign for securing needed business for all."

JOSEPH H. Schmidt of Wilkes-Barre, Pa., knows that it is easy for a man to forget some of the materials he used on a repair job. For that reason he has his men sign for all material taken to the job. When the job is completed the material returned is subtracted so that nothing is overlooked.

M. E. ARNOLD & Company, of Philadelphia, has a clever arrangement for keeping track of the company officers. By the front door is a series of switches, one for each executive. On entering the building each man throws his individual switch and his light appears in the office upstairs. If there is a phone call or visitor the information girl looks at the lights and knows at once if the person wanted is in the building. This plan was developed because men frequently spent half an hour or so in the shop before coming up to the office.

THE J. A. Spahn Electric Company, Wilmington, Delaware, had an unusual service call to handle while I was in town. Anyone touching the iron fence of a certain miniature golf course got a shock. Investigation showed that the trouble was caused by a ground in the building across the street.

J. C. FORSYTHE, supervising engineer, N. Y. Fire Underwriters, tells about a recent \$350,000 hotel fire caused by a defective flexible cord. Cases of this kind are frequent and fire is avoided in countless others through the work of the inspectors. But the inspector is seldom thanked for his work in eliminating the cause of fire. The typical building owner is eternally grateful to the fireman who will flood his building after a fire starts but he howls like one in mortal agony at the inspector's suggestion of spending a few dollars with a contractor to prevent fire.

### More Sales

It's easy to sell and install SORGEL Air-Cooled Transformers because you can show industrials how to save money, reduce costs and step up efficiency, by supplying 110 volts for lighting, portable tools and appliances, from 220, 440 or 550 volt A.C. power circuits.

Stock 1/4 to 50 KVA. Single phase 2-phase Other sizes built to order 3-phase

They're Air-Cooled. No fire-proof vaults or enclosures necessary. Installations can be made easily and economically most any convenient place inside of buildings. No oil. No upkeep.

SORGEL ELECTRIC CO.
Clybourn & N. Plankinton Sts., Milwaukee, Wi



SORGE ENTR-COOLED TRANSFORMERS

Approved by Underwriters

With Conduit Connections

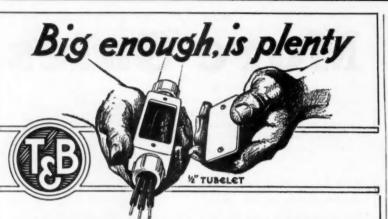


QUADRANGLE MANUFACTURING CO.

Chicago, Illinois

30 S. Peoria Street

Co.



T UBELETS, the new outlets designed especially for use with electrical metallic tubing (thin wall conduit) are small, neat and inconspicuous. The less noticeable fittings are, the less they interfere with architectural features and decorations.

Half inch TUBELETS are big enough to pack away four good splices or wire up devices.

TUBELETS are threadless fittings and are vaporproof when gas-

keted.

TUBELETS are made in two forms: round and rectangular, with wiring devices for both.

TUBELETS are made of tough malleable iron and protected from corrosion with Tabolite. The bright silvery finish of Tabolite forms a rich color contrast with the black porcelain wiring devices.

TUBELETS are made the full wall thickness required by the code and are approved by the Underwriters Laboratories.

#### THE THOMAS & BETTS CO.

General Sales Office and Factory: 36 Butler St. Elizabeth, N. J.





Hotel Mayfair ....

8th and St. Charles

In the center of theatre and shopping districts. Floor lamps, fans, circulating ice water in every room. The quiet, refined atmosphere of an exclusive club—an hotel of distinction. Dining room. Coffee shop.

400 BATHS - \$300 to \$600



#### Hotel Lennox .....

400 Rooms with tub - \$300 to \$600



Hotel Kings-Way...

West Pine at Kingshighway

Opposite beautiful Forest Park. Near bear and motor highways. 20 minutes from de Club breakfasts, table d'hote dinners. R two from 34. Special rates for permanent g

**W** Heiss Hotel System KMOX

### PRACTICAME

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#### Compact Conduit Bender

A conduit bender having no accessories or loose parts has recently been devised by Harry Blythe, an electrical contractor in Denver, Colo., for bending or making offsets in 1/2 and 3/4 in. conduit.

To use the bender it is mounted on a board and laid on the floor. It will bend three ells and offsets of any

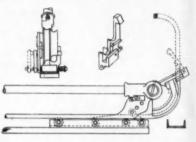
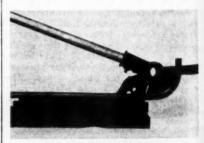




DIAGRAM OF BENDER CON-STRUCTION.

design, a small radius bend of 21/2 in. dia. in 1/2 in. conduit and a large radius bend of 31/2 in.º dia. in 1/2 and 3/4 in. conduit by merely raising or lowering the side arm. The pipe to be bent is laid on the rollers and the front latch turned up. Then, by bearing down on the handle, until it contacts a stop, a full 90 deg. ell is produced. The handle is then pushed back to its original position, the latch let down and the pipe slips out from the side. This makes true bends, always the same from a given mark, easy to bend and as short as



THE BENDER

#### **METHODS**

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the Code allows. It is light, can be carried around with one hand and used in any room, floor or deck, no permanent mounting of any kind being needed.

Mr. Blythe has used one of these machines on the new City Hall in Denver, bending more than 6,000

#### **Handling Coil Wire**

Coil wire is cumbersome and difficult to handle, especially so when it is stored on the second floor of the shop, as is frequently the case. The J & H Electric Co., Providence, R. I., has found a quick and efficient way to deliver this wire to the coil winding machines without removing the



RACK ARRANGEMENT

heavy reels from the proximity of the storage rack on the second floor.

The wire required is selected from the stock and placed on the special rack adjacent to the storage rack, as illustrated. This rack is constructed of angle iron and is made to accommodate three reels.

The wire is threaded through a roller equipped opening in the floor

#### When Things Go Wrong ELECTRICALLY-

PRACTICAL POCKET TESTER

-Indispensable to Electrical Workers and In the Household

#### DETECTS FAULTS

in electric light and motor circuits, auto spark - plugs, household appliances, radio sets, etc.

#### Locates **Burnt-Out Fuses**

TESTS Current 110 volts up to 550 volts A.C. or D.C. indicating the voltage.

TESTS leaks up to 20 megohms. Detects megohms. Detects live and ground wires.

> Oct.21,1930 Nº 1,778,883



Discounts on 100 or more—with plates bear-

ing your firm name, mak-ing an exceptional souvenir

for any anniversary or conven-

L. S. BRACH MFG. CORP.

TORONTO, CANADA



ADAPTIBOX (3200)

3 Kinds of Fittings

Some kinds of conduit fit-Some kinds of conduit nettings you ALWAYS need.
Some you SOMETIMES need. And some you're sure you won't need. till a rush job gets stalled because you don't have them. The ADAPTi Line meets all these three needs, and does it with less stock investment than you'd think possible.



VAPOR-PROOF ADAPTI FITTING (9110)



ADAPTILET (8060)



THREADLESS ADAPTILET (8010-NT)

Small Stock—All Needs

For ordinary solid fitting jobs — ADAPTILETS and THREADLESS ADAPTI-LETS. For extra damp or dirty runs — ADAPTi VAPOR-PROOF fittings.

For "specials" or for providing for subsequent changes or ex-tensions — ADAPTi-BOXES, with the detachable interchangeable outlets which enable you to change size, type or direction.

Ask for Folder describing ADAPTi Line

#### The ADARD Co.

2996 East 72nd St., Cleveland, Ohio

NEW YORK CITY—A. Stone, 118 E. 23rd St. BOSTON, MASS.—E. R. Bryant 52 "B" St. CHICAGO—United El. Sales Co., 900 W. Adams St. PHILADELPHIA—Craven El. Sales Co., 40 Bank St.

# The

#### is the Quickest Way To Hang All Conduit •

With the Chicago Conduit Hanger you

ake 2 operations—

1. Drill Hole
2. Put conduit in place and drive hanger in with fluted punch.

In addition to ease of installation these

s ost less ake less drilling in

1. Cost less
2. Take less drilling in brick or concrete
5. Take less labor to in-

stall
4. Have no protruding bolts or nuts

Your next job and every job will be easier and net you more money if you use Chi-cago Conduit Hangers, and other Chicago products which include Expansion Bolts, Ex-pansion Screw Anchors, etc.





The Chicago Expansion Bolt Co. 126 S. Clinton St. Chicago, Ill.



### MONEY SAVER

Eliminates triple handling-unwinding—measuring and rewinding wire, thus saving time and money. Manually operated—reels wire into neat coil, automatically counting and registering number of feet. Strongly built of heavy selected materials so as to last a lifetime.

#### It Pays for Itself



#### Minneapolis Electric and Construction Co.

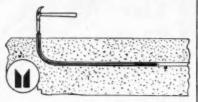
80 S. 12th St.

Minneapolis

directly to the winding machines below. This arrangement not only facilitates the handling of the wire reels but allows a maximum working space around the winding machines.

#### **Removing Concrete from** Conduit

In spite of all that can be done when concrete is being poured some of it will get into the electrical conduit. Sometimes these obstructions will be quite a distance from the nearest opening. James Hunter, Superintendent of the Bison Electrical Co.,



#### HOW CONCRETE IS REMOVED

Buffalo, N. Y., has a method of removing the concrete which is worthy of attention. He uses two lengths of 1/4 in. fish steel and cuts the ends diagonally as shown in the diagram. The steel is then introduced into the conduit until it reaches the hardened concrete. Then a short piece of 3/8 in. pipe is slipped over the ends of the tape in the operator's hand so that the ends can be struck with a hammer. 'The concrete is then chiseled out by the process of steady tapping. Although it is admitted that this is in itself a tedious operation, yet it is far cheaper and quicker than any tearing up or the use of more expensive flexible material to reach the obstruction.

#### A Portable Wire Pulling Winch

By utilizing a wire cutting and threading machine to turn a winch, W. H. Hoch, superintendent of construction for McEldowney & Son, Oklahoma City, Okla., is able to speed up wire and cable pulling considerably.

Mr. Hoch designed the winch and had it built to work with the threading machine, which has a 1/4 H. P.

To illustrate the effectiveness of this arrangement, the following feats of pulling are cited:

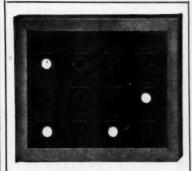
On the Oklahoma Pub. Co. building job, a 100 ft. pull of three 500,-



#### KLEIN PLIERS Standard with Electricians

Electricians everywhere know Klein Pliers—the standard of quality "since 1857." The Klein line includes Side Cutting, Oblique Cutting, End Cutting, Diagonal, Long Nose, Duck Bill and a wide variety of other patterns to fit every electrician's need. For the beat work be sure the pliers in your hands are Kleins.

3200 BELMONT AVE., CHICAGO



#### Annunciators and **Push Buttons**

For residences, banks, business offices, etc .-Holtzer-Cabot Annunciators and Push Buttons are simple, reliable and reasonably priced.

The Holtzer-Cabot Electric Co. Executive Office and Factory Boston, Mass.

York Chicago orgh Philadelphia it Syracuse San Francisco Los ia Cleveland
Minneapo
Los Angeles

PIONEER MANUFACTURER OF COM-PLETE SIGNALING SYSTEMS

#### TRADE PAINE MARK

#### Paine Lead Anchors THE APPROVED ANCHOR

For attaching any article regardless of weight or strain to solid material such as concrete, brick, tile, slate, marble, stone, etc.

Minimum of diameter and depth of hole required for powerful anchorage.

Assembled ready for installation. Setting tools furnished with anchors.



**Machine Screw Type Standard Thread** 



**Nut and Bolt Type Cadmium Plated** 

CHARANTEE

We give our Lead Anchors the same unconditional guarantee that we do Paine Spring Toggle Bolts.

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### Replace Storage Batteries With B-L Rectifiers

Modernize your storage battery equipment—replace them with B-L Rectifiers. They are dry . noisciess . . and long-lived and can be used on school clocks, program ringing, time clocks, inter-communicating phones, etc.—wherever low-voltage direct current is necessary.

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Try them on the next new job—also on replacement jobs. Cost is usually less and they work more efficiently. Available in many standard types and sizes, If the job needs special features, write us. Our Engineers will be glad to make recommendations. Complete literature sent on request.

The B-L Electric Mig. Co. ST. LOUIS, MO.



000 CM cables was made in 3 in. conduit, around three 90 deg. bends with offsets. The actual pulling time was 30 minutes, at a total cost of \$8.00.



THREADING MACHINE IS FAS-TENED TO WINCH FRAME AND CONNECTING ARM ATTACHED.

The same job by hand would have cost \$35.00.

Another job stacked up as follows:

9	pulls	of	500,000	СМ	cable,	Feet 3,000
9	46	66	2/0	66	44	3,000
9	66	66	No. 4	44	66	3,000
3	66	66	4/0	66	44	1,500
3	66	**	No. 1	66	66	1,500

All of these pulls were made in two days by only five men.

#### Oxygen-Gas Torch for Soldering Commutators

The Penna Electric Repair Co., Pittsburgh, Pa., employs a fast method of soldering connections to commutators. The work is done with a special soldering torch using natural



SOLDERING CONNECTIONS WITH OXYGEN-GAS TORCH.



#### APPROVED

By World Authorities

#### Built By Sherman

To the minutest detail, the new SHERMAN TINNED SPLICING SCLEVES for STRANDED CONDUCTORS rigidly follow the specifications recommended by the N. E. L. A. committee.

Made from the highest quality of pure copper and fashioned with specially designed machinery and

- tools.

  CONSIDER
  these 4 important features—
  1. Ample tensile strength. Wire will
  break before sleeve will loosen.
  2. Tested for overheating.
  3. For either round or sector shaped
  cable. Dead soft anneal permits
  tight mechanical clamping before
  soldering.
  4. All surfaces smoothly tinned with
  solder alloy recommended as easiest
  and quickest for soldering. All outside edges rounded.
  All sizes shipped from stock. Samples
  on request. Large size samples on
  consignment.

Sold Through Jobbers

H.B.SHERMAN MFG.CO Battle Creek, Mich.

#### RANSFORMERS



For Indoor Service Type MD

#### All Types for All Purposes

From the bell ringing type for a 4-room bungalow to the power type for gigantic industrial plants.

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The STANDARD TRANSFORMER CO.
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Kindly send me bulletins describing and illustrating your complete line of "Standard" Transformers.

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NU-AIR DEALERS WILL MAKE MONEY IN 1931

They have the product, the price, the factory co-operation and the profit margin. An early start means early profits.

Write us today

MEIER ELECTRIC & MACHINE CO. 3525-3535 E. Washington Street Inc. 1994 INDIANAPOLIS, IND. gas and oxygen. The bar is heated about ½ in. below the riser and solder fed in from the top of the bar. Very little gas is used because the oxygen concentrates the heat on the bar. This company finds that jobs can be done in one-third of the normal time by the use of this torch.

#### **Storing Conduit**

The McCleary & Harmon Co. of Detroit, Michigan, employs very good methods of keeping and getting out stock. The office and shop are so situated that nearly all loading is done in the rear, the back yard being large enough to hold all the company cars and take care of trucks coming



CONDUIT STORAGE SHED.

and going with material. They found the getting out of ordinary quantities of pipe for quick transportation to the job quite a problem. Therefore, they erected the corrugated iron pipe shed shown in the picture. This will hold a car-load of conduit, and as the trucks can back right up to the supply, there is never any delay in getting out rush orders.

#### A Test Board

A contractor's shop without some kind of testing apparatus can hardly be considered up-to-date. Again, there can be a system of testing which, put up in a hurry, is not adequate. Clarence W. Uschold Electric Shop, Buffalo, N. Y., designed the testing board shown in this picture which takes care of all appliances, batteries, etc. At the top left is a bank of series resistances composed of lamps with a composite of 1/2 watt to 600 watt. Directly below this bank are six single pull toggle switches controlling the resistance. Below that are a series panel switches and a pin jack outfit side by side. Still farther down are four different styles of re"WHO'S MAKING MONEY—NOW?"



I AM!

SEE HOW IN THE W. B. B.

AND SO CAN YOU IF YOU DO LIKE I DO!

Alert Contractors who apply business building

ideas and plans featured in each issue of Wiremold Business Builder are making money and getting plenty of jobs to do.

IF YOU ARE NOT READING EVERY ISSUE YOU ARE LOSING MONEY!

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WBB HEADQUARTERS
HARTFORD, CONNECTICUT



. . . when you cut, thread or bend pipe or conduit. The "Handy Andy" is truly the ideal portable Vise Stand. Is light but strong and rigid. Instantly set up or moved. Has no loose parts. Accommodates hinged or chain vises without drilling. Fully guaranteed. Insist upon the "Handy Andy" Vise Stand. Accept no substitutes. Order from your Jobber.

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3rd and Spruce Sts.
ST. LOUIS, MO.
U. 5. A.

Color Lighting Equipment
For Interiors and Exteriors



Rec Color Hoods
For lamps up to 60 watts,
(Full and half types.)



Lace Color Hoods For lamps 75 w. to 500 w. (Single or two tone effects.)



Color Plates
For flood lights, spots, etc.
(Also square and oblong in



Color Cylinders
For Street lighting units,
wall pockets and decorative
lighting effects.

(Made semi or full circular)

Headquarters for Color

Ask for Illustrated Pamphlet

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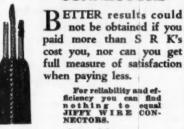
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General Sales Office:
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458 Broadway, New York City
Phone Canal 7533

ceptacles, including a polarity receptacle, for the plugging in of appliances. The right side of the board



AN ADEQUATE TEST PANEL.

is devoted to battery and transformer low voltage tests. Light for the work is furnished by two 100 watt bulbs and green glass half shades. This board is hardly finished, yet it has brought about a speeding up of the work, and has made the operations much easier for the mechanics.

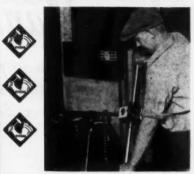
#### **Cutting Steel Underfloor Duct**

The cutting of steel underfloor duct is frequently a problem for the electrical contractor in that where odd lengths are required, the hacksaw method takes a lot of time.

Charles A. Langlais, San Francisco, Calif., in wiring the Shell Building of that city, solved the problem by using a high speed electric saw which was fitted with an abrasive cutting wheel to cut the duct. The outfit was nailed on a sturdy bench which could be moved about wherever needed.



CUTTING DUCT WITH ABRASIVE WHEEL.



#### A Combination that Can't Be Equalled

With a light, compact ARMSTRONG BROS. Chain Vise and an ARMSTRONG BROS. Triplex Stock equipped with 3 ARMSTRONG BROS. Pipe Dies, you will have a conduit threading combination that can't be equalled. ARMSTRONG BROS. Dies are of improved designs, with "backed-off" Vanadium Tool Steel Chasers that cut faster, iast longer.



ARMSTRONG BROS.
(Patented)
Chain Pipe Vise
Brop forged 1-piece jaw. Con-

Drop forged i-piece jaw. Conduit fully supported between jaws; cannot bend. Drop forged base and handle. Alloy steel serews. Proof-tested chains.

Write for Catalog P-10

ARMSTRONG BROS.
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'The Tool Holder People"
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### ARMSTRONG BROS.

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#### SAFEGUARD ALARMS

Around the next corner, up the street and out on the highway there are hundreds of live prospects for Safeguard Alarms—Burglar-Fire-Dead Circuit—Brooder-Incubators, etc. Rings when circuit is broken—operates on line power or dry cells. Clip the Coupon below and let us tell you how to tap this market.

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#### Jiffy Tools Reduce Costs!

Save Time, Labor and Money with these valuable labor-saving items

We guarantee your satisfaction. Order any tool illustrated on the margin, on approval. If YOU are not satisfied return the material at our expense.



A Bulletin describing the complete line in detail will be mailed upon request. Fill in the coupon below or send in your order ON APPROVAL.

ESTABLISHED 1915

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### Manufacturers News

A department for the announcement of activities of manufacturers that are of interest to contractors, such as changes in executive personnel, branch offices, new products, etc.

#### Weber and H. D. Sears Consolidate

On January 1 Henry D. Sears, general sales agent, Boston, Mass., merged with Weber Electric Co., Schenectady, N. Y. The Boston office has been given up as a separate sales organization and all business will be handled from Schenectady.

For thirty years the manufacturing and selling ends of the business have been handled by these two separate but very closely affiliated organizations. The consolidation has been effected, it is stated, in order to bring about increased efficiency and to give customers quicker and better service. Mr. Sears has been appointed vice-president of Weber Electric Co. in charge of sales and Frank Burton will continue as sales manager. Both will be located at the general office in Schenectady.

Branch offices will continue exactly as heretofore in charge of the same district managers, except that they will operate in the name of Weber Electric Co.

### Announces Insulated Aluminum Conductors

General Cable Corp., New York, announces a varied line of insulated aluminum wires and cables under the trade name of "Alectral." The initial group of insulated aluminum conductors includes such constructions as network cable, non-metallic underground cable, insulated line wire, tree wire, armored cables, magnet wire, starter cable and car wiring cable. Connections are made by applying high pressures to sleeves by means of a specially designed light-weight hydraulic press. For applications in which tensile strength is not a prime consideration, conductors of Alectral wires and cables are all-aluminum. For aerial service in which tensile strength in relation to resultant loads is of major importance, certain standing combinations of aluminum and steel have developed. Alectral wires and cables are materially lighter than the equivalent insulated copper conductors.

#### Porcelain Enamel Institute Elects Staud

R. W. Staud, advertising and sales promotion manager of the Benjamin Electric Mfg. Co., Des Plaines, Ill., has been elected vice-president and secretary of the Porcelain Enamel Institute, Inc. In addition, Mr. Staud is president of the Engineering Advertisers' Association of Chicago, a member of the industrial and commercial lighting committee and of the national outdoor lighting committee of the commercial section of the Electric Light Association, and chairman of the manufacturers' advisory committee of the lighting service committee of the Illuminating Engineering Society.

#### Paine Company Makes New Appointments

George W. Day, formerly manager of ventilation division of American Blower Co., Chicago, has been appointed sales and advertising manager of The Paine Co., Chicago.

Two new representatives will represent the company, as follows:

H. W. Duschak, 1360 Amherst St., Buffalo, N. Y., representative for western New York and western Pennsylvania, and Ernest T. Loyd, 231 Healey Bldg., Atlanta, Ga., representing the company in the southeastern states.

Mathias Klein & Sons, Chicago, has issued catalog No. 30, which fully describes and illustrates its entire line, together with tables of wire gauges, breaking strengths of cable, etc. Information is also contained on the care and use of leather goods in electrical work.

#### General Electric Transfers Dillingham

J. O. Dillingham, formerly general specialist for the General Electric Co.'s merchandise department in southern California and Arizona, has been transferred to San Francisco as district supervisor of that department's newly created construction materials division. This division will handle construction materials, including wiring devices, conduit products and code wire, as well as miscellaneous materials and automotive products.

R. C. Mixer, formerly general specialist for the merchandise department in central California, has been transferred to Los Angeles as district specialist for the construction materials division in southern California and Arizona.

All-Steel-Equip Co., Aurora, Ill., has recently published a new catalog covering its complete line of A-S-E cut-out boxes, flush cabinets, pull boxes, wiring troughs, special boxes, fuse cabs, guttered and weatherproof cabinets. A special insert of the latest A-S-E outlet box with Jay-Kay clamps outside is also included in the catalog.

#### Roach-Appleton Moves Into New Factory

Roach-Appleton Mfg. Co., formerly of Chicago, are now occupying their new factory on West Sample St., South Bend, Ind. This factory was built according to the specifications of the company, and it is a model in industrial layout, permitting unusually good working conditions, both from the arrangement of machinery and daylight and artificial lighting.

The company will continue to keep stock in its Chicago warehouse at all times to facilitate shipments. ral ric in as as

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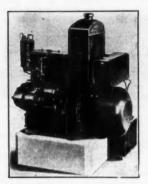
#### New Electrical Products



The Industrial-Controller Division, Square D Co., Milwaukee, Wis., announces Class 2510 manual starter with push-button reset. Three-phase ratings of starter are 5 h.p., 220 volts and 7½ h.p., 440-550 volts and is suitable for looms, pumps, portable conveyors, fans and any application where low voltage protection is not required. Starter also has trip-free handle. As starter is operated from the front it may be mounted in pairs or groups on pedestal or wall without waste space.



The Merchandise Department of General Electric Co., Schenectady, N. Y., announces four new designs of sunlamps as follows: Model A and B, both floor types with transformer located in base; model C, ceiling type with transformer located above reflector, and model D, wall type. The transformer is a separate unit for model D, and may be hung from the wall bracket supporting reflector or may be set up as a separate unit with wires leading to the bulb. The sunlamp uses a special bulb emitting ultraviolet rays of longer wave lengths. A transformer is used to reduce the voltage of the ordinary house circuit from 110 volts to operating potential of the lamp.



The D-32 Kohler electric plant is announced by the Kohler Co., Kohler, Wis. This unit has a capacity of 1½ k.w., and with engine running it operates motors up to 2 h.p. It delivers current up to 300 watts from a small two-tray rubber cell 32-volt battery. From seven to twelve 25-watt lamps can be turned on with current supplied, without operating. Power for heavy duty comes from generator after plant has been started.



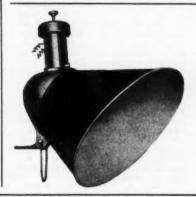
Pass & Seymour, Inc., Syracuse, N. Y., announces a group of Alabax ceiling units. There are four devices in this group consisting of pull chain and keyless types with 2½ in. shadeholders. The base is 5½ in. square with a recessed back permitting it to be flush with wall surface and will fit all types of outlet boxes. They are furnished with the necessary straps and screws for mounting.



An a.c. buzzer for flush mounting has been developed by S. H. Couch Co., Inc., of Norfolk Downs, Mass. This buzzer operates on the solonoid principle. Current consumption is very low, and it is designed to operate from a standard house bell ringing transformer on the 8 or 12 volt tap. Mechanism is constructed to fit into a standard onegang switch box, and a standard one-gang blank switch plate with screw holes on 2½ in. centers may be used as a face plate. By breaking off ends of mounting plate this buzzer may be installed in a standard surface switch box.



A combination hammer-drill is announced by the Milwaukee Electric Tool Corp., Milwaukee. The motor of this unit operates on either a.c. or d.c. and will accommodate 32, 110, 150 or 220 volts and will drill a ½-in. hole in concrete 2½ in. deep; a ¾-in. hole ½ in. deep or a 1-in. hole ¾ in. deep. The hammer attachments will fit a full ball-bearing electric drill and is so designed that it can be attached to electric drill to drill holes in concrete for anchoring machines, installing meters or for running pipe lines and conduits through brick walls. This unit weighs 9½ lbs.

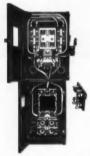


Hill-Standard Co., Anderson, Ind., is manufacturing the Hillite flood light projector for sport lighting, exhibition, commercial and general outdoor lighting. This unit consists of cast aluminum cap, chimney, spider and bowl, steel skirt, porcelain enameled inside and out, all screws and bolts made of brass, and adjustable lamp socket. This unit takes 750 to 2000-watt lamps, and is furnished with wall, wood or steel pole fixture.

#### New Electrical Products



The Bodine Electric Co., Chicago, announces type N-5 fractional h.p. motor in Z frame sizes, rated at 1/20 and 1/12 at 1125 R.P.M., 1/10 and ½ h.p. at 1725 R.P.M. The frame is equipped with wool-packed bearings and has double oil slots at sides of bearing; knitting yarn is packed around non-freeze leaded bronze bearing with a tight dust cap. Large ventilating ducts on the stator permit the use of a larger fan.



An accessible fuse meter service switch with range and lighting circuits for new and old residence wiring is announced by the Wadsworth Electric Mfg. Co., Covington, Ky. This unit has a 100 percent safety 60 amp. accessible fuse meter service switch with test facilities in upper part and range and four lighting circuits in lower part of cabinet; it is equipped with shutter containing knockouts for standard meter and neutral terminals for service wire are located in upper part of cabinet. Plug fuse blocks are of bakelite. The bakelite pull cover, to which is attached the fuse clips and large contact blades can be removed from porcelain base for fuse renewals or inspection. The neutral terminals for each individual circuit are close to fused terminals; the pull cover has holes for testing the range fuses, and the dead front has holes for testing lighting fuses. The unit is wired complete. Metal meter board is of a formed steel construction, and the entire unit is finished in baked black enamel.



An E M 1 Kv-a cell type capacitor for use with small Neon signs is being manufactured by the Electric Machinery Mfg. Co., Minneapolis, Minn. This capacitor is connected to the low voltage side of the transformer to correct the power factor. The rugged construction of the 18-gauge sheet steel case is embodied throughout the unit. Mounting may be facilitated by special brackets.



The Ralco Manufacturing Co., Chicago, Ill., have added to its watertight line the cord connector shown above. This is made 2, 3 and 4 pole; each with an extra terminal for protective ground wire; 30 and 60 amp. for use on 250-volt d.c. and 600-volt a.c. circuits.



The Paine Co., Chicago, announces lead anchors in machine screw and bolt and nut types used for attaching any object to hard materials such as concrete, brick, tile, slate, marble, stone, etc., where shallow holes for installation are necessary. These anchors fit flush with surface. Anchors are assembled ready for installation and are expanded before fixture is placed into position. A few hammer blows on setting tool (furnishel with anchors) drives the lead sleeve toward the base of brass cone, which should be at bottom of hole, and is expanded by the tapered formation of cone to the degree necessary to bind tightly against sides of hole.



The Monitor Controller Co., Baltimore, Md., announces an oil-immersed Thermaload starter. This control equipment gives across-the-line full-voltage, start with overload and low-voltage protections, consisting of a standard Monitor magnetic contactor mounted on a panel with Monitor thermal relay, enclosed in an oil-tight box. The oil level completely immerses the contactor and contacts of the relay. The thermal elements are above the oil level.



A right angle drill is announced by United States Electrical Tool Co., Cincinnati, Ohio, built with special head for drilling between studs, joists and other close places. This unit has chrome nickel steel gears, hardened, running in grease; universal motor for a.c. or d.c. (110 volts, 60 cycles); short-proof trigger switch and accommodates bits 2½ in. or smaller, turning at 210 r.p.m.

#### E-Z WIRE STRIPPER

A HANDY TOOL



This inexpensive tool strips wire of 10 to 20 gauge 20 times faster than usual methods.

A MONEY BACK GUARANTEE with every E-Z Wire Strip-per. Send for yours

\$500 LIST

PYRAMID PRODUCTS CO.

2315 South State Street

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HICKEYS SILVEY Won't Slip, Crush nor Kink



A deep groove on the inside of the bend removes pressure where pipe is shortening and thickening; allows it to flow outward instead of pushing it inward. Compare its work with work done by any other bickey. Get a set. Your money back if you're dissatisfied for any reason. Thousands sold without complaint. Electricians

Made in %", swear by it. %", and 1-in. rises. Patented.

Ask Your Jobber Johhers everywhere have Silvey Hickeye in strek. If yours will not supply you, we will ship direct.

SILVEY PIPE BENDER COMPANY 2125 Brighton Ave. Kansas City, Mo.

#### IT'S PORTABLE

Carry the Martin Vise Stand and Pipe Bender with you . . . anywhere; set it up in one-half minute. Will not skid or tilt. A genuine Tilt. SAVER for cutting A genuine TIME SAVER for cutting or threading conduit up to 2½". Bending capacity ¾". Write



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MARTIN VISE STAND AND PIPE BENDER

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By reading these pages you will acquaint yourself with what is newest and best in electrical supplies and equipment.

When communicating with an advertiser mention

**Electrical Contracting** 

#### **C-H** Appoints Donahue **Buffalo Manager**

Cutler-Hammer, Inc., Milwaukee, has appointed B. L. Donahue, manager of its Buffalo district office succeeding B. A. Hansen, who has resigned.

Upon Mr. Donahue's graduation from Penn State College, he entered the employ of Cutler-Hammer and was connected with the Pittsburgh branch office for eight years, prior to his new appointment.

The Mica Insulator Co., New York, announces "Lamicoid," which is a laminated Bakelite material. This is produced in sixteen grades and in a variety of finishes.

#### Classified Advertising

Position Wanted: Man with a wide electrical contracting experience in all its phases as estimating, buying material and equipment and superintending installations available. Can make layouts and write specifications. Technical graduate. Can furnish reference. Box 131, Electrical Contracting, 520 No. Michigan Ave., Chicago.

Statement of the Ownership, Management, Circulation, Etc., Ecquired by the Act of Congress of August 24, 1912.

of Electrical Contracting, published monthly at Chicago, III, for October 1, 1930.
State of Illinois, County of Cock, ss.

Before me, a notary public in and for the State and county aforesaid, personally appeared S. B. Williams, who, having been duly swom according to law, deposes and says that he is the business manager of Electrical Contracting, and that the following is, to the best of his knowledge and belief, a true statement of the ownership, management (and if a diament of the ownership, management (and if a diament of the ownership, management (and if a diament of the ownership, and that the following is, to the best of his knowledge and belief, a true statement of the ownership, and the following is, to the ownership, and the following is, to the ownership, and the provided on the reverse of this ferm, to wit:

1. That the names and addresses of the publisher, editor, managing editor, and business manager are: Publisher, Electrical Trade Publishing Co., 529 N. Michigan Ave., Chicago, III.; business manager, S. B. Williams, 530 N. Michigan Ave., Chicago, III.; business manager, S. B. Williams, 530 N. Michigan Ave., Chicago, III.; business manager, S. B. Williams, 530 N. Michigan Ave., Chicago, III.; business manager, S. B. Williams, 530 N. Michigan Ave., Chicago, III.; business manager, S. B. Williams, 530 N. Michigan Ave., Chicago, III.; business manager, S. B. Williams, 530 N. Michigan Ave., Chicago, III.; business manager and address must be stated and also im-

Ave., Chicago, III.

2. That the owner is: (if owned by a corporation, its name and address must be stated and also immediately thereunder the names and addresses of stockholders owning or holding one per cent or more of total amount of stock. If not owned by a corporation, the names and addresses of the individual owners must be given. If owned by a firm, company, or other unknowpowarded concern, its name and address, as well relevant Expirith. 520 N. Michigan Ave., Chicago, III.; Edgar Kobak, 18th Ava., at 36th St., New York, N. Y.

S. That the known bondholders, mortgages other security holders owning or holding 1 per or more of total amount of bonds, mortgage other securities are: (If there are none, so s None.

other securities are: (If there are none, so state.)

A. That the two paragraphs next above, giving the mames of the owners, stockholders, and security holders, if any, contain not only the list of stockholders and security holders as they appear upon the books of the company but also, in cases where the stockholder and security holders as they appear upon the books of the company set runtee or in any other fiduciary relation, the name of the person or corporation for whom such trustee is acting, is given; also that the said two paragraphs contain statements embracing affaint's full knowledge and belief as to the circumstances and conditions under which estechholders and security company as trustees, hold stock and securities in a capacity other than that of a bona fide owner; and this affiant has no reason to believe that any other person, association, or corporation has any interest direct or indirect in the said stock, bonds, or other securities than as so stated by him.

5. That the average number of copies of each issue

5. That the average number of copies of each issue of this publication sold or distributed, through the mails or otherwise, to paid subscribers during the six months preceding the date shown above is (This in-formation is required from daily publications only.)

Sworn to and subscribed before me this 25th day of September, 1930.

(Seal)

Elie E. Stover.

(My commission expires December 10, 1933.)

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When it comes to ordering glass and porcelain insulating parts from your jobber ask for and demand genuine Knox made mate-rial. Accept no substitutes for

Knox made products safeguard you against grief and dissatisfaction. Knox equipped jobs stay sold, make friends and build business for Knox users.

You can depend on Knox.

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### KNOX



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You may be called in to figure on a reflector job tomorrow. Play safe, have our catalog and prices on hand. Jackson prices and Jackson quality will help you land the job.

Clip and Mail Today

JACKSON ELECTRICAL CO. 910 W. Van Buren St., Chicago

Please send me bulletin quoting your LOW prices on standard quality reflectors.

Name.....

City.....State.....



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Eighth Avenue and Thirty-fourth Street New York City

New Yorker Hotel Corp.

Sugarman and Berger

Architects

C. E. Smith

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Mack Kanner

General Contractor Jandous Electric Equipment Co.

**Electrical Contractors** 

The newest addition to Gotham's galaxy of palatial caravansaries.

Tallest hotel in the world (43 stories)

Largest hotel in Manhattan (2500 rooms)

Equipped throughout with

#### Weber Electric Co.

General Sales Office and Factory

2900 Campbell Ave. Schenectady, N.Y.

District Sales Offices from Coast to Coast

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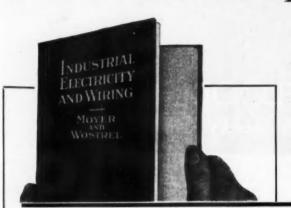
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